```
            SECURITIES AND EXCHANGE COMMISSION
                        WASHINGTON, D.C. 20549
                                    FORM 10-Q
                    QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
                    OF THE SECURITIES EXCHANGE ACT OF 1934
                For the quarterly period ended APRIL 1, 2000
                    Commission file number: 1-5256
                    V. F. CORPORATION
            (Exact name of registrant as specified in its charter)
```

| PENNSYLVANIA | 23-1180120 |
| :--- | :---: |
| (State or other jurisdiction of | (I.R.S. employer |
| incorporation or organization) | identification number) |

            628 GREEN VALLEY ROAD, SUITE 500
            GREENSBORO, NORTH CAROLINA 27408
                (Address of principal executive offices)
                            (336) 547-6000
    (Registrant's telephone number, including area code)

```
Indicate by check mark whether the registrant (1) has filed all reports required
to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during
the preceding }12\mathrm{ months and (2) has been subject to such filing requirements for
the past 90 days. YES X NO
On April 29, 2000, there were 114,187,382 shares of the registrant's Common
Stock outstanding.
    VF CORPORATION
```

INDEX

<TABLE>
<CAPTION>
<S>
    PAGE NO.
<C>
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            Three months ended April 1, 2000 and April 3,1999.................................. 3
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</TABLE>
| <TABLE> |  |  |
| :---: | :---: | :---: |
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|  | $\begin{aligned} & \text { THREE MONTHS } \\ & \text { APRIL } 1 \\ & 2000 \end{aligned}$ | $\begin{gathered} \text { ENDED } \\ \text { APRIL } 3 \\ 1999 \end{gathered}$ |
| <S> | <C> | <C> |
| NET | \$1,366,748 | \$1,358,244 |
| SALES |  |  |
| COSTS AND OPERATING EXPENSES |  |  |
| Cost of products sold | 904,784 | 890,774 |
| Marketing, administrative and general expenses | 314,418 | 310,544 |
| Other operating expense, net | 3,562 | 2,974 |
|  | 1,222,764 | 1,204,292 |
| OPERATING INCOME | 143,984 | 153,952 |
| OTHER INCOME (EXPENSE) |  |  |
| Interest income | 1,302 | 2,013 |
| Interest expense | $(17,526)$ | $(16,665)$ |
| Miscellaneous, net | 1,370 | (169) |
|  | $(14,854)$ | $(14,821)$ |
| INCOME BEFORE INCOME TAXES | 129,130 | 139,131 |
| INCOME TAXES | 48,553 | 53,565 |
| NET INCOME | \$ 80,577 | \$ 85,566 |
| EARNINGS PER COMMON SHARE |  |  |
| Basic | \$0.69 | \$0.70 |
| Diluted | 0.68 | 0.69 |
| CASH DIVIDENDS PER COMMON SHARE </TABLE> | \$0.22 | \$0.21 |

[^0]VF CORPORATION
CONSOLIDATED BALANCE SHEETS
(UNAUDITED)
(IN THOUSANDS)

<TABLE>
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\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & \multicolumn{2}{|r|}{\[
\begin{gathered}
\text { APRIL } 1 \\
2000
\end{gathered}
\]} & \multicolumn{2}{|r|}{\[
\begin{gathered}
\text { JANUARY 1 } \\
2000
\end{gathered}
\]} & \multicolumn{2}{|r|}{\[
\begin{gathered}
\text { APRIL } 3 \\
1999
\end{gathered}
\]} \\
\hline <S> & <C> & & <C> & & <C> & \\
\hline \multicolumn{7}{|l|}{ASSETS} \\
\hline \multicolumn{7}{|l|}{CURRENT ASSETS} \\
\hline Cash and equivalents & \$ & 81,246 & \$ & 79,861 & \$ & 88,780 \\
\hline Accounts receivable, less allowances: & & & & & & \\
\hline April 1 - \$54,381; Jan 1 - \$54,477; & & & & & & \\
\hline April 3 - \$51,022 & & 819,381 & & 732,502 & & 835,072 \\
\hline Inventories: & & & & & & \\
\hline Finished products & & 562,706 & & 575,617 & & 639,925 \\
\hline Work in process & & 207,765 & & 171,275 & & 194,546 \\
\hline Materials and supplies & & 197,467 & & 217,148 & & 192,584 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & & 967,938 & & 964,040 & & 1,027,055 \\
\hline Other current assets & & 104,640 & & 101,013 & & 143,948 \\
\hline Total current assets & & 1,973,205 & & 1,877,416 & & 2,094,855 \\
\hline PROPERTY, PLANT AND EQUIPMENT & & 1,821,828 & & 1,814,062 & & 1,745,334 \\
\hline Less accumulated depreciation & & 1,033,016 & & 1,009,640 & & 946,079 \\
\hline & & 788,812 & & 804,422 & & 799,255 \\
\hline INTANGIBLE & & 980,235 & & 992,463 & & 971,902 \\
\hline ASSETS & & & & & & \\
\hline OTHER ASSETS & & 350,678 & & 352,213 & & 272,555 \\
\hline & \$ & 4,092,930 & \$ & 4,026,514 & \$ & 4,138,567 \\
\hline
\end{tabular}

LIABILITIES AND SHAREHOLDERS' EQUITY
CURRENT LIABILITIES
Short-term borrowings
Current portion of long-term deb
Accounts payable
Accrued liabilities
Total current liabilities
\$
\begin{tabular}{|c|c|c|c|c|}
\hline 418,780 & \$ & 408,932 & \$ & 474,278 \\
\hline 4,725 & & 4,751 & & 933 \\
\hline 315,284 & & 332,666 & & 337,138 \\
\hline 435,145 & & 367,124 & & 496,548 \\
\hline 1,173,934 & & 1,113,473 & & 1,308,897 \\
\hline 517,140 & & 517,834 & & 520,074 \\
\hline 198,205 & & 194,113 & & 176,236 \\
\hline 50,380 & & 51,544 & & 53,565 \\
\hline \((12,612)\) & & \((14,268)\) & & \((18,803)\) \\
\hline 37,768 & & 37,276 & & 34,762 \\
\hline
\end{tabular}

COMMON SHAREHOLDERS' EQUITY
Common Stock, stated value \$1; shares authorized, 300,000,000; shares outstanding:
April 1 - 114,195,782; Jan 1 -
116,204,655;
April 3 - 119,408,296

</TABLE>
See notes to consolidated financial statements.

4
VF CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)
(IN THOUSANDS)
<TABLE>
<CAPTION>

```
<S>
```

OPERATIONS
Net income $\quad \$ \quad 80,577$ \$ 85,566
Adjustments to reconcile net income to
cash provided by operations:
Depreciation 33,636 32,150
Amortization of intangible assets 8,477 8,252

| Other, net | 3,569 | 1,983 |
| :---: | :---: | :---: |
| Changes in current assets and |  |  |
|  |  |  |
| Accounts receivable | $(91,631)$ | $(101,052)$ |
| Inventories | $(8,313)$ | $(8,344)$ |
| Accounts payable | $(15,171)$ | $(24,079)$ |
| Other, net | 66,601 | 21,711 |
| Cash provided by operations | 77,745 | 16,187 |
| MENTS |  |  |
| apital expenditures | $(24,377)$ | $(48,730)$ |
| usiness acquisitions | 0 | $(116,039)$ |
| ther, net | 15,226 | $(1,380)$ |
| Cash invested | $(9,151)$ | $(166,149)$ |


| FINANCING |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Increase in short-term borrowings |  | 9,867 |  | 212,655 |
| Payment of long-term debt |  | (600) |  | $(1,553)$ |
| Purchase of Common Stock |  | $(50,285)$ |  | $(20,142)$ |
| Cash dividends paid |  | $(26,099)$ |  | $(26,023)$ |
| Proceeds from issuance of stock |  | 418 |  | 11,139 |
| Other, net |  | 766 |  | 1,429 |
| Cash provided by financing |  | $(65,933)$ |  | 177,505 |
| EFFECT OF FOREIGN CURRENCY RATE CHANGES ON CASH |  | $(1,276)$ |  | $(1,971)$ |
| NET CHANGE IN CASH AND EQUIVALENTS |  | 1,385 |  | 25,572 |
| CASH AND EQUIVALENTS - BEGINNING OF YEAR |  | 79,861 |  | 63,208 |
| CASH AND EQUIVALENTS - END OF PERIOD | \$ | 81,246 | \$ | 88,780 | </TABLE>

See notes to consolidated financial statements.

5
VF CORPORATION NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

NOTE A - BASIS OF PRESENTATION
The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and do not include all of the information and notes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three months ended April 1, 2000 are not necessarily indicative of results that may be expected for the year ending December 30, 2000. For further information, refer to the consolidated financial statements and notes included in the Company's Annual Report on Form 10-K for the year ended January 1, 2000.

NOTE B - ACQUISITIONS
The Company completed several acquisitions during 1999. The following unaudited pro forma results of operations for the first quarter of 1999 assume that each of these acquisitions had occurred at the beginning of 1999 (in thousands, except per share amounts):

| <TABLE> |  |
| :--- | :--- |
| <S> | <C> |
| Net sales | $\$ 1,408,720$ |
| Net income |  |
|  | 83,223 |
| Earnings per common share: |  |
| $\quad$ Basic | $\$$ |
| Diluted |  |
| </TABLE> |  |

The Company accrued various restructuring charges in connection with the acquired businesses. The charges relate to severance, closure of manufacturing and distribution facilities, and lease and contract termination costs. Cash
payments related to these actions will be substantially completed during 2000. The charges are summarized as follows (in thousands):

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|}
\hline 连 & Severance & Facilities Exit Costs & & ase and ontract ination & Total \\
\hline <S> & <C> & <C> & <C> & & \\
\hline Accrual at beginning of 2000 & \$ 3,699 & \$ 1,414 & & \$15,730 & \$20,843 \\
\hline Cash payments & (590) & (322) & & \((6,302)\) & \((7,214)\) \\
\hline Estimated remaining costs & \$ 3,109 & \$ 1,092 & \$ & 9,428 & \$13,629 \\
\hline
\end{tabular}
</TABLE>
Subsequent to the end of the first quarter of 2000, the Company acquired the trademark rights to the CHIC brand name, and the rights to the H.I.S. brand name outside of Europe, from Chic by H.I.S., Inc. The Company also entered into a letter of intent to acquire from Chic by H.I.S., Inc. its majority interest in H.I.S. Sportswear AG (which markets H.I.S. products in Europe), subject to regulatory approvals and the successful completion of a proposed tender offer that would result in the Company owning more than $75 \%$ of the shares of H.I.S. Sportswear AG. Also subsequent to the end of the quarter, the Company entered into a definitive agreement to acquire the Eastpak backpack and daypack business from Sunbeam Corporation subject to regulatory approval and satisfaction of other customary conditions. In addition, the Company entered into a definitive agreement for the acquisition of The North Face, Inc., subject to successful completion of a tender offer for shares of The North Face, Inc., regulatory approval and satisfaction of other customary conditions. The aggregate purchase price of these businesses, including repayment of debt, is expected to be approximately $\$ 300$ million. The Company expects that combined annualized sales from these acquisitions will be approximately $\$ 500$ million.

6
NOTE C - BUSINESS SEGMENT INFORMATION
<TABLE>
<CAPTION>


NOTE D - EARNINGS PER SHARE

Earnings per share are computed as follows (in thousands, except per share amounts):

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & 2000 & 1999 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Basic earnings per share:} \\
\hline Net income & \$ 80,577 & \$ 85,566 \\
\hline Less Preferred Stock dividends and Redemption premium & 1,186 & 1,880 \\
\hline Net income available for Common Stock & \$ 79,391 & \$ 83,686 \\
\hline Weighted average Common Stock outstanding & 115,353 & 119,388 \\
\hline Basic earnings per share & \$0.69 & \$0.70 \\
\hline \multicolumn{3}{|l|}{Diluted earnings per share:} \\
\hline Net income & \$ 80,577 & \$ 85,566 \\
\hline Increased ESOP expense if & & \\
\hline Preferred Stock were converted to Common Stock & 237 & 266 \\
\hline Net income available for Common Stock and dilutive securities & \$ 80,340 & \$ 85,300 \\
\hline Weighted average Common Stock outstanding & 115,353 & 119,388 \\
\hline Additional Common Stock resulting from dilutive securities: & & \\
\hline Preferred Stock & 2,611 & 2,776 \\
\hline Stock options and other & 482 & 1,006 \\
\hline Weighted average Common Stock and dilutive securities & & \\
\hline outstanding & 118,446 & 123,170 \\
\hline Diluted earnings per share & \$0.68 & \$0.69 \\
\hline
\end{tabular}
</TABLE>
7
Outstanding options to purchase 7.9 million shares of Common Stock have been excluded from the computation of diluted earnings per share for the three months of 2000 because the option exercise prices were greater than the average market price of the Common Stock.

NOTE E - COMPREHENSIVE INCOME

Comprehensive income consists of net income from operations, plus certain changes in assets and liabilities that are not included in net income but are instead reported within a separate component of shareholders' equity under generally accepted accounting principles. The Company's comprehensive income was as follows (in thousands):

<TABLE>
<CAPTION>
<S>
Net income as reported
\begin{tabular}{|c|c|}
\hline 2000 & 1999 \\
\hline
\end{tabular}
<C> <C> \(\$ 80,577 \quad \$ 85,566\)

Other comprehensive income:
Foreign currency translation
adjustments,
net of income taxes \(\quad(1,952) \quad(19,613)\)
(1,932) ---------------
\$ 78,625 \$ 65,953
========== ========
</TABLE>
The impact in foreign currency translation adjustments in both periods was due to the strengthening of the U.S. dollar in relation to the currencies of most European countries where the Company has operations.

Common shares outstanding are net of shares held in treasury, and in substance retired, of $23,139,897$ at April 1, $2000,21,136,952$ at January 1, 2000 and $17,808,713$ at April 3, 1999. In addition, $334,723,306,698$ and 245,049 shares of VF Common Stock held in trust for deferred compensation plans are treated for financial accounting purposes as treasury stock at each of the respective dates.

There are 25,000,000 authorized shares of Preferred Stock, $\$ 1$ par value. Of these shares, 2,000,000 were designated as Series A, of which none have been issued, and 2,105,263 shares were designated and issued as $6.75 \%$ Series B Preferred Stock, of which $1,631,738$ shares were outstanding at April 1, 2000, 1,669,444 at January 1, 2000 and 1,734,893 at April 3, 1999.

## NOTE G - RECENT ACCOUNTING PRONOUNCEMENTS

The Financial Accounting Standards Board has issued FASB Statement No. 133, Accounting for Derivative Instruments and Hedging Activities, which will be effective for the Company in 2001. Management anticipates that, due to its limited use of derivative instruments, the adoption of the Statement will not have a significant effect on the Company.

8<br>VF CORPORATION<br>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS

Consolidated sales increased 1\% for the quarter ended April 1, 2000, compared with the same period in 1999. In translating foreign currencies to the U.S. dollar, a stronger U.S. dollar reduced sales comparisons in 2000 by $\$ 21$ million (and earnings by $\$ .01$ per share).

Gross margins were $33.8 \%$ of sales in the quarter, compared with $34.4 \%$ in the 1999 period, due to nonrecurring cost reduction efforts and lower margins in recently acquired businesses.

Marketing, administrative and general expenses were flat at $23.0 \%$ of sales during the quarter, compared with $22.9 \%$ in 1999. Excluding nonrecurring charges related to administrative cost reductions, expenses would have been $22.8 \%$ of sales.

Other operating expense includes amortization of intangible assets and net royalty income. For the three months in 2000, amortization of intangible assets increased due to the 1999 acquisitions.

Net interest expense increased in 2000 due to higher average short-term
borrowings to support acquisitions, as well as higher short-term borrowing rates in 2000.

The effective income tax rate for the three months of 2000 was $37.6 \%$, based on the expected rate for the year, compared with $38.5 \%$ in the 1999 quarter. The lower tax rate for 2000 is due to an expected reduction in foreign operating losses with no current tax benefit.

Net income declined 6\%, and earnings per share declined 1\% including the benefit of the Company's share repurchase program.

INFORMATION BY BUSINESS SEGMENT
The Consumer Apparel segment consists of jeanswear, women's intimate apparel and swimwear, and children's apparel businesses. Overall, segment sales decreased 3\% for the first quarter 2000 compared with the comparable period of 1999. Domestic jeans sales rose $4 \%$ in the quarter, with strong increases in the Company's Mass Market and Western businesses, partially offset by a decline in Lee sales. International jeans sales declined $8 \%$, reflecting current jeans market conditions in our primary markets of the United Kingdom, Italy and Germany. Domestic intimate apparel sales declined 11\%, with increases in the Vanity Fair, Lily of France and Bestform branded businesses offset primarily by lower Private Label sales. Playwear achieved record results in the quarter, with sales up $15 \%$, reflecting increases in the Healthtex, Lee and Nike brands. Segment profit increased $1 \%$ for the first quarter of 2000 , compared with the comparable period of 1999, due primarily to increased profits in domestic jeanswear offset by reduced profits in international businesses.

The Occupational Apparel segment includes the Company's industrial, career and safety apparel businesses. Sales increased 33\% in the first quarter 2000 over the comparable period of 1999 reflecting acquisitions made in early to mid-1999. Segment profit is lower in the first quarter of 2000 , with lower gross margins
and higher operating expenses as a percent of sales. Improved operating results are expected in the second half of 2000 as the acquired businesses are transitioned to the Company's lower cost manufacturing and other processes.

9
The All Other segment includes the Company's knitwear, daypack and backpack businesses. Sales decreased $4 \%$ for the first quarter 2000 from the comparable period of 1999. Due to the seasonal nature of this segment, first quarter profitability is not necessarily indicative of expected full year results.

FINANCIAL CONDITION AND LIQUIDITY
The financial condition of the Company is reflected in the following:
<TABLE>
<CAPTION>

| - | $\begin{gathered} \text { April } 1 \\ 2000 \end{gathered}$ | $\begin{gathered} \text { January } 1 \\ 2000 \end{gathered}$ | $\begin{gathered} \text { April } 3 \\ 1999 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
|  | (Dollars in millions) |  |  |
| <S> | <C> | <C> | <C> |
| Working capital | \$ 799.3 | \$ 763.9 | \$ 786.0 |
| Current ratio | 1.7 to 1 | 1.7 to 1 | 1.6 to 1 |
| Debt to total capital | 30.3\% | 30.1\% | $32.2 \%$ |

Accounts receivable balances at the end of the first quarter of 2000 are $2 \%$ lower than the prior year level despite higher sales, and are higher than at the end of 1999 due to seasonal patterns.

Inventories at the end of the first quarter of 2000 are $6 \%$ lower than at the end of the first quarter of 1999 because of improved inventory levels at several businesses. Inventories are slightly higher than at the end of 1999 due to seasonal patterns.

During the first three months of 2000 , the Company repurchased 2.0 million shares of its Common Stock in open market transactions for a total cost of $\$ 50.3$ million. Under its current authorization from the Board of Directors, the Company may repurchase up to an additional 6.0 million common shares.

For information regarding the Company's exposure to certain market risks, see Item 7A, Quantitative and Qualitative Disclosures about Market Risk, in the annual report on Form $10-\mathrm{K}$ for fiscal 1999. There have been no significant changes in the Company's market risk exposures since year-end.

CAUTIONARY STATEMENT ON FORWARD-LOOKING STATEMENTS
From time to time, the Company and its representatives may make oral or written statements, including statements in this quarterly report, that constitute "forward-looking statements" within the meaning of the federal securities laws. This includes statements concerning plans and objectives of management relating to the Company's operations or economic performance, and assumptions related thereto.

Forward-looking statements are made based on management's expectations and beliefs concerning future events impacting the Company and therefore involve a number of risks and uncertainties. Management cautions that forward-looking statements are not guarantees and actual results could differ materially from those expressed or implied in the forward-looking statements.

Important factors that could cause the actual results of operations or financial condition of the Company to differ include, but are not necessarily limited to, the overall level of consumer spending for apparel; changes in trends in the segments of the market in which the Company competes; the financial strength of the retail industry; actions of competitors that may impact the Company's business; and the impact of unforeseen economic changes in the markets where the Company competes, such as changes in interest rates, currency exchange rates, inflation rates, recession, and other external economic and political factors over which the Company has no control.

PART II - OTHER INFORMATION
Item 4 - Submission of Matters to a Vote of Security Holders
At the Annual Meeting of Shareholders of the Company held on April 25, 2000, the
following four nominees to the Board of Directors were elected to serve until
the 2003 Annual Meeting:
<TABLE>
<CAPTION>
<S>

| Votes For | Votes Withheld |
| :--- | :---: |
| <C $>$ | $<\mathrm{C}>$ |
| $102,722,242$ | 753,286 |
| $102,431,617$ | $1,043,911$ |
| $102,339,416$ | $1,136,112$ |
| $101,665,311$ | $1,810,217$ |

$102,431,6171$
Robert J. Hurst
1,043,911
W. Alan McCollough

101,665
$1,810,217$

Item 6 - Exhibits and Reports on Form 8-K
(a) Exhibit 27 - Financial data schedule as of April 1, 2000
(b) Reports on Form 8-K - There were no reports on Form 8-K filed for the three months ended April 1, 2000.

11
SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## V.F. CORPORATION

--------------------------------------
(Registrant)

By: /s/ Robert K. Shearer
Robert K. Shearer
Vice President - Finance (Chief Financial Officer)

Date: May 8, 2000

> By: /s/ Peter E. Keene

Peter E. Keene
Vice President - Controller (Chief Accounting Officer)

```
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This schedule contains summary information from financial statements included in
Form 10-Q for April 1, 2000 and is qualified in its entirety by reference to
such financial statements.
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        54,381
        967,938
    1,973,205
    1,973,205
    1,033,016
    4,092,930
    1,173,934
        517,140
        114,196
            37,768
        0,051,687
    2,051,687
    4,092,930
    1,366,748
    1,366,748
        904,784
        904,784
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    <LOSS-PROVISION> 0
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[^0]:    See notes to consolidated financial statements.

