# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended December 26, 2020

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_

Commission file number: 1-5256



(Exact name of registrant as specified in its charter)

23-1180120

(I.R.S. employer identification number)

1551 Wewatta Street Denver, Colorado 80202 (Address of principal executive offices)

(720) 778-4000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

oodaniida	regiotorea pareaant to ocotion iz(b)	
(Title of each class)	(Trading Symbol(s))	(Name of each exchange on which registered)
Common Stock, without par value, stated capital, \$0.25 per share	VFC	New York Stock Exchange
0.625% Senior Notes due 2023	VFC23	New York Stock Exchange
0.250% Senior Notes due 2028	VFC28	New York Stock Exchange
0.625% Senior Notes due 2032	VFC32	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\square$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🗵 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. Large accelerated filer  $\square$ 

Large accelerated filer	$\checkmark$	Accelerated filer	
Non-accelerated filer		Smaller reporting company	
		Emerging growth company	

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗵

On January 23, 2021, there were 391,713,717 shares of the registrant's common stock outstanding.

Pennsylvania (State or other jurisdiction of incorporation or organization)

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# PART I — FINANCIAL INFORMATION

# ITEM 1 — FINANCIAL STATEMENTS (UNAUDITED).

VF CORPORATION

Consolidated Balance Sheets

(Unaudited)	(U	nau	dited	1)
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(In thousands, except share amounts)	De	ecember 2020	March 2020	De	ecember 2019
ASSETS					
Current assets					
Cash and equivalents	\$	3,254,236	\$ 1,369,028	\$	540,029
Accounts receivable, less allowance for doubtful accounts of: December 2020 - \$9,622; March 2020 - \$37,099; December 2019 - \$20,374		1,411,565	1,308,051		1,539,923
Inventories		1,075,983	1,293,912		1,254,460
Short-term investments		599,403	_		_
Other current assets		383,384	444,886		356,882
Current assets of discontinued operations		560,648	611,139		464,404
Total current assets		7,285,219	5,027,016		4,155,698
Property, plant and equipment, net		955,845	954,406		867,205
Intangible assets, net		1,862,042	1,854,545		1,887,789
Goodwill		1,194,212	1,156,019		1,489,949
Operating lease right-of-use assets		1,476,503	1,273,514		1,259,066
Other assets		970,520	867,751		958,253
Other assets of discontinued operations		_	_		196,302
TOTAL ASSETS	\$	13,744,341	\$ 11,133,251	\$	10,814,262
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities					
Short-term borrowings	\$	299,748	\$ 1,228,812	\$	56,001
Current portion of long-term debt		1,006	1,018		4,677
Accounts payable		412,324	407,021		389,749
Accrued liabilities		1,664,760	1,260,252		1,410,609
Current liabilities of discontinued operations		120,185	126,781		101,056
Total current liabilities		2,498,023	3,023,884		1,962,092
Long-term debt		5,786,552	2,608,269		2,110,488
Operating lease liabilities		1,211,655	1,020,651		1,014,544
Other liabilities		1,109,937	1,123,113		1,128,834
Other liabilities of discontinued operations		_	_		30,714
Total liabilities		10,606,167	7,775,917		6,246,672
Commitments and contingencies					
Stockholders' equity					
Preferred Stock, par value \$1; shares authorized, 25,000,000; no shares outstanding at December 2020, March 2020 or December 2019		_	_		_
Common Stock, stated value \$0.25; shares authorized, 1,200,000,000; shares outstanding at December 2020 - 390,985,837; March 2020 - 388,812,158; December 2019 - 394,528,067		97,746	97,203		98,632
Additional paid-in capital		3,735,896	4,183,780		4,182,102
Accumulated other comprehensive income (loss)		(995,963)	(930,958)		(895,372)
Retained earnings		300,495	7,309		1,182,228
Total stockholders' equity		3,138,174	3,357,334		4,567,590
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	13,744,341	\$ 11,133,251	\$	10,814,262

See notes to consolidated financial statements.

Consolidated Statements of Operations (Unaudited)

	 Three Months E	nded	December	Nine Months Ended December					
(In thousands, except per share amounts)	2020	]	2019		2020	]	2019		
Net revenues	\$ 2,971,541	\$	3,155,723	\$	6,656,158	\$	8,386,135		
Costs and operating expenses									
Cost of goods sold	1,345,024		1,351,653		3,134,381		3,704,254		
Selling, general and administrative expenses	1,214,518		1,264,031		3,036,639		3,497,315		
Total costs and operating expenses	2,559,542		2,615,684		6,171,020		7,201,569		
Operating income	411,999		540,039		485,138		1,184,566		
Interest income	2,539		4,966		7,028		15,934		
Interest expense	(34,315)		(22,303)		(97,684)		(65,240)		
Other income (expense), net	6,484		(22,144)		(27,059)		(18,361)		
Income from continuing operations before income taxes	386,707		500,558		367,423		1,116,899		
Income tax expense	59,048		78,976		74,260		4,667		
Income from continuing operations	327,659		421,582		293,163		1,112,232		
Income from discontinued operations, net of tax	19,581		43,421		25,186		50,993		
Net income	\$ 347,240	\$	465,003	\$	318,349	\$	1,163,225		
Earnings per common share - basic									
Continuing operations	\$ 0.84	\$	1.06	\$	0.75	\$	2.80		
Discontinued operations	0.05		0.11		0.06		0.13		
Total earnings per common share - basic	\$ 0.89	\$	1.17	\$	0.82	\$	2.93		
Earnings per common share - diluted									
Continuing operations	\$ 0.83	\$	1.05	\$	0.75	\$	2.77		
Discontinued operations	0.05		0.11		0.06		0.13		
Total earnings per common share - diluted	\$ 0.88	\$	1.16	\$	0.81	\$	2.90		
Weighted average shares outstanding									
Basic	389,872		395,940		389,262		396,806		
Diluted	392,851		400,322		391,607		401,499		

See notes to consolidated financial statements.

# Consolidated Statements of Comprehensive Income (Unaudited)

(Unaudited)	
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	Three	Months E	nded D	ecember	Nine Months Ended December					
(In thousands)	2020	)	]	2019	2	020	]	2019		
Net income	\$	347,240	\$	465,003	\$	318,349	\$	1,163,225		
Other comprehensive income (loss)										
Foreign currency translation and other										
Gains (losses) arising during the period		9,495		46,813		(20,134)		(10,831)		
Reclassification of foreign currency translation losses		—		—		42,364		_		
Income tax effect		26,779		5,154		51,616		(815)		
Defined benefit pension plans										
Current period actuarial gains (losses)		(4,636)		35,971		(13,489)		21,361		
Amortization of net deferred actuarial losses		3,020		4,203		8,781		12,236		
Amortization of deferred prior service costs (credits)		(19)		13		(53)		38		
Reclassification of net actuarial loss from settlement charge		544		24,943		1,116		25,462		
Income tax effect		429		(16,334)		1,151		(15,835)		
Derivative financial instruments										
Gains (losses) arising during the period		(82,491)		(56,699)		(129,817)		9,471		
Income tax effect		14,118		10,163		22,845		(759)		
Reclassification of net gains realized		(4,271)		(22,563)		(35,930)		(56,746)		
Income tax effect		727		3,689		6,545		9,689		
Other comprehensive income (loss)		(36,305)		35,353		(65,005)		(6,729)		
Comprehensive income	\$	310,935	\$	500,356	\$	253,344	\$	1,156,496		

See notes to consolidated financial statements.

# VF CORPORATION Consolidated Statements of Cash Flows (Unaudited)

		Nine Months End		2019
(In thousands) OPERATING ACTIVITIES		2020		2019
Net income	\$	318,349	\$	1,163,225
Income from discontinued operations, net of tax	ψ	25,186	Ψ	50,993
Income from continuing operations, net of tax	· · · · · · · · · · · · · · · · · · ·	293,163		1,112,232
		293,103		1,112,232
Adjustments to reconcile net income to cash provided by operating activities: Depreciation and amortization		204,580		194,647
Reduction in the carrying amount of right-of-use assets		309,579		282,531
Stock-based compensation		46,109		93,460
Provision for doubtful accounts				8,999
		22,494		,
Pension expense in excess of (less than) contributions		(12,111)		9,428
Other, net		(83)		(124,122)
Changes in operating assets and liabilities:		(40.005)		(470 504)
Accounts receivable		(46,835)		(176,524)
Inventories		266,713		(82,698)
Accounts payable		(6,696)		(97,379)
Income taxes		(18,235)		(45,529)
Accrued liabilities		248,679		(80,357)
Operating lease right-of-use assets and liabilities		(254,544)		(314,465)
Other assets and liabilities		31,464		33,754
Cash provided by operating activities - continuing operations		1,084,277		813,977
Cash provided by operating activities - discontinued operations		57,779		27,649
Cash provided by operating activities		1,142,056		841,626
INVESTING ACTIVITIES				
Purchases of short-term investments		(800,000)		_
Proceeds from maturities of short-term investments		200,000		—
Capital expenditures		(152,446)		(179,195)
Software purchases		(51,964)		(36,104)
Other, net		(9,116)		52,728
Cash used by investing activities - continuing operations		(813,526)		(162,571)
Cash used by investing activities - discontinued operations		(3,171)		(11,385)
Cash used by investing activities		(816,697)		(173,956)
FINANCING ACTIVITIES				
Net decrease in short-term borrowings		(929,074)		(596,559)
Payments on long-term debt		(1,152)		(4,496)
Payment of debt issuance costs		(21,438)		_
Proceeds from long-term debt		2,996,090		_
Share repurchases		_		(500,003)
Cash dividends paid		(564,904)		(562,298)
Cash received from Kontoor Brands, net of cash transferred of \$126.8 million		_		906,148
Proceeds from issuance of Common Stock, net of payments for tax withholdings		45,867		135,086
Cash provided (used) by financing activities		1,525,389		(622,122)
Effect of foreign currency rate changes on cash, cash equivalents and restricted cash		12,513		(4,927)
Net change in cash, cash equivalents and restricted cash		1,863,261		40,621
Cash, cash equivalents and restricted cash – beginning of year		1,411,322		556,587
Cash, cash equivalents and restricted cash – end of period	\$	3,274,583	\$	597,208

Continued on next page.

See notes to consolidated financial statements.

#### VF CORPORATION Consolidated Statements of Cash Flows (Unaudited)

	 Nine Months Ended December							
(In thousands)	2020		2019					
Balances per Consolidated Balance Sheets:								
Cash and cash equivalents	\$ 3,254,236	\$	540,029					
Other current assets	1,104		3,448					
Current assets of discontinued operations	18,771		43,922					
Other assets	472		9,809					
Total cash, cash equivalents and restricted cash	\$ 3,274,583	\$	597,208					

See notes to consolidated financial statements.

Consolidated Statements of Stockholders' Equity (Unaudited)

Three Months Ended December 2020

	Common S	Stock	k	Ad	lditional Paid-	A	Accumulated Other Comprehensive		ained Earnings	
(In thousands, except share amounts)	Shares		Amounts	Au	in Capital		Income (Loss)	(/-	Deficit)	Total
Balance, September 2020	389,964,718	\$	97,491	\$	3,852,358	\$	(959,658)	\$	(44,953)	\$ 2,945,238
Net income	_		_		_		_		347,240	347,240
Dividends on Common Stock (\$0.49 per share)	_		_		(191,266)		_		_	(191,266)
Stock-based compensation, net	1,021,119		255		74,804		_		(1,792)	73,267
Foreign currency translation and other	_		_		_		36,274		_	36,274
Defined benefit pension plans	_		_		_		(662)		_	(662)
Derivative financial instruments	_		_		_		(71,917)		_	(71,917)
Balance, December 2020	390,985,837	\$	97,746	\$	3,735,896	\$	(995,963)	\$	300,495	\$ 3,138,174

# Three Months Ended December 2019

_	Common Stock		Additional Paid-		Accumulated Other Comprehensive					
(In thousands, except share amounts)	Shares	Amo	Amounts		in Capital		Income (Loss)	Retained Earnings		Total
Balance, September 2019	398,865,790	\$	99,716	\$	4,072,640	\$	(930,725)	\$	1,405,988	\$ 4,647,619
Net income	_		_		_		_		465,003	465,003
Dividends on Common Stock (\$0.48 per share)	_		_		_		_		(188,694)	(188,694)
Share repurchases	(5,840,550)		(1,460)		_		_		(498,543)	(500,003)
Stock-based compensation, net	1,502,827		376		109,462		_		(1,526)	108,312
Foreign currency translation and other	_		_		_		51,967		_	51,967
Defined benefit pension plans	_		_		_		48,796			48,796
Derivative financial instruments	_		_		_		(65,410)			(65,410)
Balance, December 2019	394,528,067	\$	98,632	\$	4,182,102	\$	(895,372)	\$	1,182,228	\$ 4,567,590

Continued on next page.

See notes to consolidated financial statements.

Consolidated Statements of Stockholders' Equity (Unaudited)

Nine Months Ended December 2020

	Common Stock				ditional Paid-	Accumulated Other Comprehensive			Retained	
(In thousands, except share amounts)	Shares	Amounts		in Capital			Income (Loss)		Earnings	Total
Balance, March 2020	388,812,158	\$	97,203	\$	4,183,780	\$	(930,958)	\$	7,309	\$ 3,357,334
Net income	—		_		_		_		318,349	318,349
Dividends on Common Stock (\$1.45 per share)	-		-		(564,904)		_		_	(564,904)
Stock-based compensation, net	2,173,679		543		117,020		_		(25,163)	92,400
Foreign currency translation and other	-		_				73,846		_	73,846
Defined benefit pension plans	_		_		_		(2,494)		_	(2,494)
Derivative financial instruments	-		_				(136,357)		_	(136,357)
Balance, December 2020	390,985,837	\$	97,746	\$	3,735,896	\$	(995,963)	\$	300,495	\$ 3,138,174

# Nine Months Ended December 2019

	Common S	tock	Additional Paid-	Accumulated Other Comprehensive	Retained	
(In thousands, except share amounts)	Shares	Amounts	in Capital	Income (Loss)	Earnings	Total
Balance, March 2019	396,824,662	\$ 99,206	\$ 3,921,784	\$ (902,075)	\$ 1,179,601	\$ 4,298,516
Adoption of new accounting standard, ASU 2016- 02	_	_	_	_	(2,491)	(2,491)
Adoption of new accounting standard, ASU 2018- 02	_	_	_	(61,861)	61,861	_
Net income	_	_	_	—	1,163,225	1,163,225
Dividends on Common Stock (\$1.42 per share)	_	_	_	_	(562,298)	(562,298)
Share repurchases	(5,840,550)	(1,460)	_	—	(498,543)	(500,003)
Stock-based compensation, net	3,543,955	886	260,318	_	(28,919)	232,285
Foreign currency translation and other	_	_	_	(11,646)	_	(11,646)
Defined benefit pension plans	_	_	_	43,262	_	43,262
Derivative financial instruments	_	_	_	(38,345)		(38,345)
Spin-off of Jeans Business	_	_	_	75,293	(130,208)	(54,915)
Balance, December 2019	394,528,067	\$ 98,632	\$ 4,182,102	\$ (895,372)	\$ 1,182,228	\$ 4,567,590

See notes to consolidated financial statements.

# Notes to Consolidated Financial Statements (Unaudited)

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# NOTE 1 — BASIS OF PRESENTATION

VF Corporation (together with its subsidiaries, collectively known as "VF" or the "Company") uses a 52/53 week fiscal year ending on the Saturday closest to March 31 of each year. The Company's current fiscal year runs from March 29, 2020 through April 3, 2021 ("Fiscal 2021"). Accordingly, this Form 10-Q presents our third quarter of Fiscal 2021. For presentation purposes herein, all references to periods ended December 2020 and December 2019 relate to the fiscal periods ended on December 26, 2020 and December 28, 2019, respectively. References to March 2020 relate to information as of March 28, 2020.

On January 21, 2020, VF announced its decision to explore the divestiture of its Occupational Workwear business. The Occupational Workwear business is comprised primarily of the following brands and businesses: *Red Kap<sup>®</sup>, VF Solutions<sup>®</sup>, Bulwark<sup>®</sup>, Workrite<sup>®</sup>, Walls<sup>®</sup>, Terra<sup>®</sup>, Kodiak<sup>®</sup>, Work Authority<sup>®</sup> and Horace Small<sup>®</sup>. The business also includes certain <i>Dickies<sup>®</sup>* occupational workwear products that have historically been sold through the business-to-business channel. During the three months ended March 2020, the Company determined that the Occupational Workwear business met the held-for-sale and discontinued operations accounting criteria. Accordingly, the Company has reported the results of the Occupational Workwear business and the related cash flows as discontinued operations in the Consolidated Statements of Operations and Consolidated Statements of Cash Flows, respectively. The related held-for-sale assets and liabilities have been reported as assets and liabilities of discontinued operations in the Consolidated Balance Sheets. These changes have been applied to all periods presented.

On May 22, 2019, VF completed the spin-off of its Jeans business, which included the *Wrangler®*, *Lee®* and *Rock & Republic®* brands, as well as the *VF Outlet*<sup>TM</sup> business, into an independent, publicly traded company. As a result, VF reported the results for the Jeans business and the related cash flows as discontinued operations in the Consolidated Statements of Operations and Consolidated Statements of Cash Flows,

respectively. These changes have been applied to all periods presented.

Certain prior year amounts have been reclassified to conform to the Fiscal 2021 presentation.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X and do not include all of the information and notes required by generally accepted accounting principles in the United States of America ("GAAP") for complete financial statements. Similarly, the March 2020 condensed consolidated balance sheet was derived from audited financial statements but does not include all disclosures required by GAAP. In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all normal and recurring adjustments necessary to fairly state the consolidated financial position, results of operations and cash flows of VF for the interim periods presented. Operating results for the three and nine months ended December 2020 are not necessarily indicative of results that may be expected for any other interim period or for Fiscal 2021. For further information, refer to the consolidated financial statements and notes included in VF's Annual Report on Form 10-K for the year ended March 28, 2020 ("Fiscal 2020 Form 10-K").

In preparing the condensed consolidated financial statements, management makes estimates and assumptions that affect amounts reported in the condensed consolidated financial statements and accompanying notes. The duration and severity of the novel coronavirus ("COVID-19") pandemic, which is subject to uncertainty, is having a significant impact on VF's business. Management's estimates and assumptions have contemplated both current and expected impacts related to COVID-19 based on available information. Actual results may differ from those estimates.

### NOTE 2 — RECENTLY ADOPTED AND ISSUED ACCOUNTING STANDARDS

#### Recently Adopted Accounting Standards

In June 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-13, "Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments", which requires entities to use a forward-looking approach based on expected losses to estimate credit losses on certain types of financial instruments, including trade receivables. The FASB has subsequently issued updates to the standard to provide additional clarification on specific topics. The guidance became effective for VF in the first quarter of Fiscal 2021, but did not have a material impact on VF's consolidated financial statements. As a result of the adoption of this guidance, the following significant accounting policy from the Company's Fiscal 2020 Form 10-K has been updated:

#### Accounts Receivable

Trade accounts receivable are recorded at invoiced amounts, less contractual allowances for trade terms, sales incentive programs and discounts. Royalty receivables are recorded at amounts earned based on the licensees' sales of licensed products, subject in some cases to contractual minimum

royalties due from individual licensees. VF maintains an allowance for doubtful accounts for estimated losses that will result from the inability of customers and licensees to make required payments. The allowance is determined based on review of specific customer accounts where collection is doubtful, as well as an assessment of the collectability of total receivables, which are grouped based on similar risk characteristics, considering historical trends, adjusted for current economic conditions and reasonable and supportable forecasts when appropriate. The allowance represents the current estimate of lifetime expected credit losses for all outstanding accounts receivables and reflects the Company's orgoing evaluation of collectability, customer creditworthiness, historical levels of credit losses and future expectations. Receivables are written off against the allowance when it is determined that the amounts will not be recovered.

In August 2018, the FASB issued ASU No. 2018-13, "Fair Value Measurement (Topic 820): Disclosure Framework—Changes to the Disclosure Requirements for Fair Value Measurement", an update that modifies the disclosure requirements for fair value measurements by removing, modifying or adding certain disclosures. The guidance became effective for VF in the first

quarter of Fiscal 2021, but did not have a material impact on VF's disclosures.

In August 2018, the FASB issued ASU No. 2018-15, "Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract", an update that aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software. The guidance became effective for VF in the first quarter of Fiscal 2021, but did not have a material impact on VF's consolidated financial statements.

#### **Recently Issued Accounting Standards**

In August 2018, the FASB issued ASU No. 2018-14, "Compensation—Retirement Benefits—Defined Benefit Plans—General (Subtopic 715-20): Disclosure Framework—Changes to the Disclosure Requirements for Defined Benefit Plans", an update that modifies the annual disclosure requirements for employers who sponsor defined benefit pension or other postretirement plans. The guidance is effective for VF in Fiscal 2021, but the Company does not expect the adoption of this guidance to have a material impact on VF's annual disclosures. In December 2019, the FASB issued ASU No. 2019-12, "Income Taxes (Topic 740): Simplifying the Accounting for Income Taxes", an update that amends and simplifies the accounting for income taxes by removing certain exceptions in existing guidance and providing new guidance to reduce complexity in certain areas. The guidance will be effective for VF in the first quarter of the year ending April 2, 2022 ("Fiscal 2022") with early adoption permitted. The Company does not expect the adoption of this guidance to have a material impact on VF's consolidated financial statements.

In March 2020, the FASB issued ASU No. 2020-04, "Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting", an update that provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions affected by reference rate reform if certain criteria are met. The optional guidance is provided to ease the potential burden of accounting for reference rate reform. The guidance is effective and can be adopted no later than December 31, 2022. The Company is evaluating the impact that adopting this guidance would have on VF's consolidated financial statements.

#### NOTE 3 — REVENUES

The following table provides information about accounts receivable, contract assets and contract liabilities:

(In thousands)	December 2020			March 2020	December 2019
Accounts receivable, net	\$	1,411,565	\$	1,308,051	\$ 1,539,923
Contract assets (a)		1,512		1,181	1,789
Contract liabilities (b)		55,995		37,498	54,260

<sup>(a)</sup> Included in the other current assets line item in the Consolidated Balance Sheets.

For the three and nine months ended December 2020, the Company recognized \$75.2 million and \$195.9 million, respectively, of revenue that was included in the contract liability balance during the periods, including amounts recorded as a contract liability and subsequently recognized as revenue as performance obligations were satisfied within the same period, such as order deposits from customers. The change in the contract asset and contract liability balances primarily results from the timing differences between the Company's satisfaction of performance obligations and the customer's payment.

For the three and nine months ended December 2020, revenue recognized from performance obligations satisfied, or partially satisfied, in prior periods was not material.

As of December 2020, the Company expects to recognize \$68.6 million of fixed consideration related to the future

minimum guarantees in effect under its licensing agreements and expects such amounts to be recognized over time based on the contractual terms, including \$5.8 million during the remainder of Fiscal 2021. The variable consideration related to licensing arrangements is not disclosed as a remaining performance obligation as it qualifies for the sales-based royalty exemption. VF has also elected the practical expedient to not disclose the transaction price allocated to remaining performance obligations for contracts with an original expected duration of one year or less.

As of December 2020, there were no arrangements with transaction price allocated to remaining performance obligations other than contracts for which the Company has applied the practical expedients and the fixed consideration related to future minimum guarantees discussed above.

<sup>&</sup>lt;sup>(b)</sup> Included in the accrued liabilities line item in the Consolidated Balance Sheets.

# Disaggregation of Revenue

The following tables disaggregate our revenues by channel and geography, which provides a meaningful depiction of how the nature, timing and uncertainty of revenues were affected by economic factors. The wholesale channel includes fees generated from sourcing activities as the customers and point-in-time revenue recognition are similar to other wholesale arrangements.

		Three Months Ended December 2020												
(In thousands) Channel revenues		Outdoor		Active		Work		Other		Total				
Wholesale	\$	763,743	\$	465,857	\$	200,872	\$	3,106	\$	1,433,578				
Direct-to-consumer		804,711		655,922		63,470		89		1,524,192				
Royalty		2,589		5,342		5,840		_		13,771				
Total	\$	1,571,043	\$	1,127,121	\$	270,182	\$	3,195	\$	2,971,541				
Geographic revenues														
United States	\$	776,674	\$	620,261	\$	170,760	\$	_	\$	1,567,695				
International		794,369		506,860		99,422		3,195		1,403,846				
Total	\$	1,571,043	\$	1,127,121	\$	270,182	\$	3,195	\$	2,971,541				

		Three Months Ended December 2019													
(In thousands)		Outdoor		Active		Work		Other		Total					
Channel revenues															
Wholesale	\$	857,939	\$	527,206	\$	196,342	\$	4,750	\$	1,586,237					
Direct-to-consumer		796,632		706,186		46,384		1,340		1,550,542					
Royalty		4,537		6,070		8,337		_		18,944					
Total	\$	1,659,108	\$	1,239,462	\$	251,063	\$	6,090	\$	3,155,723					
Geographic revenues															
United States	\$	903,184	\$	686,733	\$	162,411	\$	_	\$	1,752,328					
International		755,924		552,729		88,652		6,090		1,403,395					
Total	\$	1,659,108	\$	1,239,462	\$	251,063	\$	6,090	\$	3,155,723					

		Nine Months Ended December 2020											
(In thousands)		Outdoor		Active		Work		Other		Total			
Channel revenues													
Wholesale	\$	1,746,203	\$	1,371,889	\$	527,378	\$	4,381	\$	3,649,851			
Direct-to-consumer		1,314,386		1,510,354		144,113		297		2,969,150			
Royalty		6,089		16,396		14,672				37,157			
Total	\$	3,066,678	\$	2,898,639	\$	686,163	\$	4,678	\$	6,656,158			
Geographic revenues													
United States	\$	1,451,827	\$	1,472,145	\$	446,850	\$	_	\$	3,370,822			
International		1,614,851		1,426,494		239,313		4,678		3,285,336			
Total	\$	3,066,678	\$	2,898,639	\$	686,163	\$	4,678	\$	6,656,158			

		Nine Months Ended December 2019													
(In thousands)		Outdoor		Active		Work		Other		Total					
Channel revenues															
Wholesale	\$	2,375,117	\$	1,897,118	\$	547,104	\$	22,730	\$	4,842,069					
Direct-to-consumer		1,410,658		1,969,700		110,356		7,692		3,498,406					
Royalty		9,890		18,404		17,366		_		45,660					
Total	\$	3,795,665	\$	3,885,222	\$	674,826	\$	30,422	\$	8,386,135					
Geographic revenues															
United States	\$	1,943,491	\$	2,109,479	\$	454,565	\$	_	\$	4,507,535					
International		1,852,174		1,775,743		220,261		30,422		3,878,600					
Total	\$	3,795,665	\$	3,885,222	\$	674,826	\$	30,422	\$	8,386,135					

# NOTE 4 — ACQUISITION

On November 8, 2020, VF entered into a definitive merger agreement to acquire 100% of the outstanding shares of Supreme Holdings, Inc. ("Supreme"). The acquisition was completed on December 28, 2020, in VF's fourth quarter of Fiscal 2021, for an aggregate base purchase price of \$2.1 billion, which was funded with cash on hand and short-term borrowings. At the end of the third quarter, VF designated \$2.2 billion of cash for the acquisition, which is included in the cash and equivalents line item in the Consolidated Balance Sheet as of December 2020, as there were no legal or other restrictions related to these amounts. The base purchase price is subject to working capital and other adjustments. VF may make an additional future payment of up to \$300.0 million, subject to the satisfaction of certain post-closing performance milestones through January 2022.

Supreme was a privately-held company based in New York, New York and is a global streetwear leader that sells apparel, accessories and footwear under its namesake brand, *Supreme®*, through direct-to-consumer channels, including digital. The acquisition of Supreme accelerates VF's consumer-minded, retail-centric, hyper-digital business model transformation and builds on a long-standing relationship between Supreme and VF, with the *Supreme®* brand being a regular collaborator with VF's

#### NOTE 5 — DISCONTINUED OPERATIONS

The Company continuously assesses the composition of its portfolio to ensure it is aligned with its strategic objectives and positioned to maximize growth and return to shareholders.

#### **Occupational Workwear Business**

On January 21, 2020, VF announced its decision to explore the divestiture of its Occupational Workwear business. The Occupational Workwear business is comprised primarily of the following brands and businesses: *Red Kap*<sup>®</sup>, *VF Solutions*<sup>®</sup>, *Bulwark*<sup>®</sup>, *Workrite*<sup>®</sup>, *Walls*<sup>®</sup>, *Terra*<sup>®</sup>, *Kodiak*<sup>®</sup>, *Work Authority*<sup>®</sup> and *Horace Small*<sup>®</sup>. The business also includes certain *Dickies*<sup>®</sup> occupational workwear products that have historically been sold through the business-to-business channel.

During the three months ended March 2020, the Company determined the Occupational Workwear business met the held-for-sale and discontinued operations accounting criteria. Accordingly, the Company has reported the results of the Occupational Workwear business and the related cash flows as

*Vans®*, *The North Face®* and *Timberland®* brands. The acquisition also provides VF with deeper access to attractive consumer segments and the ability to leverage VF's enterprise platforms and capabilities to enable sustainable long-term growth.

The Company recognized \$6.6 million of transaction and deal-related expenses in the three and nine months ended December 2020 in the selling, general and administrative expenses line item in the Consolidated Statements of Operations.

In connection with the acquisition, VF deposited in escrow605,050 shares of VF Common Stock, which are subject to certain restrictions, for a key member of Supreme management. The common shares are subject to certain future service requirements and vest over periods of up to four years. VF will recognize the stock-based compensation cost for the fair value of these awards over the vesting periods.

The Company is still in the process of aligning accounting policies, determining purchase price and valuing the assets acquired and liabilities assumed, and as such, certain disclosures regarding this transaction have not been included herein.

discontinued operations in the Consolidated Statements of Operations and Consolidated Statements of Cash Flows, respectively. The related held-for-sale assets and liabilities have been reported as assets and liabilities of discontinued operations in the Consolidated Balance Sheets.

The results of the Occupational Workwear business were previously reported in the Work segment. The results of the Occupational Workwear business recorded in the income from discontinued operations, net of tax line item in the Consolidated Statements of Operations were income of \$19.6 million and \$25.2 million for the three and nine months ended December 2020, respectively, and \$31.1 million and \$86.8 million for the three and nine months ended December 2019, respectively.

Certain corporate overhead costs and segment costs previously allocated to the Occupational Workwear business for segment reporting purposes did not qualify for classification within discontinued operations and have been reallocated to continuing operations.

#### Jeans Business

On May 22, 2019, VF completed the spin-off its Jeans business, which included the *Wrangler*<sup>®</sup>, *Lee*<sup>®</sup> and *Rock & Republic*<sup>®</sup> brands, as well as the VF *Outle*<sup>TM</sup> business, into an independent, publicly traded company now operating under the name Kontoor Brands, Inc. ("Kontoor Brands") and trading under the symbol "KTB" on the New York Stock Exchange. The spin-off was effected through a distribution to VF shareholders of one share of Kontoor Brands common stock for every seven shares of VF common stock held on the record date of May 10, 2019. Accordingly, the Company has reported the results of the Jeans business and the related cash flows as discontinued operations in the Consolidated Statements of Operations and Consolidated Statements of Cash Flows, respectively.

In connection with the spin-off, Kontoor Brands entered into a credit agreement with respect to \$1.55 billion in senior secured credit facilities consisting of a senior secured five-year \$750.0 million term Ioan A facility, a senior secured seven-year \$300.0 million term Ioan B facility and afive-year \$500.0 million senior secured revolving credit facility (collectively, the "Kontoor Credit Facilities"). Prior to the effective date of the spin-off, Kontoor Brands incurred \$1.05 billion of indebtedness under the Kontoor Credit Facilities, which was primarily used to fund a transfer of \$906.1 million to VF and its subsidiaries, net of \$126.8 million of cash received from VF. As a result of the spin-off, VF divested net assets of \$54.9 million, including the indebtedness under the Kontoor Credit Facilities. Also included in the net assets attributable to the Jeans business, primarily related to foreign currency translation.

The results of the *Wrangler®*, *Lee®* and *Rock & Republic®* brands were previously reported in the Jeans segment, the results of

#### Summarized Discontinued Operations Financial Information

the Wrangler® RIGGS brand were previously reported in the Work segment, and the results of the non-VF products sold in VF Outlet<sup>T M</sup> stores were previously reported in the Other category included in the reconciliation of segment revenues and segment profit. The results of the Jeans business recorded in the income from discontinued operations, net of tax line item in the Consolidated Statement of Operations were income of \$12.3 million and a loss of \$35.8 million for the three and nine months ended December 2019, respectively, including \$59.5 million of separation and related expenses during the nine months ended December 2019.

In connection with the spin-off of the Jeans business, the Company entered into several agreements with Kontoor Brands that govern the relationship of the parties following the spin-off including the Separation and Distribution Agreement, the Tax Matters Agreement, the Transition Services Agreement, the VF Intellectual Property License Agreement and the Employee Matters Agreement. Under the terms of the Transition Services Agreement, the Company and Kontoor Brands agreed to provide each other certain transitional services including information technology, information management, human resources, employee benefits administration, supply chain, facilities, and other limited finance and accounting related services for periods up to 24 months. VF and Kontoor Brands have agreed to continue certain services on commercial terms, primarily related to information technology services, for various periods but no longer than through May 31, 2022. Payments and operating expense reimbursements for transition services are recorded within the reportable segments or within the corporate and other expenses line item, in the reconciliation of segment profit in Note 15, based on the function providing the service.

The following table summarizes the major line items for the Occupational Workwear business and the Jeans business that are included in the income from discontinued operations, net of tax line item in the Consolidated Statements of Operations:

		Three Months E	nded D	ecember	 Nine Months E	nded December			
(In thousands)	2020			2019	2020		2019		
Net revenues	\$	176,464	\$	229,023	\$ 464,107	\$	998,561		
Cost of goods sold		115,801		148,810	330,418		632,754		
Selling, general and administrative expenses		35,576		41,450	103,743		279,933		
Interest income, net		68		523	541		1,115		
Other income (expense), net		22		(8)	101		(672)		
Income from discontinued operations before income taxes		25,177		39,278	30,588		86,317		
Income tax expense (benefit) <sup>(a)</sup>		5,596		(4,143)	5,402		35,324		
Income from discontinued operations, net of tax	\$	19,581	\$	43,421	\$ 25,186	\$	50,993		

(a) Income tax benefit for the three months ended December 2019 reflects a return to accrual adjustment to the previously recorded tax expense related to the Jeans business. Income tax expense for the nine months ended December 2019 includes additional tax expense on nondeductible transaction costs and uncertain tax positions related to the Jeans business.

The following table summarizes the carrying amounts of major classes of assets and liabilities of discontinued operations for each of the periods presented:

(In thousands)	De	ecember 2020	March 2020	December 2019
Cash and equivalents	\$	18,771	\$ 39,752	\$ 43,922
Accounts receivable, net		91,554	83,650	101,835
Inventories		242,204	294,000	310,510
Other current assets		12,802	6,701	8,137
Property, plant and equipment, net		48,605	44,863	41,566
Intangible assets, net		54,472	54,471	60,443
Goodwill		43,530	43,530	49,630
Operating lease right-of-use assets		42,930	38,941	39,565
Other assets		5,780	5,231	5,098
Total assets of discontinued operations	\$	560,648	\$ 611,139	\$ 660,706
Accounts payable	\$	50,434	\$ 63,380	\$ 67,244
Accrued liabilities		34,470	29,699	33,812
Operating lease liabilities		33,073	35,867	38,310
Other liabilities		6,303	2,270	2,651
Deferred income tax liabilities (a)		(4,095)	(4,435)	(10,247)
Total liabilities of discontinued operations	\$	120,185	\$ 126,781	\$ 131,770

 $^{\rm (a)}$   $\,$  Deferred income tax balances reflect VF's consolidated netting by jurisdiction.

# NOTE 6 — INVENTORIES

(In thousands)	December 2020			March 2020	December 2019
Finished products	\$	1,008,796	\$	1,201,562	\$ 1,164,967
Work-in-process		55,352		67,603	66,124
Raw materials		11,835		24,747	23,369
Total inventories	\$	1,075,983	\$	1,293,912	\$ 1,254,460

# NOTE 7 — INTANGIBLE ASSETS

			December 2020						larch 2020
(In thousands)	Weighted Average Amortization Period	Amortization Method	Cost		Accumulated		Net Carrying Amount		Net Carrying Amount
Amortizable intangible assets:									
Customer relationships	19 years	Accelerated	\$ 271,910	\$	149,553	\$	122,357	\$	137,017
License agreements	19 years	Accelerated	8,095		5,478		2,617		2,548
Other	8 years	Straight-line	8,796		6,440		2,356		2,909
Amortizable intangible assets, net							127,330		142,474
Indefinite-lived intangible assets:									
Trademarks and trade names							1,734,712		1,712,071
Intangible assets, net						\$	1,862,042	\$	1,854,545

Amortization expense for the three and nine months ended December 2020 was \$3.3 million and \$13.2 million, respectively. Based on the carrying amounts of amortizable intangible assets noted above, estimated amortization expense for the next five years beginning in Fiscal 2021 is \$17.0 million, \$15.4 million, \$14.3 million, \$13.8 million and \$13.3 million, respectively.

# NOTE 8 — GOODWILL

Changes in goodwill are summarized by reportable segment as follows:

(In thousands)	Outdoor	Active	Work	Total
Balance, March 2020	\$ 653,433	\$ 389,848	\$ 112,738	\$ 1,156,019
Currency translation	14,772	21,618	1,803	38,193
Balance, December 2020	\$ 668,205	\$ 411,466	\$ 114,541	\$ 1,194,212

Accumulated impairment charges for the Outdoor segment were \$323.2 million as of December 2020 and March 2020.No impairment charges were recorded during the nine months ended December 2020.

# NOTE 9 — LEASES

The Company leases certain retail locations, office space, distribution facilities, machinery and equipment, and vehicles. The substantial majority of these leases are operating leases. Total lease cost includes operating lease cost, variable lease cost, finance lease cost, short-term lease cost, impairment and gain recognized from sale-leaseback transactions. Components of lease cost were as follows:

	Т	hree Months E	nded Deo	ember	Nine Months Er	nded December			
(In thousands)	20	20		2019	2020		2019		
Operating lease cost	\$	110,970	\$	103,339	\$ 326,501	\$	309,950		
Other lease costs		19,336		36,165	53,906		85,271		
Total lease cost	\$	130,306	\$	139,504	\$ 380,407	\$	395,221		

During the nine months ended December 2020 and 2019, the Company paid \$289.4 million and \$314.7 million of cash for operating leases, respectively. The decrease was primarily driven by the timing of payments and lease concessions related to the effects of COVID-19. During the nine months ended December 2020 and 2019, the Company obtained \$506.7 million and \$347.9 million of right-of-use assets in exchange for lease liabilities, respectively.

#### NOTE 10 — SHORT-TERM BORROWINGS AND LONG-TERM DEBT

# **Revolving Credit Facility**

In April 2020, VF entered into Amendment No. 1 to its \$2.25 billion senior unsecured revolving line of credit (the "Global Credit Facility") (the "Amendment"). The Amendment provides for (i) an increase in VF's consolidated indebtedness to consolidated capitalization ratio financial covenant to 0.70 to 1.00 (from 0.60 to 1.00) through the last day of the fiscal quarter ending March 31, 2022, (ii) calculation of consolidated indebtedness (and, thereby consolidated capitalization) net of unrestricted cash of VF and its subsidiaries and (iii) testing of such financial covenant solely as of the last day of each fiscal quarter during such period. In addition, the Amendment requires VF and its subsidiaries to maintain minimum liquidity in the form of unrestricted cash and unused financing commitments of not

less than \$750.0 million at all times during such period.As of December 2020, VF was in compliance with all covenants.

#### Short-term Borrowings

VF has a commercial paper program that allows for borrowings of up to \$2.25 billion to the extent that it has borrowing capacity under the Global Credit Facility. Commercial paper borrowings as of December 2020 were \$286.0 million. VF also has \$71.2 million of international lines of credit with various banks, which are uncommitted and may be terminated at any time by either VF or the banks. Total outstanding balances under these arrangements were \$13.7 million at December 2020.

#### Senior Notes Issuance

(Dollars in thousands)

In April 2020, VF issued senior unsecured notes, as outlined in the table below:

Scheduled Maturity	Aggro	gate Principal Eff	fective Annual Interest Rate	Interest Payments
	Aggre	Jean and the		· · · · · · · · · · · · · · · · · · ·
2.050% notes, due 2022	\$	1,000,000	2.277 %	Semiannually
2.400% notes, due 2025		750,000	2.603 %	Semiannually
2.800% notes, due 2027		500,000	2.953 %	Semiannually
2.950% notes, due 2030		750,000	3.071 %	Semiannually
Total Issuance	\$	3,000,000		

VF used a portion of the net proceeds from this offering to repay borrowings under its Global Credit Facility. The aggregate outstanding balance of these notes was \$.98 billion at December 2020, which was net of unamortized original issue discount and debt issuance costs.

#### NOTE 11 — PENSION PLANS

The components of pension cost (income) for VF's defined benefit plans were as follows:

	 Three Months E	nded D	Nine Months E	e Months Ended December				
(In thousands)	2020	I	2019	2020		]	2019	
Service cost – benefits earned during the period	\$ 3,837	\$	3,401	\$	11,252	\$	10,192	
Interest cost on projected benefit obligations	11,764		14,581		35,693		44,085	
Expected return on plan assets	(20,586)		(23,176)		(61,696)		(69,505)	
Settlement charges	544		24,943		1,116		25,462	
Amortization of deferred amounts:								
Net deferred actuarial losses	3,020		4,203		8,781		12,236	
Deferred prior service costs (credits)	(19)		13		(53)		38	
Net periodic pension cost (income)	\$ (1,440)	\$	23,965	\$	(4,907)	\$	22,508	

The amounts reported in these disclosures have not been segregated between continuing and discontinued operations.

VF has reported the service cost component of net periodic pension cost (income) in operating income and the other components, which include interest cost, expected return on plan assets, settlement charges and amortization of deferred actuarial losses and prior service costs (credits), in the other income (expense), net line item in the Consolidated Statements of Operations.

VF contributed \$7.3 million to its defined benefit plans during the nine months ended December 2020, and intends to make

approximately \$11.5 million of contributions during the remainder of Fiscal 2021.

VF recorded \$0.5 million and \$1.1 million in settlement charges in the other income (expense), net line item in the Consolidated Statements of Operations for the three and nine months ended December 2020, respectively. The settlement charges related to the recognition of deferred actuarial losses resulting from lump sum payments of retirement benefits in the supplemental defined benefit pension plan. Actuarial assumptions used in the interim valuations were reviewed and revised as appropriate.

The discount rate used to determine the supplemental defined benefit pension obligation was 2.62% and 2.87% as of December 2020 and September 2020, respectively.

Additionally, during the three months ended December 2019, the Company offered former employees in the U.S. qualified defined benefit pension plan a one-time option to receive a distribution of their deferred vested benefits. As a result, VF recorded a \$22.9 million settlement charge in the other income (expense),

net line item in the Consolidated Statement of Operations during the three months ended December 2019 to recognize the related deferred actuarial losses in accumulated other comprehensive income (loss). VF also recorded \$2.0 million and \$2.5 million in settlement charges for the three and nine months ended December 2019, respectively, related to the supplemental defined benefit pension plan.

# NOTE 12 — CAPITAL AND ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

#### **Common Stock**

During the nine months ended December 2020, the Company didnot purchase shares of Common Stock in open market transactions under its share repurchase program authorized by VF's Board of Directors. These are treated as treasury stock transactions when shares are repurchased.

Common Stock outstanding is net of shares held in treasury which are, in substance, retired. There wereno shares held in treasury at the end of December 2020, March 2020 or December 2019. The excess of the cost of treasury shares acquired over the \$2.25 per share stated value of Common Stock is deducted from retained earnings.

#### Accumulated Other Comprehensive Income (Loss)

Comprehensive income consists of net income and specified components of other comprehensive income ("OCI"), which relates to changes in assets and liabilities that are not included in net income under GAAP but are instead deferred and accumulated within a separate component of stockholders' equity in the balance sheet. VF's comprehensive income is presented in the Consolidated Statements of Comprehensive Income. The deferred components of OCI are reported, net of related income taxes, in accumulated OCI in stockholders' equity, as follows:

(In thousands)	December 2020	March 2020	December 2019
Foreign currency translation and other	\$ (663,863)	\$ (737,709)	\$ (663,319)
Defined benefit pension plans	(264,966)	(262,472)	(249,530)
Derivative financial instruments	(67,134)	69,223	17,477
Accumulated other comprehensive income (loss)	\$ (995,963)	\$ (930,958)	\$ (895,372)

The changes in accumulated OCI, net of related taxes, were as follows:

	Three Months Ended December 2020									
(In thousands)		eign Currency nslation and Other		Defined Benefit Pension Plans		Derivative Financial Instruments		Total		
Balance, September 2020	\$	(700,137)	\$	(264,304)	\$	4,783	\$	(959,658)		
Other comprehensive income (loss) before reclassifications		36,274		(3,541)		(68,373)		(35,640)		
Amounts reclassified from accumulated other comprehensive income (loss)		_		2,879		(3,544)		(665)		
Net other comprehensive income (loss)		36,274		(662)		(71,917)		(36,305)		
Balance, December 2020	\$	(663,863)	\$	(264,966)	\$	(67,134)	\$	(995,963)		

	Three Months Ended December 2019											
(In thousands)	Foreign Currency Translation and Other			Defined Benefit Pension Plans		rivative Financial Instruments		Total				
Balance, September 2019	\$	(715,286)	\$	(298,326)	\$	82,887	\$	(930,725)				
Other comprehensive income (loss) before reclassifications		51,967		26,827		(46,536)		32,258				
Amounts reclassified from accumulated other comprehensive income (loss)		_		21,969		(18,874)		3,095				
Net other comprehensive income (loss)		51,967		48,796		(65,410)		35,353				
Balance, December 2019	\$	(663,319)	\$	(249,530)	\$	17,477	\$	(895,372)				

(In thousands)		ign Currency nslation and Other	Defined Benefit Pension Plans			Derivative Financial Instruments	Total
Balance, March 2020	\$	(737,709)	\$	(262,472)	\$	69,223	\$ (930,958)
Other comprehensive income (loss) before reclassifications		31,482		(10,183)		(106,972)	(85,673)
Amounts reclassified from accumulated other comprehensive income (loss)		42,364		7,689		(29,385)	20,668
Net other comprehensive income (loss)		73,846		(2,494)		(136,357)	(65,005)
Balance, December 2020	\$	(663,863)	\$	(264,966)	\$	(67,134)	\$ (995,963)

		Nine Mont	hs End	led De	cember 2019	
(In thousands)	ign Currency nslation and Other	Defined Be Pension Pl			ative Financial struments	Total
Balance, March 2019	\$ (725,679)	\$ (24	3,184)	\$	66,788	\$ (902,075)
Adoption of new accounting standard, ASU 2018-02	(9,088)	(50	0,402)		(2,371)	(61,861)
Other comprehensive income (loss) before reclassifications	(11,646)	1	5,108		8,712	12,174
Amounts reclassified from accumulated other comprehensive income (loss)		2	8,154		(47,057)	(18,903)
Spin-off of Jeans Business	83,094		794		(8,595)	75,293
Net other comprehensive income (loss)	 62,360	()	5,346)		(49,311)	6,703
Balance, December 2019	\$ (663,319)	\$ (24	9,530)	\$	17,477	\$ (895,372)

Reclassifications out of accumulated OCI were as follows:

(In thousands)			Three Mor Dece			Nine Months Ended December					
Details About Accumulated Other Comprehensive Income (Loss) Components	Affected Line Item in the Consolidated Statements of Operations		2020	Ī	2019		2020		2019		
Losses on foreign currency translation and other	r:										
Liquidation of foreign entities	Other income (expense), net	\$	_	\$		\$	(42,364)	\$	_		
Total before tax							(42,364)				
Tax (expense) benefit			_		_				_		
Net of tax							(42,364)				
Amortization of defined benefit pension plans:		-									
Net deferred actuarial losses	Other income (expense), net		(3,020)		(4,203)		(8,781)		(12,236)		
Deferred prior service (costs) credits	Other income (expense), net		19		(13)		53		(38)		
Pension settlement charges	Other income (expense), net		(544)		(24,943)		(1,116)		(25,462)		
Total before tax			(3,545)		(29,159)		(9,844)		(37,736)		
Tax benefit			666		7,190		2,155		9,582		
Net of tax			(2,879)		(21,969)		(7,689)		(28,154)		
Gains (losses) on derivative financial instrument	S:										
Foreign exchange contracts	Net revenues		4,048		(5,507)		6,354		(11,226)		
Foreign exchange contracts	Cost of goods sold		224		27,157		25,372		60,989		
Foreign exchange contracts	Selling, general and administrative expenses		586		1,231		2,934		3,329		
Foreign exchange contracts	Other income (expense), net		(613)		1,006		1,190		7,574		
Interest rate contracts	Interest expense		26		(1,324)		80		(3,920)		
Total before tax			4,271		22,563		35,930		56,746		
Tax expense			(727)		(3,689)		(6,545)		(9,689)		
Net of tax			3,544		18,874		29,385		47,057		
Total reclassifications for the period, net of t	ax	\$	665	\$	(3,095)	\$	(20,668)	\$	18,903		

#### NOTE 13 — STOCK-BASED COMPENSATION

#### Incentive Equity Awards Granted

During the nine months ended December 2020, VF granted stock options to employees and nonemployee members of VF's Board of Directors to purchas 1,687,794 shares of its Common Stock at a weighted average exercise price of \$55.79 per share. The exercise price of each option granted was equal to the fair market value of VF Common Stock on the date of grant. Employee stock options vest in equal annual installments over three years. Stock options granted to nonemployee members of VF's Board of Directors vest upon grant and become exercisable one year from the date of grant. All options haveten-year terms.

The grant date fair value of each option award was calculated using a lattice option-pricing valuation model, which incorporated a range of assumptions for inputs as follows:

	Nine Months Ended December 2020
Expected volatility	28% to 48%
Weighted average expected volatility	37%
Expected term (in years)	6.2 to 8.0
Weighted average dividend yield	2.4%
Risk-free interest rate	0.1% to 0.8%
Weighted average fair value at date of grant	\$15.79

During the nine months ended December 2020, VF granted398,203 performancebased restricted stock units ("RSUs") to employees that enable them to receive shares of VF Common Stock at the end of a three-year performance cycle. Each performance-based RSU has a potential final payout ranging from zero to two shares of VF Common Stock. The number of shares earned by participants, if any, is based on achievement of three-year financial targets set by the Talent and Compensation Committee of the Board of Directors. Shares will be issued to participants in the year following the conclusion of the three-year performance period. The weighted average fair market value of VF Common Stock at the dates the units were granted was \$60.12 per share. The financial targets include 50% weighting based on VF's revenue growth over the three-year period compared to a group of industry peers and 50% weighting based on VF's total shareholder return ("TSR") over the three-year period compared to the TSR for companies included in the Standard & Poor's 500 Consumer Discretionary Index. The grant date fair value of the TSR portion of the performance-based RSU grants was determined using a Monte Carlo simulation technique that incorporates option-pricing model inputs, and was \$81.60 per share. Additionally, the actual number of performance-based RSUs earned may be adjusted upward or downward by 25% of the target award, based on VF's gross margin performance over the three-year period.

Also during the nine months ended December 2020, VF granted16,775 nonperformance-based RSUs to nonemployee members

NOTE 14 — INCOME TAXES

The effective income tax rate for the nine months ended December 2020 was 20.2% compared to 0.4% in the 2019 period. The nine months ended December 2020 included a net discrete tax expense of \$3.7 million, which included a \$15.2 million net tax expense related to unrecognized tax benefits and interest, a \$2.3 million tax benefit related to stock compensation, a \$4.9 million net tax benefit related to return to accrual adjustments and a \$4.3 million net tax benefit related to withholding taxes on prior foreign earnings. Excluding the \$3.7 million net discrete tax expense in the 2020 period, the effective income tax rate would have been 19.2%. The nine months ended December 2019 included a net discrete tax benefit of \$169.4 million, which

of the Board of Directors. These units vest upon grant and will be settled in shares of VF Common Stock one year from the date of grant. The fair market value of VF Common Stock at the date the units were granted was \$55.74 per share.

VF granted 30,500 nonperformance-based RSUs to certain key employees in international jurisdictions during the nine months ended December 2020. These units vest over periods of up to four years from the date of grant and each unit entitles the holder to one share of VF Common Stock. The weighted average fair market value of VF Common Stock at the dates the units were granted was \$59.80 per share.

In addition, VF granted 269,836 nonperformance-based RSUs to employees during the nine months ended December 2020. These awards vest 50% over a two-year period and 50% over a four-year period from the date of grant and each unit entitles the holder to one share of VF Common Stock. The weighted average fair market value of VF Common Stock at the dates the units were granted was \$55.90 per share.

VF granted 94,242 restricted shares of VF Common Stock to certain members of management during the nine months ended December 2020. These shares vest over periods of up to four years from the date of grant. The weighted average fair market value of VF Common Stock at the dates the shares were granted was \$59.42 per share.

primarily related to the \$164.4 million tax benefit recognized due to the enactment of Switzerland's Federal Act on Tax Reform and AHV Financing. Excluding the \$169.4 million net discrete tax benefit in the 2019 period, the effective income tax rate would have been 15.6%. Without discrete items, the effective income tax rate for the nine months ended December 2020 increased by 3.6% compared with the 2019 period primarily due to losses generated in the current year.

VF files a consolidated U.S. federal income tax return, as well as separate and combined income tax returns in numerous state and international jurisdictions. In the U.S., the Internal Revenue

Service ("IRS") examinations for tax years through 2015 have been effectively settled. The examination of Timberland's 2011 tax return is ongoing.

In addition, VF is currently subject to examination by various state and international tax authorities. Management regularly assesses the potential outcomes of both ongoing and future examinations for the current and prior years and has concluded that VF's provision for income taxes is adequate. The outcome of any one examination is not expected to have a material impact on VF's consolidated financial statements. Management believes that some of these audits and negotiations will conclude during the next 12 months.

VF was granted a ruling which lowered the effective income tax rate on taxable earnings for years 2010 through 2014 under Belgium's excess profit tax regime. In February 2015, the European Union Commission ("EU") opened a state aid investigation into Belgium's rulings. On January 11, 2016, the EU announced its decision that these rulings were illegal and ordered that tax benefits granted under these rulings should be collected from the affected companies, including VF.

On March 22, 2016, the Belgium government filed an appeal seeking annulment of the EU decision. Additionally, on June 21, 2016, VF Europe BVBA filed its own application for annulment of the EU decision.

On December 22, 2016, Belgium adopted a law which entitled the Belgium tax authorities to issue tax assessments, and demand

timely payments from companies which benefited from the excess profits regime. On January 10, 2017, VF Europe BVBA received an assessment for €31.9 million tax and interest related to excess profits benefits received in prior years. VF Europe BVBA remitted €31.9 million (\$33.9 million) on January 13, 2017, which was recorded as an income tax receivable in 2017 based on the expected success of the aforementioned requests for annulment. An additional assessment of €3.1 million (\$3.8 million) was received and paid in January 2018. On February 14, 2019, the General Court annulled the EU decision and on April 26, 2019, the EU appealed the General Court's annulment. Both listed requests for annulment remain open and unresolved. Additionally, the EU has initiated proceedings related to individual rulings granted by Belgium, including the ruling granted to VF. If this matter is adversely resolved, these amounts will not be collected by VF.

During the nine months ended December 2020, the amount of net unrecognized tax benefits and associated interest increased by \$17.7 million to \$182.9 million. Management believes that it is reasonably possible that the amount of unrecognized income tax benefits and interest may decrease during the next 12 months by approximately \$31.1 million related to the completion of examinations and other settlements with tax authorities and the expiration of statutes of limitations, of which \$12.7 million would reduce income tax expense.

# NOTE 15 — REPORTABLE SEGMENT INFORMATION

The chief operating decision maker allocates resources and assesses performance based on a global brand view which represents VF's operating segments. The operating segments have been evaluated and combined into reportable segments because they meet the similar economic characteristics and qualitative aggregation criteria set forth in the relevant accounting guidance.

The Company's reportable segments have been identified as: Outdoor, Active and Work. We have included an Other category in the table below for purposes of reconciliation of revenues and profit, but it is not considered a reportable segment. Other includes results primarily related to the sale of non-VF products. Financial information for VF's reportable segments was as follows:

	Three Months Ended December Nine Months Ended						nded December			
(In thousands)		2020		2019		2020	]	2019		
Segment revenues:										
Outdoor	\$	1,571,043	\$	1,659,108	\$	3,066,678	\$	3,795,665		
Active		1,127,121		1,239,462		2,898,639		3,885,222		
Work		270,182		251,063		686,163		674,826		
Other		3,195		6,090		4,678		30,422		
Total segment revenues	\$	2,971,541	\$	3,155,723	\$	6,656,158	\$	8,386,135		
Segment profit (loss):										
Outdoor	\$	311,767	\$	348,995	\$	283,531	\$	525,107		
Active		201,373		286,474		467,632		982,240		
Work		16,900		22,111		13,672		52,129		
Other		(4,435)		(2,800)		(9,322)		(2,035)		
Total segment profit		525,605		654,780		755,513		1,557,441		
Corporate and other expenses <sup>(a)</sup>		(107,122)		(136,885)		(297,434)		(391,236)		
Interest expense, net		(31,776)		(17,337)		(90,656)		(49,306)		
Income from continuing operations before income taxes	\$	386,707	\$	500,558	\$	367,423	\$	1,116,899		

(a) Certain corporate overhead and other costs of \$6.6 million and \$18.9 million for the three and nine-month periods ended December 2019, respectively, previously allocated to the Work segment have been reallocated to continuing operations.

#### NOTE 16 — EARNINGS PER SHARE

	 Three Months E	nded E	December	Nine Months Ended December				
(In thousands, except per share amounts)	2020	2019		2020			2019	
Earnings per share – basic:								
Income from continuing operations	\$ 327,659	\$	421,582	\$	293,163	\$	1,112,232	
Weighted average common shares outstanding	389,872		395,940		389,262		396,806	
Earnings per share from continuing operations	\$ 0.84	\$	1.06	\$	0.75	\$	2.80	
Earnings per share – diluted:								
Income from continuing operations	\$ 327,659	\$	421,582	\$	293,163	\$	1,112,232	
Weighted average common shares outstanding	389,872		395,940		389,262		396,806	
Incremental shares from stock options and other dilutive securities	2,979		4,382		2,345		4,693	
Adjusted weighted average common shares outstanding	392,851		400,322		391,607		401,499	
Earnings per share from continuing operations	\$ 0.83	\$	1.05	\$	0.75	\$	2.77	

Outstanding options to purchase approximately 1.5 million and 4.1 million shares were excluded from the calculations of diluted earnings per share for the three and nine-month periods ended December 2020, respectively, and outstanding options to purchase approximately 1.5 million shares were excluded from the calculations of diluted earnings per share for both the three and nine-month periods ended December 2019, because the effect of their inclusion would have been anti-dilutive.

In addition, 0.8 million and 0.6 million shares of performance-based RSUs were excluded from the calculations of diluted earnings per share for the three and ninemonth periods ended December 2020, respectively, and 0.8 million shares of performance-based RSUs were excluded from the calculations of diluted earnings per share for both the three and nine-month periods ended December 2019, because these units were not considered to be contingent outstanding shares in those periods.

# NOTE 17 — FAIR VALUE MEASUREMENTS

Financial assets and financial liabilities measured and reported at fair value are classified in a three-level hierarchy that prioritizes the inputs used in the valuation process. A financial instrument's categorization within the valuation hierarchy is based on the lowest level of any input that is significant to the fair value measurement. The hierarchy is based on the observability and objectivity of the pricing inputs, as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities.
- Level 2 Significant directly observable data (other than Level 1 quoted prices) or significant indirectly observable

data through corroboration with observable market data. Inputs would normally be (i) quoted prices in active markets for similar assets or liabilities, (ii) quoted prices in inactive markets for identical or similar assets or liabilities, or (iii) information derived from or corroborated by observable market data.

 Level 3 — Prices or valuation techniques that require significant unobservable data inputs. These inputs would normally be VF's own data and judgments about assumptions that market participants would use in pricing the asset or liability.

The following table summarizes financial assets and financial liabilities that are measured and recorded in the consolidated financial statements at fair value on a recurring basis:

			Fair Value Measurement Using (a)							
In thousands)	Tota	l Fair Value		Level 1		Level 2	Level 3			
December 2020										
Financial assets:										
Cash equivalents:										
Money market funds	\$	546,719	\$	546,719	\$	— \$		_		
Time deposits		17,408		17,408		_				
Short-term investments		599,403		599,403		_		_		
Derivative financial instruments		16,209		_		16,209		_		
Deferred compensation		135,710		135,710		_		_		
Financial liabilities:										
Derivative financial instruments		97,835		_		97,835				
Deferred compensation		148,179		_		148,179				
			Fair Value Measurement Using <sup>(a)</sup>							
In thousands)	Tota	l Fair Value	-	Level 1		Level 2	Level 3			
March 2020										
Financial assets:										
Cash equivalents:										
Money market funds	\$	1,211,887	\$	1,211,887	\$	— \$		_		
Time deposits		1,932		1,932		_				
Derivative financial instruments		91,834		_		91,834		_		
Deferred compensation		105,706		105,706		_		_		
Financial liabilities:										
Derivative financial instruments		14,531		_		14,531		_		
Deferred compensation		113,289		_		113,289		_		

<sup>(a)</sup> There were no transfers among the levels within the fair value hierarchy during the nine months ended December 2020 or the year ended March 2020.

VF's cash equivalents include money market funds, and time deposits with maturities within three months of their purchase dates, that approximate fair value based on Level 1 measurements. The fair value of derivative financial instruments, which consist of foreign exchange forward contracts, is determined based on observable market inputs (Level 2), including spot and forward exchange rates for foreign currencies, and considers the credit risk of the Company and its counterparties. VF's short-term investments include excess cash invested in a managed income fund that approximates fair value based on Level 1 measurements. VF's deferred compensation assets primarily represent investments held within plan trusts as an economic hedge of the related deferred compensation liabilities. These investments primarily include mutual funds (Level 1) that are valued based on quoted prices in active markets. Liabilities related to VF's deferred compensation plans are recorded at amounts due to participants, based on the

fair value of the participants' selection of hypothetical investments.

All other financial assets and financial liabilities are recorded in the consolidated financial statements at cost, except life insurance contracts which are recorded at cash surrender value. These other financial assets and financial liabilities include cash held as demand deposits, accounts receivable, short-term borrowings, accounts payable and accrued liabilities. At December 2020 and March 2020, their carrying values approximated fair value. Additionally, at December 2020 and March 2020, the carrying values of VF's long-term debt, including the current portion, were \$5,787.6 million and \$2,609.3 million, respectively, compared with fair values of \$6,276.8 million and \$2,672.9 million at those respective dates. Fair value for long-term debt is a Level 2 estimate based on quoted market prices or values of comparable borrowings.

# NOTE 18 — DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING ACTIVITIES

#### Summary of Derivative Financial Instruments

All of VF's outstanding derivative financial instruments are foreign exchange forward contracts. Although derivatives meet the criteria for hedge accounting at the inception of the hedging relationship, a limited number of derivative contracts intended to hedge assets and liabilities are not designated as hedges for accounting purposes. The notional amounts of all outstanding derivative contracts were \$2.5 billion at December 2020,

\$2.6 billion at March 2020 and \$2.8 billion at December 2019, consisting primarily of contracts hedging exposures to the euro, British pound, Canadian dollar, Swiss franc, South Korean won, Mexican peso, Swedish krona, Polish zloty, Japanese yen, and New Zealand dollar. Derivative contracts have maturities up to 20 months.

The following table presents outstanding derivatives on an individual contract basis:

			e of Derivativ ealized Gain		Fair Value of Derivatives with Unrealized Losses							
(In thousands)	Dece	mber 2020	Ma	arch 2020	De	cember 2019	Dec	ember 2020	М	arch 2020	De	cember 2019
Foreign currency exchange contracts designated as hedging instruments	\$	12,457	\$	78,298	\$	46,573	\$	(96,437)	\$	(12,682)	\$	(42,050)
Foreign currency exchange contracts not designated as hedging instruments		3,752		13,536		5,070		(1,398)		(1,849)		(929)
Total derivatives	\$	16,209	\$	91,834	\$	51,643	\$	(97,835)	\$	(14,531)	\$	(42,979)

VF records and presents the fair values of all of its derivative assets and liabilities in the Consolidated Balance Sheets on a gross basis, even though they are subject to master netting agreements. If VF were to offset and record the asset and liability balances of its foreign exchange forward contracts on a net basis in accordance with the terms of its master netting agreements, the amounts presented in the Consolidated Balance Sheets would be adjusted from the current gross presentation to the net amounts as detailed in the following table:

		December 2020			March 2020					December 2019			
(In thousands)	Derivative Derivative Asset Liability			Derivative Derivative Asset Liability		Derivative Liability	Derivative Asset			Derivative Liability			
Gross amounts presented in the Consolidated Balance Sheets	\$	16,209	\$	(97,835)	\$	91,834	\$	(14,531)	\$	51,643	\$	(42,979)	
Gross amounts not offset in the Consolidated Balance Sheets		(16,209)		16,209		(14,393)		14,393		(27,958)		27,958	
Net amounts	\$	_	\$	(81,626)	\$	77,441	\$	(138)	\$	23,685	\$	(15,021)	

Derivatives are classified as current or noncurrent based on maturity dates, as follows:

(In thousands)	December 2020	March 2020	December 2019
Other current assets	\$ 15,510	\$ 71,784	\$ 49,650
Accrued liabilities	(77,317)	(11,378)	(34,710)
Other assets	699	20,050	1,993
Other liabilities	(20,518)	(3,153)	(8,269)

#### **Cash Flow Hedges**

VF uses derivative contracts primarily to hedge a portion of the exchange risk for its forecasted sales, purchases, production costs, operating costs and intercompany royalties. The effects of cash flow hedging included in VF's Consolidated Statements of Operations and Consolidated Statements of Comprehensive Income are summarized as follows:

(In thousands)	Gai	n (Loss) on Derivati Three Months E			Gain (Loss) on Derivatives Recognized in OC Nine Months Ended December							
Cash Flow Hedging Relationships	2020 2019					2020		2019				
Foreign currency exchange	\$	(82,491)	(82,491) \$ (56,699) \$ (129,81				\$	9,471				

(In thousands)	 Gain (Loss) Re Accumulated C Three Months E	OCI into I	ncome		Gain (Loss) Rec Accumulated O Nine Months En	CI into Income			
Location of Gain (Loss)	2020	1	2020	2019					
Net revenues	\$ 4,048	\$	(5,507)	\$	6,354	\$	(11,226)		
Cost of goods sold	224		27,157		25,372		60,989		
Selling, general and administrative expenses	586		1,231		2,934		3,329		
Other income (expense), net	(613)		1,006		1,190		7,574		
Interest expense	26		(1,324)		80		(3,920)		
Total	\$ 4,271	\$	22,563	\$	35,930	\$	56,746		

#### Derivative Contracts Not Designated as Hedges

VF uses derivative contracts to manage foreign currency exchange risk on thirdparty accounts receivable and payable, as well as intercompany borrowings. These contracts are not designated as hedges, and are recorded at fair value in the Consolidated Balance Sheets. Changes in the fair values of these instruments are recognized directly in earnings. Gains or losses on these contracts largely offset the net transaction losses or gains on the related assets and liabilities. In the case of derivative contracts executed on foreign currency exposures that are no longer probable of occurring, VF de-designates these hedges and the fair value changes of these instruments are also recognized directly in earnings. Certain derivative contracts were de-designated as the hedged forecasted transactions were no longer deemed probable of occurring primarily as a result of the COVID-19 pandemic and other actions taken by the Company. Accordingly, the Company reclassified amounts from accumulated OCI and recognized a \$0.6 million and \$4.3 million net gain during the three and nine months ended December 2020, respectively, which were primarily recorded in net revenues and cost of goods sold.

The changes in fair value of derivative contracts not designated as hedges that have been recognized as gains or losses in VF's Consolidated Statements of Operations were not material for the three and nine months ended December 2020 and December 2019.

### NOTE 19 — RESTRUCTURING

The Company typically incurs restructuring charges related to strategic initiatives and cost optimization of business activities, primarily related to severance and employee-related benefits. During the three and nine months ended December 2020, VF recognized \$38.2 million and \$84.0 million of restructuring charges, respectively, related to approved initiatives. Of the restructuring charges recognized in the three and nine months ended December 2020, \$15.7 million and \$44.4 million were reflected in selling, general and administrative expenses, respectively, and \$22.5 million and \$39.6 million in cost of goods

#### Other Derivative Information

At December 2020, accumulated OCI included \$55.3 million of pre-tax net deferred losses for foreign currency exchange contracts that are expected to be reclassified to earnings during the next 12 months. The amounts ultimately reclassified to earnings will depend on exchange rates in effect when outstanding derivative contracts are settled.

#### Net Investment Hedge

The Company has designated its €1.850 billion of euro-denominated fixed-rate notes as a net investment hedge of VF's investment in certain foreign operations. Because this debt qualified as a nonderivative hedging instrument, foreign currency transaction gains or losses of the debt are deferred in the foreign currency translation and other component of accumulated OCI as an offset to the foreign currency translation adjustments on the hedged investments. During the three and nine-month periods ended December 2020, the Company recognized an after-tax loss of \$79.2 million and \$150.8 million, respectively, in OCI related to the net investment hedge transaction, and an after-tax loss of \$15.3 million and an after-tax gain of \$2.3 million for the three and nine-month periods ended December 2019, respectively. Any amounts deferred in accumulated OCI will remain until the hedged investment is sold or substantially liquidated.

sold, respectively. The Company has not recognized any significant incremental costs related to accruals for the year ended March 2020 or prior periods.

Of the \$60.0 million total restructuring accrual at December 2020, \$54.8 million is expected to be paid out within the next 12 months and is classified within accrued liabilities. The remaining \$5.2 million will be paid out beyond the next 12 months and thus is classified within other liabilities.

The components of the restructuring charges are as follows:

	 Three Months E	nded	December	Nine Months Ended December				
(In thousands)	2020	1	2019		2020		2019	
Severance and employee-related benefits	\$ 24,545	\$	3,859	\$	52,937	\$	7,116	
Asset impairments			—		10,557		_	
Accelerated depreciation	3,429		_		10,093			
Inventory write-downs	7,115		_		7,115		_	
Contract termination and other	3,107		_		3,324		2,121	
Total restructuring charges	\$ 38,196	\$	3,859	\$	84,026	\$	9,237	

Restructuring costs by business segment are as follows:

	 Three Months E	nded [	December	Nine Months Ended December				
(In thousands)	2020	]	2019		2020		2019	
Outdoor	\$ 2,676	\$	1,670	\$	9,271	\$	6,400	
Active	3,275		322		3,938		789	
Work	8,409		1,460		27,216		1,641	
Corporate and other	23,836		407		43,601		407	
Total	\$ 38,196	\$	3,859	\$	84,026	\$	9,237	

The activity in the restructuring accrual for the nine-month period ended December 2020 was as follows:

(In thousands)	Severance	Other	Total
Accrual at March 2020	\$ 38,052 \$	2,888	\$ 40,940
Charges	52,937	3,693	56,630
Cash payments	(35,393)	(2,392)	(37,785)
Adjustments to accruals	(166)	189	23
Impact of foreign currency	15	170	185
Accrual at December 2020	\$ 55,445 \$	4,548	\$ 59,993

#### NOTE 20 — CONTINGENCIES

The Company petitioned the U.S. Tax Court to resolve an IRS dispute regarding the timing of income inclusion associated with the 2011 Timberland acquisition. The Company remains confident in our timing and treatment of the income inclusion, and therefore this matter is not reflected in our consolidated financial statements. We are vigorously defending our position, and do not expect the resolution to have a material adverse impact on the Company's financial position, results of operations or cash flows. While the IRS argues immediate income inclusion, the Company's position is to include the income over a period of years. As the matter relates to 2011, nearly half of the timing at dispute has passed with the Company including the income, and paying the related tax, on our income tax returns. The Company

notes that should the IRS prevail in this timing matter, the net interest expense would be up to \$175 million. Further, this timing matter is impacted by the Tax Cuts and Jobs Act that reduced the U.S. corporate income tax rate from 35% to 21%. If the IRS is successful, this rate differential would increase tax expense by approximately \$136 million.

The Company is currently involved in other legal proceedings that are ordinary, routine litigation incidental to the business. The resolution of any particular proceeding is not currently expected to have a material adverse impact on the Company's financial position, results of operations or cash flows.

#### NOTE 21 — SUBSEQUENT EVENTS

On December 28, 2020, in VF's fourth quarter of Fiscal 2021, VF completed the acquisition of Supreme for an aggregate base purchase price of \$.1 billion in cash, subject to working capital and other adjustments. Refer to Note 4 for additional information.

On January 20, 2021, VF's Board of Directors declared a quarterly cash dividend of \$0.49 per share, payable on March 22, 2021 to stockholders of record on March 10, 2021.

## ITEM 2 — MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

VF Corporation (together with its subsidiaries, collectively known as "VF" or the "Company") uses a 52/53 week fiscal year ending on the Saturday closest to March 31 of each year. The Company's current fiscal year runs from March 29, 2020 through April 3, 2021 ("Fiscal 2021"). Accordingly, this Form 10-Q presents our third quarter of Fiscal 2021. For presentation purposes herein, all references to periods ended December 2020 and December 2019 relate to the fiscal periods ended on December 26, 2020 and December 28, 2019, respectively. References to March 2020 relate to information as of March 28, 2020.

All per share amounts are presented on a diluted basis and all percentages shown in the tables below and the following discussion have been calculated using unrounded numbers. All references to foreign currency amounts below reflect the changes in foreign currency exchange rates from the same period in 2019 and their impact on translating foreign currencies into U.S. dollars. VF's most significant foreign currency exposure relates to business conducted in euro-based countries. Additionally, VF conducts business in other developed and emerging markets around the world with exposure to foreign currencies other than the euro.

On May 22, 2019, VF completed the spin-off of its Jeans business, which included the *Wrangler*<sup>®</sup>, *Lee*<sup>®</sup> and *Rock & Republic*<sup>®</sup> brands, as well as the *VF Outlet*<sup>™</sup> business, into an independent, publicly traded company now operating under the name Kontoor Brands, Inc. ("Kontoor Brands"). As a result, VF reported the results for the Jeans business and the related cash flows as discontinued operations in the Consolidated Statements of Coperations and Consolidated Statements of Cash Flows, respectively. These changes have been applied to all periods presented.

On January 21, 2020, VF announced its decision to explore the divestiture of its Occupational Workwear business. The Occupational Workwear business is comprised primarily of the following brands and businesses: *Red Kap*<sup>®</sup>, *VF Solutions*<sup>®</sup>, *Bulwark*<sup>®</sup>, *Workrite*<sup>®</sup>, *Walls*<sup>®</sup>, *Terra*<sup>®</sup>, *Kodiak*<sup>®</sup>, *Work Authority*<sup>®</sup> and *Horace Small*<sup>®</sup>. The business also includes certain *Dickies*<sup>®</sup> occupational workwear products that have historically been sold through the business-to-business channel. During the three months ended March 2020, the Company determined that the Occupational Workwear business met the held-forsale and discontinued operations accounting criteria. Accordingly, the Company has reported the results of the Occupational Workwear business and the related cash flows as discontinued operations in the Consolidated Statements of Operations and Consolidated Statements of Cash Flows, respectively. The related held-for-sale assets and liabilities have been reported as assets and liabilities of discontinued operations in the Consolidated Balance Sheets. These changes have been applied to all periods presented.

Unless otherwise noted, amounts, percentages and discussion for all periods included below reflect the results of operations and financial condition from VF's continuing operations.

Refer to Note 5 to VF's consolidated financial statements for additional information on discontinued operations.

On November 8, 2020, VF entered into a definitive merger agreement to acquire 100% of the outstanding shares of Supreme Holdings, Inc. ("Supreme"). The acquisition was completed on December 28, 2020, in VF's fourth quarter of Fiscal 2021, for an aggregate base purchase price of \$2.1 billion, subject to working capital and other adjustments, which was funded with cash on hand and short-term borrowings.

Refer to Note 4 to VF's consolidated financial statements for additional information on the acquisition.

#### **RECENT DEVELOPMENTS**

#### Impact of COVID-19

As the global impact of the novel coronavirus ("COVID-19") continues, VF remains first and foremost focused on a people-first approach that prioritizes the health and well-being of its employees, customers, trade partners and consumers around the world. To help mitigate the spread of COVID-19 and in response to health advisories and governmental actions and regulations, VF has modified its business practices including the temporary closing of offices and retail stores, instituting travel bans and restrictions and implementing health and safety measures including social distancing and quarantines. VF has also implemented measures that are designed to ensure the health, safety and well-being of associates employed in its distribution, fulfillment and manufacturing centers around the world.

During the third quarter, nearly all of the VF-operated retail stores in the Asia-Pacific region remained open. In North America, over 95 percent of VF-operated retail stores were open at the beginning of the third quarter with all VF-owned retail stores reopened by mid-October. Since that time, additional stores in North America have reclosed, with approximately 15 percent of stores closed at the end of the third quarter. The majority of the closures were Vans<sup>®</sup> stores, predominantly based in California. In addition, other stores in North America were operating with reduced capacity. Subsequent to the end of the third quarter, stores in North America have begun to reopen and currently less than 10 percent of stores are closed in the region. In the Europe region, nearly all VF-operated retail stores were open at the beginning of the third quarter, however due to stores that reclosed, approximately 50 percent of stores were open at the end of the third quarter. Subsequent to the end of the third quarter, additional VF-operated retail stores in the Europe region have reclosed, resulting in over 60 percent of stores currently closed. VF is continuing to monitor the COVID-19 outbreak globally and will comply with guidance from government entities and public health authorities to prioritize the health and well-being of its employees, customers, trade partners and consumers. As COVID-19 uncertainty continues, retail store reclosures may occur.

Consistent with VF's long-term strategy, the Company's digital platform remains a high priority through which its brands stay connected with consumer communities while providing experiential content. Prior to the COVID-19 pandemic, consumer

spending had started shifting to brand e-commerce sites and other digital platforms, which has accelerated due to changes in the retail landscape resulting from the COVID-19 pandemic.

COVID-19 has also impacted some of VF's suppliers, including third-party manufacturers, logistics providers and other vendors. At this time, the majority of VF's supply chain is operational. Suppliers are complying with local health advisories and governmental restrictions which has resulted in isolated product delays; however, VF is actively working with its suppliers to minimize disruption. VF's distribution centers are operational in accordance with local government guidelines while maintaining enhanced health and safety protocols.

In response to COVID-19, various government programs have been announced to provide financial relief to affected businesses including the Coronavirus Aid, Relief, and Economic Security Act ("CARES Act"). The CARES Act, among other things, provides employer payroll tax credits for wages paid to employees unable to work during the COVID-19 pandemic and options to defer payroll tax payments. Other foreign government programs available to VF also provide certain payroll tax credits and wage subsidies. The Company recognized \$8.3 million and \$76.0 million during the three and nine months ended December 2020,

respectively, as a result of relief from the CARES Act and other governmental packages, which were recorded as a reduction in selling, general and administrative expenses. The Company also intends to defer qualified payroll and other tax payments as permitted by the CARES Act and other governmental packages.

The COVID-19 pandemic is ongoing and dynamic in nature, and has driven global uncertainty and disruption. As a result, COVID-19 had a significant negative impact on the Company's business, including the consolidated financial condition, results of operations and cash flows during the three and nine months ended December 2020. While we are not able to determine the ultimate length and severity of the COVID-19 pandemic, we expect ongoing disruption to our business. Given our current business operations, assuming no material deterioration as a result of COVID-19, governmental actions and regulations, full-year Fiscal 2021 revenue is expected to be between \$9.1 billion and \$9.2 billion, which reflects a decrease of approximately 12% to 13% when compared to full-year Fiscal 2020. This outlook includes the expect drevenue contribution during the fourth quarter from Supreme. Additionally, we expect COVID-19 will have a significant negative impact on full-year Fiscal 2021.

# Enterprise Protection Strategy

VF has taken a number of actions to advance its Enterprise Protection Strategy in response to the COVID-19 pandemic.

On April 23, 2020, VF closed its sale of senior unsecured notes, which provided net proceeds to the Company of approximately \$2.97 billion. A portion of the net proceeds was used to repay borrowings under the Company's senior unsecured revolving credit facility (the "Global Credit Facility") and the remaining net proceeds will be used for general corporate purposes. At December 2020, VF had approximately \$3.9 billion of cash and equivalents and short-term investments, including \$2.2 billion of cash designated for the Supreme acquisition that was completed in the fourth quarter. Additionally, VF had approximately \$1.9 billion available for borrowing against the Global Credit Facility, subject to certain restrictions including a \$750.0 million minimum liquidity requirement.

Other actions VF has taken to support its business in response to the COVID-19 pandemic include the Company's decision to temporarily pause its share repurchase program. The Company currently has \$2.8 billion remaining under its current share repurchase authorization. The Company paid a cash dividend of \$0.49 per share and \$1.45 per share during the three and nine months ended December 2020, respectively, and has declared a cash dividend of \$0.49 per share that is payable in the fourth quarter of Fiscal 2021. Subject to approval by its Board of Directors, VF intends to continue to pay its regularly scheduled dividend and is not contemplating the suspension of its dividend at this time. VF's planned divestiture of the Occupational Workwear business would provide an additional source of cash.

VF has implemented cost controls to reduce discretionary spending to help mitigate the loss of sales and to conserve cash while continuing to support employees. The Company has also commenced a multi-year initiative designed to enable our ability to accelerate and advance VF's business model transformation. One of the key objectives of this initiative is to deliver global cost savings over a three-year period that will be used to support the transformation agenda and highest-priority growth drivers. As VF continues to actively monitor the situation and advance our business model transformation, we may take further actions that affect our operations.

We believe the Company has sufficient liquidity and flexibility to operate and continue to execute our strategy during the disruptions caused by the COVID-19 pandemic and related governmental actions and regulations and health authority advisories, and meet its obligations as they become due. However, due to the uncertainty of the duration and severity of the COVID-19 pandemic, governmental actions in response to the pandemic, and the impact on us and our consumers, customers and suppliers, there is no certainty that the measures we take will be sufficient to mitigate the risks posed by COVID-19. See Part II, "Item 1A. Risk Factors." below for additional discussion.

#### HIGHLIGHTS OF THE THIRD QUARTER OF FISCAL 2021

- Revenues were down 6% to \$3.0 billion compared to the three months ended December 2019, primarily due to the negative impact of COVID-19, and included a 2% favorable impact from foreign currency.
- Outdoor segment revenues decreased 5% to \$1.6 billion compared to the three months ended December 2019, including a 2% favorable impact from foreign currency.
- Active segment revenues decreased 9% to \$1.1 billion compared to the three months ended December 2019, including a 2% favorable impact from foreign currency.
- Work segment revenues increased 8% to \$270.2 million compared to the three months ended December 2019, including a 2% favorable impact from foreign currency.
- Direct-to-consumer revenues were down 2% over the 2019 period, including a 2% favorable impact from foreign currency. E-commerce revenues increased 53% in the current period, including a 4% favorable impact from foreign currency. Direct-to-consumer revenues accounted for 51% of net revenues for the three months ended December 2020.
- International revenues were flat compared to the three months ended December 2019, including a 4% favorable impact from foreign currency. Greater China (which includes Mainland China, Hong Kong and Taiwan) revenues were up 18%, including a 7% favorable impact from foreign currency. International revenues represented 47% of net revenues for the three months ended December 2020.
- Gross margin decreased 250 basis points to 54.7% compared to the three months ended December 2019, primarily driven by elevated promotional activity and the timing of net foreign currency transaction activity.
- Earnings per share was \$0.83 compared to \$1.05 in the 2019 period. The decrease was primarily driven by the negative impact of COVID-19 on the three months ended December 2020.

# ANALYSIS OF RESULTS OF OPERATIONS

#### **Consolidated Statements of Operations**

The following table presents a summary of the changes in net revenues for the three and nine months ended December 2020 from the comparable periods in 2019:

(In millions)	Three Months Ended December	Nine Months Ended December
Net revenues — 2019	\$ 3,155.7	\$ 8,386.1
Organic	(244.8)	(1,815.1)
Impact of foreign currency	60.6	85.2
Net revenues — 2020	\$ 2,971.5	\$ 6,656.2

VF reported a 6% and 21% decrease in revenues for the three and nine months ended December 2020, respectively, compared to the 2019 periods. The revenue decrease in both periods was primarily attributable to the negative impact of COVID-19, including closures of VF-operated retail and VF's wholesale customer stores, supply chain disruption and reduced consumer demand. The decrease also included a 2% and 1% favorable impact from foreign currency in the three and nine months ended December 2020, respectively.

Revenues decreased in both our wholesale and direct-to-consumer channels in the three and nine months ended December 2020. Decreases in the direct-to-consumer channel for both periods were driven by declines in our owned retail stores, which were partially offset by significant e-commerce revenue growth during the three and nine months ended December 2020.

Additional details on revenues are provided in the section titled "Information by Reportable Segment."

The following table presents the percentage relationships to net revenues for components of the Consolidated Statements of Operations:

	Three Months E	nded December	Nine Months Ended December				
	2020	2019	2020	2019			
Gross margin (net revenues less cost of goods sold)	54.7 %	57.2 %	52.9 %	55.8 %			
Selling, general and administrative expenses	40.8	40.1	45.6	41.7			
Operating margin	13.9 %	17.1 %	7.3 %	14.1 %			

Gross margin decreased 250 and 290 basis points in the three and nine months ended December 2020, respectively, compared to the 2019 periods. Gross margin in both the three and nine months ended December 2020 was negatively impacted by increased promotional activity to clear elevated inventory levels, the timing of net foreign currency transaction activity, charges associated with cost optimization and other activities indirectly related to the strategic review of the Occupational Workwear business and costs related to a transformation initiative for our Asia-Pacific regional operations. The decrease in the three and nine months ended December 2020 was partially offset by a favorable mix shift to higher margin businesses and channels.

Selling, general and administrative expenses as a percentage of total revenues increased 70 and 390 basis points during the three and nine months ended December 2020, respectively, compared to the 2019 periods, primarily reflecting lower leverage of operating expenses due to decreased revenues as a result of the negative impact of COVID-19 and continued investments in strategic growth initiatives. Selling, general and administrative expenses decreased \$49.5 million and \$460.7 million in the three and nine months ended December 2020, respectively, compared to the 2019 periods, primarily due to cost controls taken in response to COVID-19 and payroll relief from the CARES Act and other governmental packages. The decrease for the nine months ended December 2020 was also attributable to lower transaction and deal-related costs and lower costs related to the relocation of our global headquarters and certain brands to Denver, Colorado.

Net interest expense increased \$14.4 million and \$41.4 million during the three and nine months ended December 2020, respectively, compared to the 2019 periods. The increase in net interest expense in both the three and nine months ended December 2020 was primarily due to additional borrowings of long-term debt and lower investment interest rates, partially offset by lower interest rates on borrowings. Total outstanding debt averaged \$5.7 billion in the nine months ended December 2020 and \$2.4 billion in the same period in 2019, with weighted average interest rates of 2.1% and 3.1%, respectively.

Other income (expense), net decreased \$28.6 million and increased \$8.7 million during the three and nine months ended December 2020, respectively, compared to the 2019 periods. The decrease in the three months ended December 2020 was primarily due to lower pension settlement charges of \$24.4 million. The increase in the nine months ended December 2020 was primarily due to a \$42.4 million expense recorded in the three months ended June 2020 related to the release of currency translation amounts associated with the substantial liquidation of foreign entities in certain countries in South America, partially offset by lower pension settlement charges of \$24.3 million and lower net foreign currency transaction losses.

The effective income tax rate for the nine months ended December 2020 was 20.2% compared 0.4% in the 2019 period. The nine months ended December 2020 included a net discrete tax expense of \$3.7 million, which included a \$15.2 million net tax expense related to unrecognized tax benefits and interest, a \$2.3 million tax benefit related to stock compensation, a \$4.9 million net tax benefit related to return to accrual adjustments and a \$4.3 million net tax benefit related to withholding taxes on prior foreign earnings. Excluding the \$3.7 million net discrete tax expense in the 2020 period, the effective income tax rate would have been 19.2%. The nine months ended December 2019 included a net discrete tax benefit of \$169.4 million, which primarily related to the \$164.4 million tax benefit recognized due to the enactment of Switzerland's Federal Act on Tax Reform and AHV Financing. Excluding the \$169.4 million net discrete tax benefit in the 2019 period, the effective income tax rate would have been 15.6%. Without discrete items, the effective income tax rate for the nine months ended December 2020 increased by 3.6% compared with the 2019 period primarily due to losses generated in the current year.

As a result of the above, income from continuing operations in the three months ended December 2020 was \$327.7 million (\$0.83 per diluted share) compared to \$421.6 million (\$1.05 per diluted share) in the 2019 period, and income from continuing operations in the nine months ended December 2020 was \$293.2 million (\$0.75 per diluted share) compared to \$1,112.2 million (\$2.77 per diluted share) in the 2019 period, and income from ended becember 2020 was \$293.2 million (\$0.75 per diluted share) compared to \$1,112.2 million (\$2.77 per diluted share) to additional discussion in the "Information by Reportable Segment" section below.

# Information by Reportable Segment

VF's reportable segments are: Outdoor, Active and Work. We have included an Other category in the tables below for purposes of reconciliation of revenues and profit, but it is not considered a reportable segment. Included in this Other category are results primarily related to the sale of non-VF products.

Refer to Note 15 to the consolidated financial statements for a summary of results of operations by segment, along with a reconciliation of segment profit to income before income taxes.

The following tables present a summary of the changes in segment revenues and profit in the three and nine months ended December 2020 from the comparable periods in 2019:

#### Segment Revenues:

(In millions)	Three Months Ended December										
	 Outdoor		Active		Work		Other		Total		
Segment revenues — 2019	\$ 1,659.1	\$	1,239.5	\$	251.1	\$	6.0	\$	3,155.7		
Organic	(123.9)		(134.1)		15.3		(2.1)		(244.8)		
Impact of foreign currency	35.8		21.7		3.8		(0.7)		60.6		
Segment revenues — 2020	\$ 1,571.0	\$	1,127.1	\$	270.2	\$	3.2	\$	2,971.5		
			Nine	Mon	ths Ended Dece	embe	er				

(In millions)	(	Outdoor		Active		Work		Other		Total	
Segment revenues — 2019	\$	3,795.7	\$	3,885.2	\$	674.8	\$	30.4	\$	8,386.1	
Organic		(783.8)		(1,014.5)		8.2		(25.0)		(1,815.1)	
Impact of foreign currency		54.8		27.9		3.2		(0.7)		85.2	
Segment revenues — 2020	\$	3,066.7	\$	2,898.6	\$	686.2	\$	4.7	\$	6,656.2	

# Segment Profit (Loss):

			Three	Mor	nths Ended Dec	embe	er		
(In millions)	 Outdoor				Work		Other		Total
Segment profit (loss) — 2019	\$ 349.0	\$	286.5	\$	22.1	\$	(2.8)	\$	654.8
Organic	(43.9)		(88.3)		(4.8)		(3.2)		(140.2)
Impact of foreign currency	6.7		3.2		(0.4)		1.5		11.0
Segment profit (loss) — 2020	\$ 311.8	\$	201.4	\$	16.9	\$	(4.5)	\$	525.6
			Nine	Mor	nths Ended Dec	embe	er		
(In millions)	 Outdoor		Active		Work		Other		Total
Segment profit (loss) — 2019	\$ 525.1	\$	982.2	\$	52.1	\$	(2.0)	\$	1,557.4
Organic	(254.6)		(521.3)		(38.5)		(10.4)		(824.8)
Impact of foreign currency	13.0		6.7		0.1		3.1		22.9

Outdoor

The following sections discuss the changes in revenues and profitability by segment. For purposes of this analysis, royalty revenues have been included in the wholesale channel for all periods.

	Three	e Mon	ths Ended Decem	iber		Nine	Mon	Months Ended December		
(Dollars in millions)		2020 2019			Percent Change	2020			2019	Percent Change
Segment revenues	\$	1,571.0	\$	1,659.1	(5.3)%	\$	3,066.7	\$	3,795.7	(19.2)%
Segment profit		311.8		349.0	(10.7)%		283.5		525.1	(46.0)%
Operating margin		19.8 %		21.0 %			9.2 %		13.8 %	

The Outdoor segment includes the following brands: The North Face®, Timberland®, Icebreaker®, Smartwool® and Altra®.

Global revenues for Outdoor decreased 5% in the three months ended December 2020 compared to 2019, including a 2% favorable impact due to foreign currency. The overall decrease in revenues during the period was primarily related to the negative impact of COVID-19. Revenues in the Americas region decreased 13%. Revenues in the Europe region increased 7%, including a 5% favorable impact from foreign currency. Revenues in the Asia-Pacific region increased 4%, including a 6% favorable impact from foreign currency.

Global revenues for Outdoor decreased 19% in the nine months ended December 2020 compared to the 2019 period, including a 2% favorable impact due to foreign currency. The decrease in revenues during the period was primarily related to the negative impact of COVID-19. Revenues in the Americas region decreased 26%. Revenues in the Europe region decreased 13%, including a 4% favorable impact from foreign currency. Revenues in the Asia-Pacific region decreased 4%, including a 3% favorable impact from foreign currency.

Global revenues for *The North Face*<sup>®</sup> brand were flat and decreased 17% in the three and nine months ended December 2020, respectively, compared to the 2019 periods. This includes a 2% and 1% favorable impact from foreign currency in the three and nine months ended December 2020, respectively. Increases in the Asia-Pacific and Europe regions during the three months ended December 2020, were offset by declines in the Americas region due to the negative impact of COVID-19. The decrease in the nine months ended December 2020 was primarily due to the negative impact of COVID-19 in the Americas and Europe regions. Both periods were positively impacted by e-commerce growth.

Global revenues for the *Timberland®* brand decreased 16% and 25% in the three and nine months ended December 2020, respectively, compared to the 2019 periods, including a 3% and 2% favorable impact from foreign currency in the three and nine months ended December 2020, respectively. The decrease in all regions for both periods was primarily due to the negative impact of COVID-19, partially offset by e-commerce growth.

Global direct-to-consumer revenues for Outdoor increased 1% and decreased 7% in the three and nine months ended December 2020, respectively, compared to the 2019 periods, including a 2% favorable impact from foreign currency in both the three and nine months ended December 2020. Excluding the impact of foreign currency, the decrease in both periods was primarily due to the negative impact of COVID-19 and related closures of VF-operated retail stores, partially offset by e-commerce growth across all regions, which increased 56% and 61% in the three and nine months ended December 2020, respectively, including a 4% and 3% favorable impact from foreign currency in the three and nine months ended December 2020, respectively, compared to the 2019 periods, including a 2% and 1% favorable impact from foreign currency in the three and nine months ended December 2020, respectively, compared to the 2019 periods, including a 2% and 1% favorable impact from foreign currency in the three and nine months ended December 2020, respectively. The decrease in both periods was primarily driven by the negative impact of COVID-19.

Operating margin decreased in the three and nine months ended December 2020 compared to the 2019 periods reflecting lower leverage of operating expenses due to decreased revenues, elevated sales promotional activity, negative impact from digital strategic growth initiatives. The decrease in the three and nine months ended December 2020 was partially offset by cost controls taken in response to COVID-19 and payroll relief from the CARES Act and other governmental packages. The nine months ended December 2019 also included a gain of approximately \$11 million on the sale of office real estate and related assets in connection with the relocation of VF's global headquarters and certain brands to Denver, Colorado.

#### Active

	Three	e Mont	hs Ended Decen	nber	Nine Months Ended December						
(Dollars in millions)	2020		2019 Percent Change			2020		2019	Percent Change		
Segment revenues	\$ 1,127.1	\$	1,239.5	(9.1)%	\$	2,898.6	\$	3,885.2	(25.4)%		
Segment profit	201.4		286.5	(29.7)%		467.6		982.2	(52.4)%		
Operating margin	17.9 %		23.1 %			16.1 %		25.3 %			

The Active segment includes the following brands: Vans<sup>®</sup>, Kipling<sup>®</sup>, Napapijrf<sup>®</sup>, Eastpak<sup>®</sup>, JanSport<sup>®</sup> and Eagle Creek<sup>®</sup>.

Global revenues for Active decreased 9% in the three months ended December 2020, compared to the 2019 period, including a 2% favorable impact from foreign currency. The overall decrease in revenues during the period was primarily related to the negative impact of COVID-19. Revenues in the Americas region decreased 13%, including a 1% unfavorable impact from foreign currency. Revenues in the Europe region decreased 10%, including a 5% favorable impact from foreign currency. Revenues in the Asia-Pacific region increased 7%, including a 5% favorable impact from foreign currency.

Global revenues for Active decreased 25% in the nine months ended December 2020 compared to the 2019 period, including a 1% favorable impact from foreign currency. The decrease in revenues during the period was primarily related to the negative impact of COVID-19. Revenues in the Americas region decreased 32%. Revenues in the Europe region decreased 22%, including a 3% favorable impact from foreign currency. Revenues in the Asia-Pacific region decreased 1%, with a 1% favorable impact from foreign currency.

*Vans*<sup>®</sup> brand global revenues decreased 6% and 22% in the three and nine months ended December 2020, respectively, compared to the 2019 periods. This includes a 2% and 1% favorable impact from foreign currency in the three and nine months ended December 2020, respectively. The decrease in both periods was primarily due to the negative impact of COVID-19 in the Americas and Europe regions, partially offset by e-commerce growth and growth in Greater China.

Global direct-to-consumer revenues for Active decreased 7% and 23% in the three and nine months ended December 2020, respectively, compared to the 2019 periods, including a 2% and 1% favorable impact from foreign currency in the three and nine months ended December 2020, respectively. The decrease in the directto-consumer channel in both periods was primarily due to the negative impact of COVID-19 and related closures of VF-operated retail stores, partially offset by ecommerce growth across all regions. E-commerce revenues increased 50% and 54% in the three and nine months ended December 2020, respectively, including a 4% and 2% favorable impact from foreign currency in the three and nine months ended December 2020, respectively. Global wholesale revenues decreased 12% and 28% in the three and nine months ended December 2020, respectively, primarily due to the negative impact of COVID-19, and included a 2% favorable impact from foreign currency in the three months ended December 2020.

Operating margin decreased in the three and nine months ended December 2020 compared to the 2019 periods reflecting lower leverage of operating expenses due to decreased revenues, elevated sales promotional activity, negative impact from the timing of net foreign currency transaction activity and continued investments in direct-to-consumer and digital strategic growth initiatives. The decrease in the three and nine months ended December 2020 was partially offset by cost controls taken in response to COVID-19 and payroll relief from the CARES Act and other governmental packages.

#### Work

		Three	Mont	ns Ended Decer	mber	Nine Months Ended December					
(Dollars in millions)	2020		2019		Percent Change	2020		2019		Percent Change	
Segment revenues	\$	270.2	\$	251.1	7.6 %	\$	686.2	\$	674.8	1.7 %	
Segment profit		16.9		22.1	(23.6)%		13.7		52.1	(73.8)%	
Operating margin		6.3 %		8.8 %			2.0 %		7.7 %		

The Work segment includes the following brands: Dickies® and Timberland PRO®.

Global Work revenues increased 8% in the three months ended December 2020 compared to the 2019, including a 2% favorable impact from foreign currency. The increase in revenues during the period was driven by broad-based operational strength. Revenues in the Americas region increased 6%. Revenues in the Europe region increased 9%, including a 4% favorable impact from foreign currency. Revenues in the Asia-Pacific region increased 14%, including a 6% favorable impact from foreign currency.

Global Work revenues increased 2% in the nine months ended December 2020 compared to the 2019 period, including a 1% favorable impact from foreign currency. The increase in revenues during the period was due to positive operational performance, partially offset by the negative impact of COVID 19. Revenues in the Americas region decreased 1%. Revenues in the Europe region decreased 2%, including a 3% favorable impact from foreign currency. Revenues in the Asia-Pacific region increased 20%, including a 3% favorable impact from foreign currency.

*Dickies*<sup>®</sup> brand global revenues increased 9% and 5% in the three and nine months ended December 2020, respectively, compared to the 2019 periods, including a 2% and 1% favorable impact from foreign currency in the three and nine months ended December 2020, respectively. The increase in both the three and nine months ended December 2020 was led by growth in e-commerce and in Greater China.

Operating margin decreased in the three and nine months ended December 2020 compared to the 2019 periods. The decrease in the three and nine months ended December 2020 was primarily attributed to charges associated with cost optimization and other activities indirectly related to the strategic review of the Occupational Workwear business, partially offset by increased pricing and cost controls taken in response to COVID-19.

#### Reconciliation of Segment Profit to Income Before Income Taxes

There are two types of costs necessary to reconcile total segment profit, as discussed in the preceding paragraphs, to consolidated income from continuing operations before income taxes. These costs are (i) corporate and other expenses, discussed below, and (ii) interest expense, net, which was discussed in the "Consolidated Statements of Operations" section.

		Three	oM e	nths Ended De	cember	Nine Months Ended December						
(Dollars in millions)	2020			2019	Percent Change				2019	Percent Change		
Corporate and other expenses	\$	107.1	\$	136.9	(21.7)%	\$	297.4	\$	391.2	(24.0)%		
Interest expense, net		31.8		17.3	83.3 %		90.7		49.3	83.9 %		

Corporate and other expenses are those that have not been allocated to the segments for internal management reporting, including (i) information systems and shared service costs, (ii) corporate headquarters costs, and (iii) certain other income and expenses. The decrease in the three and nine months ended December 2020 was primarily attributed to cost controls to reduce discretionary spending, lower costs related to the relocation of our global headquarters and certain brands to Denver, Colorado and lower pension settlement charges. The decrease in the three and nine months ended December 2020 was partially offset by expenses associated with the acquisition

of Supreme and costs related to a transformation initiative for our Asia-Pacific regional operations. The decrease in the nine months ended December 2020 was partially offset by a \$42.4 million expense recorded in the three months ended June 2020 related to the release of currency translation amounts associated with the substantial liquidation of foreign entities in certain countries in South America, and increased charges associated with cost optimization and other activities indirectly related to the strategic review of the Occupational Workwear business.

#### **International Operations**

International revenues were flat and decreased 15% in the three and nine months ended December 2020, respectively, compared to the 2019 periods primarily due to the negative impact of COVID-19. Foreign currency had a favorable impact of 4% and 2% on international revenue in the three and nine months ended December 2020, respectively. Revenues in Europe increased 1% and decreased 17% in the three and nine months ended December 2020, respectively, including a 5% and 3% favorable impact from foreign currency in the three and nine months ended December 2020, respectively. In the Asia-Pacific region, revenues increased 6% and were flat in the three and nine months ended December 2020, respectively. Foreign currency had a favorable impact of 5% and 2% on Asia-Pacific revenue in the three and nine months ended December 2020, respectively.

Revenues in Greater China increased 18% and 13% in the three and nine months ended December 2020, respectively, including a 7% and 3% favorable impact from foreign currency in the three and nine months ended December 2020, respectively. Revenues in the Americas (non-U.S.) region decreased 17% and 39% in the three and nine months ended December 2020, respectively, including the impact of business model changes in the region and a 1% unfavorable impact from foreign currency in both periods. International revenues were 47% and 44% of total revenues in the three-month periods ended December 2020 and 2019, respectively, and 49% and 46% of total revenues in the nine-month periods ended December 2020 and 2019, respectively.

#### **Direct-to-Consumer Operations**

Direct-to-consumer revenues decreased 2% and 15% in the three and nine months ended December 2020, respectively, compared to the 2019 periods, including a 2% and 1% favorable impact from foreign currency in the three and nine months ended December 2020, respectively. The decrease in direct-to-consumer revenues in both periods was primarily due to the negative impact of COVID-19 and related closures of VF-operated retail stores, as discussed in the "Impact of COVID-19" section above. Our e-commerce business grew 53% and 56% in the three and nine months ended December 2020, respectively, including a 4% and 2% favorable impact from foreign currency in

the three and nine months ended December 2020, respectively. The e-commerce growth in both periods occurred across all regions and partially offset the declines in our other direct-to-consumer operations for the three and nine months ended December 2020. There were 1,396 VF-owned retail stores at December 2020 compared to 1,397 at December 2019. Direct-to-consumer revenues were 51% and 49% of total revenues in the three-month periods ended December 2020 and 2019, respectively, and 45% and 42% of total revenues in the nine-month periods ended December 2020 and 2019, respectively.

# ANALYSIS OF FINANCIAL CONDITION

#### **Consolidated Balance Sheets**

The following discussion refers to significant changes in balances at December 2020 compared to March 2020:

- Increase in accounts receivable primarily due to the seasonality of the business.
- Decrease in inventories primarily due to lower inventory purchases as part of our inventory management to ensure proper matching of supply and demand resulting from reduced consumer demand due to the impact of COVID-19.
- Increase in short-term investments due to new investments of excess cash entered into during Fiscal 2021.
- Increase in operating lease right-of-use assets primarily due to the commencement of new distribution center leases in Europe and North America during Fiscal 2021.
- Decrease in short-term borrowings due to net repayment of borrowings under the Global Credit Facility using a portion of the net proceeds from the issuance of senior unsecured fixed-rate notes in April 2020.
- Increase in accrued liabilities primarily due to an increase in current operating lease liabilities and derivative liabilities.
- Increase in long-term debt— due to the issuance of \$3.0 billion of senior unsecured fixed-rate notes in April 2020.
- Increase in operating lease liabilities primarily due to the commencement of new distribution center leases in Europe and North America during Fiscal 2021.

The following discussion refers to significant changes in balances at December 2020 compared to December 2019:

- Decrease in accounts receivable primarily due to lower wholesale shipments resulting from the negative impact of COVID-19.
- Decrease in inventories primarily due to lower inventory purchases as part of our inventory management to ensure proper matching of supply and demand resulting from reduced consumer demand due to the impact of COVID-19.
- Increase in short-term investments due to new investments of excess cash entered into during Fiscal 2021.
- Decrease in goodwill primarily due to a \$323.2 million goodwill impairment charge related to the Timberland reporting unit in the fourth quarter of Fiscal 2020.
- Increase in operating lease right-of-use assets primarily due to new and renewed retail store leases and new distribution center leases in Europe and North America that commenced during Fiscal 2021.
- Increase in short-term borrowings due to an increase in commercial paper borrowings in advance of the Supreme acquisition.
- Increase in accrued liabilities primarily due to an increase in current operating lease liabilities.
- Increase in long-term debt due to the issuance of \$3.0 billion fixed-rate notes in April 2020 and the issuance of €1.0 billion euro-denominated fixed-rate notes in February 2020, partially offset by the full redemption of \$500.0 million of VF's outstanding 2021 notes in March 2020.
- Increase in operating lease liabilities due to new and renewed retail store leases and new distribution center leases in Europe and North America that commenced during Fiscal 2021.

## Liquidity and Capital Resources

The financial condition of VF is reflected in the following:

(Dollars in millions)	December 2020	March 2020	December 2019
Working capital	\$4,346.7	\$1,518.8	\$1,830.3
Current ratio	2.8 to 1	1.5 to 1	2.0 to 1
Net debt to total capital	58.7%	53.4%	39.3%

The increase in the current ratio at December 2020 compared to both March 2020 and December 2019 was primarily due to a net increase in current assets driven by higher cash balances and short-term investments due to proceeds from long-term debt, as discussed in the "Cash Provided (Used) by Financing Activities" section below. The increase in the current ratio at December 2020 compared to March 2020 was also due to a net decrease in current liabilities driven by lower short-term borrowings, as discussed in the "Consolidated Balance Sheets" section above.

For the ratio of net debt to total capital, net debt is defined as short-term and longterm borrowings, in addition to operating lease liabilities, net of unrestricted cash. Total capital is defined as net debt plus stockholders' equity. The increase in the net debt to total capital ratio at December 2020 compared to both March 2020 and December 2019 was attributed to the increase in long-term debt, as discussed in the "Consolidated Balance Sheets" section above. The increase in the net debt to total capital ratio at December 2020 compared to March 2020 was partially offset by the decrease in short-term borrowings, as discussed in the "Consolidated Balance Sheets" section above. The increase in the "Consolidated Balance Sheets" section above. The increase in the "Consolidated Balance Sheets" section above. The increase in the net debt to total capital ratio at December 2020 compared to December 2019 was also due to the decrease in stockholders' equity, which was primarily driven by payments of dividends and share repurchases.

As of December 2020, VF designated \$2.2 billion of cash for the acquisition of Supreme. The cash is included in the cash and equivalents line item in the Consolidated Balance Sheet as there were no legal or other restrictions related to these amounts. As such, the cash designated for acquisition is included in all liquidity and capital ratio calculations at December 2020. The acquisition was completed on December 28, 2020, in VF's fourth quarter of Fiscal 2021.

VF's primary source of liquidity is its expected annual cash flow from operating activities. Cash from operations is typically lower

In summary, our cash flows from continuing operations were as follows:

in the first half of the calendar year as inventory builds to support peak sales periods in the second half of the calendar year. Cash provided by operating activities in the second half of the calendar year is substantially higher as inventories are sold and accounts receivable are collected. Additionally, direct-to-consumer sales are highest in the fourth quarter of the calendar year. VF's additional sources of liquidity include available borrowing capacity against its Global Credit Facility, available cash and investment balances and international lines of credit.

**Nine Months Ended December** 

 2020
 2019

 Cash provided by operating activities
 \$ 1,084,277

 Cash used by investing activities
 (813,526)

 Cash provided (used) by financing activities
 1,525,389

### **Cash Provided by Operating Activities**

Cash flows related to operating activities are dependent on net income, adjustments to net income and changes in working capital. The increase in cash provided by operating activities in the nine months ended December 2020 compared to December 2019 is primarily due to a decrease in net cash usage for working capital, partially offset by lower earnings for the periods compared.

#### Cash Used by Investing Activities

The increase in cash used by investing activities in the nine months ended December 2020 related primarily to purchases of short-term investments of \$800.0 million, partially offset by proceeds from maturities of short-term investments of \$200.0 million. The nine months ended December 2019 included \$63.7 million from the sale of office real estate and related assets in connection with the relocation of VF's global headquarters and certain brands to Denver, Colorado. Capital expenditures decreased \$26.7 million and software purchases increased \$15.9 million in the nine months ended December 2020 compared to the 2019 period.

#### Cash Provided (Used) by Financing Activities

The increase in cash provided by financing activities during the nine months ended December 2020 was primarily due to the net proceeds from long-term debt issuance of \$3.0 billion fixed-rate notes and a \$500.0 million decrease in share repurchases, which was partially offset by a \$332.5 million net decrease in short-term borrowings for the periods compared. The increase was also partially offset by \$906.1 million of cash received from Kontoor Brands, net of cash transferred, in the nine months ended December 2019.

VF did not purchase shares of its Common Stock in the open market during the nine months ended December 2020. During the nine months ended December 2019, VF purchased 5.8 million shares of its Common Stock in open market transactions at a total cost of \$500.0 million (average price per share of \$85.61) under the share repurchase program authorized by VF's Board of Directors.

In response to the COVID-19 outbreak and to preserve financial liquidity, VF has made the decision to temporarily pause its share repurchase program. As of the end of December 2020, the Company had \$2.8 billion remaining for future repurchases under its share repurchase program. VF will continue to evaluate its use of capital, giving first priority to enterprise protection and then to business acquisitions and direct shareholder return in the form of dividends and share repurchases.

VF relies on its ability to generate cash flows to finance its ongoing operations. In addition, VF has significant liquidity from its available cash and investment balances and credit facilities. VF maintains a \$2.25 billion senior unsecured revolving line of credit (the "Global Credit Facility") that expires December 2023. VF may request an unlimited number of one year extensions so long as each extension does not cause the remaining life of the Global Credit Facility to exceed five years, subject to stated terms and conditions. The Global Credit Facility may be used to borrow funds in both U.S. dollar and certain non-U.S. dollar currencies, and has a \$50.0 million letter of credit sublimit. In addition, the Global Credit Facility supports VF's U.S. commercial paper program for short-term, seasonal working capital requirements and general corporate purposes, including share repurchases and acquisitions. Outstanding short-term balances may vary from period to period depending on the level of corporate requirements.

In April 2020, VF entered into an amendment to the Global Credit Facility that resulted in certain changes to the restrictive covenants, including an increase to the consolidated indebtedness to consolidated capitalization financial ratio covenant to 70% and a revision to the calculation of consolidated indebtedness to be net of unrestricted cash. As of December 2020, the covenant calculation includes cash and equivalents and short-term investments, and excludes consolidated operating lease liabilities. In addition, the amendment requires VF and its subsidiaries to maintain minimum liquidity in the form of unrestricted cash and unused financing commitments of not less than \$750.0 million. As of December 2020, VF was in compliance with all covenants.

VF has a commercial paper program that allows for borrowings of up to \$2.25 billion to the extent that it has borrowing capacity under the Global Credit Facility. Commercial paper borrowings as of December 2020 were \$286.0 million. Standby letters of credit issued as of December 2020 were \$24.2 million, leaving approximately \$1.9 billion available for borrowing against the Global Credit Facility at December 2020. Additionally, VF had approximately \$3.9 billion of cash and equivalents and short-term investments at December 2020, including \$2.2 billion of cash designated for the Supreme acquisition that was completed in the fourth quarter.

VF has \$71.2 million of international lines of credit with various banks, which are uncommitted and may be terminated at any time by either VF or the banks. Total outstanding balances under these arrangements were \$13.7 million at December 2020.

On April 23, 2020, VF closed its sale of senior unsecured notes including \$1.0 billion of 2.050% notes due April 2022, \$750.0 million of 2.400% notes due April 2025, \$500.0 million of 2.800% notes due April 2027 and \$750.0 million of 2.950% notes due April 2030. The net proceeds received by the Company were approximately \$2.97 billion. A portion of the net proceeds was used to repay \$2.0 billion of outstanding borrowings under the Global Credit Facility resulting from actions taken by VF to strengthen the Company's cash position in response to the COVID-19 pandemic, and the remaining net proceeds will be used for general corporate purposes.

VF's favorable credit agency ratings allow for access to additional liquidity at competitive rates. At the end of December 2020, VF's long-term debt ratings were 'A-' by Standard & Poor's Ratings Services and 'A3' by Moody's Investors Service, and commercial paper ratings by those rating agencies were 'A-2' and 'Prime-2', respectively. In December 2020, Standard & Poor's Ratings Services downgraded VF reflecting their forecast that VF's leverage will stay elevated for a prolonged period, resulting in higher financial risk. In conjunction with the downgrade, Standard & Poor's also revised VF's credit rating outlook to 'stable' from 'negative' due to its belief that VF will prioritize deleveraging over the next two years. Moody's Investor Services revised VF's credit rating outlook to 'negative' in April 2020, and in November 2020, VF's long term ratings were placed on review for downgrade.

None of VF's long-term debt agreements contain acceleration of maturity clauses based solely on changes in credit ratings. However, if there were a change in control of VF, and as a result of the change in control the 2023, 2028, 2032 and 2037 notes were rated below investment grade by recognized rating agencies, VF would be obligated to repurchase the notes at 101% of the aggregate principal amount, plus any accrued and unpaid interest, if required by the respective holders of the notes.

The Company paid a cash dividend of \$0.49 per share and \$1.45 per share during the three and nine months ended December 2020, and the Company has declared a cash dividend of \$0.49 per share that is payable in the fourth quarter of Fiscal 2021. Subject to approval by its Board of Directors, VF intends to continue to pay its regularly scheduled dividend and is not contemplating the suspension of its dividend at this time.

Management's Discussion and Analysis in the Fiscal 2020 Form 10-K provided a table summarizing VF's contractual obligations and commercial commitments at the end of Fiscal 2020 that would require the use of funds. As of December 2020, there have been no material changes in the amounts disclosed in the Fiscal 2020 Form 10-K, except as noted below:

- Leases committed but not yet commenced decreased approximately \$300 million as of December 2020 primarily due to the commencement of distribution center leases which were committed at the end of March 2020.
- VF's required principal payments on long-term debt increased during the period due to the issuance of senior unsecured notes with an aggregate principal value of \$3.0 billion.

There continues to be significant uncertainty about the duration and extent of the impact of COVID-19 and we expect there will be a significant negative impact to our Fiscal 2021 cash flows. However, management believes that VF has sufficient liquidity and flexibility to operate during and after the disruptions caused by the COVID-19 pandemic and related governmental actions and regulations and health authority advisories and meet its current and long-term obligations as they become due.

#### **Recent Accounting Pronouncements**

Refer to Note 2 to VF's consolidated financial statements for information on recently issued and adopted accounting standards.

### **Critical Accounting Policies and Estimates**

Management has chosen accounting policies it considers to be appropriate to accurately and fairly report VF's operating results and financial position in conformity with generally accepted accounting principles in the United States of America. Our critical accounting policies are applied in a consistent manner. Significant accounting policies are summarized in Note 1 to the consolidated financial statements included in the Fiscal 2020 Form 10-K.

The application of these accounting policies requires management to make estimates and assumptions about future events and apply judgments that affect the reported amounts of assets, liabilities, revenues, expenses, contingent assets and liabilities, and related disclosures. These estimates, assumptions and judgments are based on historical experience, current trends and other factors believed to be reasonable under

the circumstances. Management evaluates these estimates and assumptions, and may retain outside consultants to assist in the evaluation. If actual results ultimately differ from previous estimates, the revisions are included in results of operations in the period in which the actual amounts become known.

The accounting policies that involve the most significant estimates, assumptions and management judgments used in preparation of the consolidated financial statements, or are the most sensitive to change from outside factors, are discussed in Management's Discussion and Analysis in the Fiscal 2020 Form 10-K.

Except as disclosed in Note 2 to VF's consolidated financial statements, there have been no material changes in VF's accounting policies.

#### **Cautionary Statement on Forward-looking Statements**

From time to time, VF may make oral or written statements, including statements in this quarterly report that constitute "forward-looking statements" within the meaning of the federal securities laws. These include statements concerning plans, objectives, projections and expectations relating to VF's operations or economic performance and assumptions related thereto. Forward-looking statements are made based on management's expectations and beliefs concerning future events impacting VF and therefore involve a number of risks and uncertainties. Forward-looking statements are not guarantees, and actual results could differ materially from those expressed or implied in the forward-looking statements.

Potential risks and uncertainties that could cause the actual results of operations or financial condition of VF to differ materially from those expressed or implied by forward-looking statements include, but are not limited to: risks arising from the widespread outbreak of an illness or any other communicable disease, or any other public health crisis, including the coronavirus (COVID-19) global pandemic; the level of consumer demand for apparel, footwear and accessories; disruption to VF's distribution system; the financial strength of VF's customers; fluctuations in the price, availability and quality of raw materials and contracted products; disruption and volatility in the global capital and credit markets; VF's response to changing fashion trends, evolving consumer preferences and changing patterns of consumer behavior; intense competition from online retailers; manufacturing and product innovation; increasing pressure on margins; VF's ability to implement its business strategy; VF's ability to grow its international and direct-to-consumer businesses; retail industry changes and challenges; VF's and its vendors' ability to maintain the strength and security of information technology systems; the risk that

VF's facilities and systems and those of our third-party service providers may be vulnerable to and unable to anticipate or detect data security breaches and data or financial loss; VF's ability to properly collect, use, manage and secure consumer and employee data; foreign currency fluctuations; stability of VF's manufacturing facilities and foreign suppliers; continued use by VF's suppliers of ethical business practices: VF's ability to accurately forecast demand for products: continuity of members of VF's management; VF's ability to protect trademarks and other intellectual property rights; possible goodwill and other asset impairment; maintenance by VF's licensees and distributors of the value of VF's brands; VF's ability to execute and integrate acquisitions, including the recently acquired Supreme® brand; changes in tax laws and liabilities; legal, regulatory, political and economic risks; the risk of economic uncertainty associated with the exit of the United Kingdom from the European Union ("Brexit") or any other similar referendums that may be held; adverse or unexpected weather conditions; VF's indebtedness and its ability to obtain financing on favorable terms, if needed, could prevent VF from fulfilling its financial obligations; climate change and increased focus on sustainability issues; and risks associated with the spin-off of our Jeanswear business completed on May 22, 2019, including the risk that VF will not realize all of the expected benefits of the spin-off; the risk that the spin-off will not be tax-free for U.S. federal income tax purposes; and the risk that there will be a loss of synergies from separating the businesses that could negatively impact the balance sheet, profit margins or earnings of VF. More information on potential factors that could affect VF's financial results is included from time to time in VF's public reports filed with the Securities and Exchange Commission, including VF's Annual Report on Form 10-K.

## ITEM 3 — QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

There have been no significant changes in VF's market risk exposures from what was disclosed in Item 7A in the Fiscal 2020 Form 10-K.

### ITEM 4 — CONTROLS AND PROCEDURES.

#### Disclosure controls and procedures:

Under the supervision of the Chief Executive Officer and Chief Financial Officer, a Disclosure Committee comprising various members of management has evaluated the effectiveness of the disclosure controls and procedures at VF and its subsidiaries as of the end of the period covered by this quarterly report (the "Evaluation Date"). Based on this evaluation, the Chief Executive Officer and Chief Financial Officer have concluded as of the Evaluation Date that such controls and procedures were effective.

#### Changes in internal control over financial reporting:

There have been no changes during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, VF's internal control over financial reporting. We have not experienced any material impact to our internal controls over financial reporting despite the fact that a significant number of our employees are working remotely due to the COVID-19 pandemic. We are continually monitoring and assessing the COVID-19 situation on our internal controls to minimize the impact on their design and operating effectiveness.

## ITEM 1 — LEGAL PROCEEDINGS.

Information on VF's legal proceedings is set forth under Part I, "Item 3. Legal Proceedings" in the Fiscal 2020 Form 10-K. There have been no material changes to the legal proceedings from those described in the Fiscal 2020 Form 10-K.

## ITEM 1A — RISK FACTORS.

In addition to the other information set forth in this report and in our other reports and statements that we file with the Securities and Exchange Commission, including our quarterly reports on Form 10-Q, careful consideration should be given to the factors discussed in Part I, "Item 1A. Risk Factors" in the Fiscal 2020 Form 10-K, as updated and supplemented below, which could materially affect our business, financial condition and future results. The risks described in the Fiscal 2020 Form 10-K are not the only risks facing the Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and operating results.

Other than the risks identified below, there have been no material changes to the risk factors identified in Part I, "Item 1A. Risk Factors" in the Fiscal 2020 Form 10-K.

# The recent coronavirus (COVID-19) global pandemic has and will continue to materially and adversely affect our business, financial condition and results of operations.

Our business has been, and will continue to be, impacted by the effects of the COVID-19 global pandemic in countries and territories where we operate and our employees, suppliers, third-party service providers, consumers or customers are located. These effects include recommendations or mandates from governmental authorities to close businesses, require staged reopening, limit travel, prevent large gatherings, and require individuals to follow self-guarantine, curfew, shelter-inplace, and stay-at-home orders. The countries and territories in which our products are made, manufactured, distributed or sold are in varying stages of restrictions and reopening to address the COVID-19 pandemic. Certain jurisdictions have begun reopening following precautionary measures such as limited operating hours and limited occupancy levels, only to return to further restrictions and closures in the face of a rising number of COVID-19 cases. There is significant uncertainty around retail store openings and the extent to which stores may remain open if and where there is a resurgence in COVID-19, and the duration and severity of any related restrictions. Some of the impacts of the COVID-19 pandemic on our business have included, and could continue to include, the following:

 significant reductions in demand and significant volatility in demand for our products by consumers and customers resulting in reduced orders, order cancellations, lower revenues, higher discounts, increased inventories, decreased value of inventories and lower gross margins, which continue to be caused by, among other things: the inability of consumers to purchase our products due to illness, quarantine or other restrictions or out of fear of exposure to COVID-19, phased reopenings and reclosures of our owned stores as well as stores of our customers or reduced store hours across the Americas, Europe and Asia Pacific due to a resurgence of COVID-19, significant declines in consumer retail store traffic to stores that have reopened, or financial hardship and unemployment, shifts in demand away from consumer discretionary products and reduced options for marketing and promotion of products or other restrictions in connection with the COVID-19 pandemic;

significant uncertainty and turmoil in global economic and financial market conditions causing, among other things: decreased consumer confidence and decreased consumer spending, now and in the mid and long-term, inability to access financing in the credit and capital markets (including the commercial paper market) at reasonable rates (or at all) in the event we, our customers or suppliers find it desirable to do so, increased exposure to fluctuations in foreign currency exchange rates relative to the U.S. Dollar, and volatility in the availability and prices for commodities and raw materials we use for our products and in our supply chain;

- inability to meet our consumers' and customers' needs for inventory production and fulfillment due to disruptions in our supply chain and increased costs associated with mitigating the effects of the pandemic caused by, among other things: reduction or loss of workforce due to illness, quarantine or other restrictions or facility closures, scarcity of and/or increased prices for raw materials, scrutiny or embargoing of goods produced in infected areas, and increased freight and logistics costs, expenses and times; failure of third parties on which we rely, including our suppliers, customers, distributors, service providers and commercial banks, to meet their obligations to us or to timely meet those obligations, or significant disruptions in their ability to do so, which may be caused by their own financial or operational difficulties, including business failure or insolvency and collectability of existing receivables;
- significant changes in the conditions in markets in which we do business, including quarantines, governmental or regulatory actions, closures or other restrictions, including voluntarily adopted practices, that limit or close our operating and manufacturing facilities and restrict our employees' ability to perform necessary business functions, including operations necessary for the design, development, production, distribution, sale, marketing and support of our products and increase the likelihood of litigation;
- increased costs, including increased employee costs, such as for expanded benefits and essential employee incentives, and increased operating costs, including those associated with provision of personal protective equipment and compliance with governmental or public health organization mandates or guidance, allowances or extended payment terms for customers, inventory write-offs, all of which have negatively impacted our profitability;
- increased risk to the health, safety and wellness, including mental and emotional health, of our employees due to the virus or the impact of related restrictions; and

 amplified data security risks as a result of more employees working remotely, including increased demand on our information technology resources and systems, increased phishing and other cybersecurity attacks, and an increase in the number of points of potential attack, such as laptops and mobile devices.

These impacts have placed, and will continue to place, limitations on our ability to execute our business plan and materially and adversely affect our business, financial condition and results of operations. We continue to monitor the situation

and may adjust our current policies and procedures as more information and guidance become available regarding the evolving situation. The impact of COVID-19 may also exacerbate other risks discussed in the "Risk Factors" section of the Fiscal 2020 Form 10-K, any of which could have a material effect on us. The extent of the impact of the COVID-19 pandemic will depend on future developments, including the duration, severity and any resurgences of COVID-19, which are uncertain and cannot be predicted. This situation is dynamic and changing rapidly and additional impacts may arise that we are not aware of currently.

# ITEM 2 — UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

(c) Issuer purchases of equity securities:

The following table sets forth VF's repurchases of our Common Stock during the fiscal quarter ended December 26, 2020 under the share repurchase program authorized by VF's Board of Directors in 2017.

Third Quarter Fiscal 2021	Total Number of Shares Purchased	Weighted Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Programs		Dollar Value of Shares that May Yet be Purchased Under the Program
September 27 - October 24, 2020	_	\$ —		_	\$ 2,836,975,339
October 25 - November 21, 2020	_	—		_	2,836,975,339
November 22 - December 26, 2020	_	-		—	2,836,975,339
Total	_			_	

VF will continue to evaluate future share repurchases, considering funding required for enterprise protection and business acquisitions, VF's Common Stock price and levels of stock option exercises.

# ITEM 6 — EXHIBITS.

<u>2.1</u> *	Agreement and Plan of Merger dated as of November 8, 2020 among V.F. Corporation, New Ross Acquisition Corp., Supreme Holdings, Inc. and TC Group VI, L.P. (incorporated herein by reference to Exhibit 2.1 to the Current Report on Form 8-K filed by VF with the SEC on November 9, 2020)
<u>31.1</u>	Certification of Steven E. Rendle, Chairman, President and Chief Executive Officer, pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
<u>31.2</u>	Certification of Scott A. Roe, Executive Vice President and Chief Financial Officer, pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
<u>32.1</u>	Certification of Steven E. Rendle, Chairman, President and Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
<u>32.2</u>	Certification of Scott A. Roe, Executive Vice President and Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
101.INS	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
104	Cover Page Interactive Data File - the cover page interactive data file does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document

\* Certain schedules and exhibits and Amendment have been omitted pursuant to Item 601(b)(2) of Regulation S-K. VF hereby agrees to furnish a copy of any omitted schedule or exhibit or Amendment to the SEC upon request.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

	V.F. CORPORATION (Registrant)		
	By: /s/ Scott A. Roe		
		Scott A. Roe	
		Executive Vice President and Chief Financial Officer (Principal Financial Officer)	
Date: February 2, 2021	By:	/s/ Bryan H. McNeill	
		Bryan H. McNeill	
		Vice President, Controller and Chief Accounting Officer (Principal Accounting Officer)	

#### CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO 15 U.S.C. SECTION 10A, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Steven E. Rendle, certify that:

1. I have reviewed this guarterly report on Form 10-Q of V.F. Corporation;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

February 2, 2021

/s/ Steven E. Rendle

Steven E. Rendle Chairman, President and Chief Executive Officer

#### CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO 15 U.S.C. SECTION 10A, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Scott A. Roe, certify that:

1. I have reviewed this guarterly report on Form 10-Q of V.F. Corporation;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

February 2, 2021

/s/ Scott A. Roe

Scott A. Roe Executive Vice President and Chief Financial Officer

#### CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of V.F. Corporation (the "Company") on Form 10-Q for the period ending December 26, 2020 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Steven E. Rendle, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

February 2, 2021

/s/ Steven E. Rendle

Steven E. Rendle Chairman, President and Chief Executive Officer

#### CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of V.F. Corporation (the "Company") on Form 10-Q for the period ending December 26, 2020 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Scott A. Roe, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

February 2, 2021

/s/ Scott A. Roe

Scott A. Roe Executive Vice President and Chief Financial Officer