```
                    SECURITIES AND EXCHANGE COMMISSION
                        WASHINGTON, D.C. 20549
                                    FORM 10-Q
            QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
                OF THE SECURITIES EXCHANGE ACT OF 1934
                For the quarterly period ended APRIL 3, 1999
                    Commission file number: 1-5256
                        ------------------------------
                    V. F. CORPORATION
            (Exact name of registrant as specified in its charter)
            PENNSYLVANIA 23-1180120
    (State or other jurisdiction of
                            (I.R.S. employer
    incorporation or organization)
                                    identification number)
```

                    628 GREEN VALLEY ROAD, SUITE 500
                    GREENSBORO, NORTH CAROLINA 27408
                (Address of principal executive offices)
                            (336) 547-6000
    (Registrant's telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports
required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of
1934 during the preceding 12 months and (2) has been subject to such filing
requirements for the past 90 days. YES [X] NO [ ]
On May 1,1999 , there were $119,852,507$ shares of Common Stock outstanding.
VF CORPORATION
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<CAPTION>
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April 4, 1998..................................................
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Consolidated Balance Sheets - April 3, 1999,
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VF CORPORATION
CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)
(IN THOUSANDS, EXCEPT PER SHARE DATA)


| NET SALES | \$ | 358,244 | \$ 1,326,205 |  |
| :---: | :---: | :---: | :---: | :---: |
| COSTS AND OPERATING EXPENSES |  |  |  |  |
| Cost of products sold |  | 890,774 |  | 872,980 |
| Marketing, administrative and general expensesOther operating expense |  | 310,544 |  | 309,912 |
|  |  | 2,974 |  | 399 |
|  |  | 1,204,292 |  | 1,183,291 |  |
| OPERATING INCOME |  | 153,952 |  | 142,914 |
| OTHER INCOME (EXPENSE) |  |  |  |  |
| Interest Income |  | 2,013 |  | 1,802 |
| Interest expense |  | $(16,665)$ |  | $(14,896)$ |
| Miscellaneous, net |  | (169) |  | 356 |
|  |  | $(14,821)$ |  | $(12,738)$ |
| INCOME BEFORE INCOME TAXES |  | 139,131 |  | 130,176 |
| INCOME TAXES |  | 53,565 |  | 52,070 |
| NET INCOME | \$ | 85,566 | \$ | 78,106 |
| EARNINGS PER COMMON SHARE |  |  |  |  |
| Basic | \$ | 0.70 | \$ | 0.63 |
| Diluted |  | 0.69 |  | 0.62 |
| CASH DIVIDENDS PER COMMON SHARE </TABLE> | \$ | 0.21 | \$ | 0.20 |

See notes to consolidated financial statements.

3
VF CORPORATION
CONSOLIDATED BALANCE SHEETS
(UNAUDITED)
(IN THOUSANDS)

## <TABLE>

<CAPTION>
<S>
APRIL 3
$\quad 1999$
-----------
<C>

ASSETS
CURRENT ASSETS
Cash and equivalents
Accounts receivable, less
allowances:
Apr 3 - \$51,022; Jan 2 - \$52,011; Apr 4 - \$43,088 835,072
Inventories: Finished products
Work in process Materials and supplies

Other current assets
Total current assets
\$ 88,780
$\$ \quad 63,208$
\$ 69,716
835,072


APRIL 4
$\quad 1998$
------------
<C>

$$
639,925
$$

194,546
192,584
----------
$1,027,055$
143,948
-------84

PROPERTY, PLANT \& EQUIPMENT
Less accumulated depreciation
1,745,334
946,079
799,255
971,902
272,555
------1
$\$ 4,138,567$
==========
705,734
728,708
540,713
179,781
167,594


LIABILITIES AND SHAREHOLDERS' EQUITY
CURRENT LIABILITIES
Short-term borrowings
Current portion of long-term debt
Accounts payable
\$ $\quad 474,278$
\$

\$ 253,516
$\begin{array}{rrr}933 & 969 & 787 \\ 337,138 & 341,126 & 285,669\end{array}$

| 496,548 | 446,001 | 521,877 |
| :---: | :---: | :---: |
| 1,308,897 | 1,033,006 | 1,061,849 |
| 520,074 | 521,657 | 516,840 |
| 176,236 | 181,750 | 157,237 |
| 53,565 | 54,344 | 55,756 |
| $(18,803)$ | $(20,399)$ | $(24,740)$ |
| 34,762 | 33,945 | 31,016 |
| 119,408 | 119,466 | 121,608 |
| 814,646 | 801,511 | 773,585 |
| $(45,252)$ | $(25,639)$ | $(39,292)$ |
| 1,209,796 | 1,170,970 | 1,067,094 |
| 2,098,598 | 2,066,308 | 1,922,995 |
| \$ 4,138,567 | \$ 3,836,666 | \$ 3,689,937 |

## </TABLE>

See notes to consolidated financial statements.

4
VF CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)
(IN THOUSANDS)
<TABLE>
<CAPTION>
<S>
OPERATIONS
Net income
Adjustments to reconcile net
income to cash provided by operations:

| Depreciation | 32,150 | 33,817 |
| :---: | :---: | :---: |
| Amortization of intangible assets | 8,252 | 8,044 |
| Other, net | 12 | 6,842 |
| Changes in current assets and liabilities: |  |  |
| Accounts receivable | $(101,052)$ | $(117,011)$ |
| Inventories | $(8,344)$ | $(23,237)$ |
| Accounts payable | $(24,079)$ | $(27,247)$ |
| Other, net | 21,711 | 47,368 |
| Cash provided by operations | 14,216 | 6,682 |
| ENTS |  |  |
| pital expenditures | $(48,730)$ | $(39,446)$ |
| siness acquisitions | $(116,039)$ | $(228,155)$ |
| her, net | $(1,380)$ | 840 |
| Cash invested | $(166,149)$ | $(266,761)$ |

FINANCING

| Increase in short-term borrowings | 212,655 | 229,757 |
| :---: | :---: | :---: |
| Payment of long-term debt | $(1,553)$ | (52) |
| Purchase of Common Stock | $(20,142)$ | $(23,179)$ |
| Cash dividends paid | $(26,023)$ | $(25,213)$ |
| Proceeds from issuance of stock | 11,139 | 23,895 |
| Other, net | 1,429 | 493 |
| Cash provided by financing | 177,505 | 205,701 |
| CHANGE IN CASH AND EQUIVALENTS | 25,572 | $(54,378)$ |
| AND EQUIVALENTS - BEGINNING OF YEAR | 63,208 | 124,094 |

See notes to consolidated financial statements.

## 5

VF CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)
NOTE A - BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form $10-Q$ and do not include all of the information and notes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three months ended April 3, 1999 are not necessarily indicative of results that may be expected for the year ending January 1, 2000. For further information, refer to the consolidated financial statements and notes included in the Company's Annual Report on Form 10-K for the year ended January 2, 1999.

NOTE B - ACQUISITIONS
During the first quarter of 1999, the Company acquired a majority interest in the business of its former licensee for the Wrangler and JanSport brands in Chile, Peru and Bolivia. The Company also acquired the operating assets of Fibrotek Industries, Inc. and the common stock of Todd Uniform, Inc. and of Horace Small Holdings Corporation. These acquisitions for an aggregate cost of $\$ 116.0$ million have been accounted for as purchases, and accordingly, operating results have been included in the financial statements from the dates of acquisition. The net assets of these companies are included based on preliminary allocations of the purchase prices, with approximately $\$ 47$ million representing intangible assets. Final asset and liability valuations are not expected to have a material effect on the financial statements.

The following pro forma results of operations assume that these businesses had been acquired at the beginning of 1998 (in thousands, except per share amounts):
<TABLE>
<CAPTION>

|  | First Quarter |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1999 |  | 1998 |  |
| <S> | <C> |  | <C> |  |
| Net sales | \$ | 1,431,378 | \$ | 1,382,777 |
| Net income |  | 84,925 |  | 77,262 |
| Earnings per common share: |  |  |  |  |
| Basic | \$ | . 70 | \$ | . 62 |
| Diluted |  | . 69 |  | . 61 |
| </TABLE> |  |  |  |  |

NOTE C - BUSINESS SEGMENT INFORMATION

```
<TABLE>
```

<CAPTION>

|  | First Quarter |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 1999 |  | 1998 |  |
|  | (In thousands) |  |  |  |
| <S> |  | > |  | > |
| Net sales: |  |  |  |  |
| Apparel | \$ | 1,111,841 |  | 1,088,514 |
| All Other |  | 246,403 |  | 237,691 |
| Consolidated net sales |  | 1,358,244 |  | 1,326,205 |
| Segment profit: |  |  |  |  |
| Apparel | \$ | 167,581 | \$ | 157,292 |
| All Other |  | 22,003 |  | 17,642 |
| Total segment profit |  | 189,584 |  | 174,934 |
| Interest, net |  | $(14,652)$ |  | $(13,094)$ |
| Amortization of intangible assets |  | $(8,252)$ |  | $(8,044)$ |

Corporate and other expenses

|  | $(27,549)$ |  | $(23,620)$ |
| :---: | :---: | :---: | :---: |
| \$ | 139,131 | \$ | 130,176 |

$</$ TABLE $>$

NOTE D - EARNINGS PER SHARE

| <TABLE> |  |  |
| :---: | :---: | :---: |
| <CAPTION> First Quarter |  |  |
|  |  |  |
|  | 1999 | 1998 |
| <S> | <C> | <C> |
| Basic earnings per share: |  |  |
| Net income | \$ 85,566 | \$ 78,106 |
| Less Preferred Stock dividends and redemption premium |  |  |
| Net income available for Common Stock | \$ 83,686 | \$ 76,521 |
| Weighted average Common Stock outstanding | 119,388 | 121,251 |
| Basic earnings per share | \$ . 70 | \$ . 63 |
| Diluted earnings per share: |  |  |
| Net income | \$ 85,566 | \$ 78,106 |
| Increased ESOP expense if Preferred Stock were converted to Common Stock | 266 | 289 |
| Net income available for Common Stock |  |  |
| Weighted average Common Stock outstanding | 119,388 | 121,251 |
| Additional Common Stock resulting from dilutive securities: |  |  |
| Preferred Stock | 2,776 | 2,890 |
| Stock options and other | 1,006 | 1,311 |
| Weighted average Common Stock and dilutive securities outstanding | -------- | 125,452 |
| Diluted earnings per share | \$ . 69 | \$ . 62 | $</$ TABLE>

NOTE E - COMPREHENSIVE INCOME

| Comprehensive income consists of net income from operations, plus certain changes in assets and liabilities that are not included in net income but are instead reported within a separate component of shareholders' equity under generally accepted accounting principles. The Company's comprehensive income was as follows (in thousands): |  |  |
| :---: | :---: | :---: |
| <TABLE> |  |  |
| <CAPTION> |  |  |
|  | First Quarter |  |
|  | 1999 | 1998 |
| <S> | <C> | <C> |
| Net income as reported | \$ 85,566 | \$ 78,106 |
| Other comprehensive income: |  |  |
| Foreign currency translation adjustments, net of income taxes | $(19,613)$ | $(3,182)$ |
| Comprehensive income | \$ 65,953 | \$ 74,924 |

</TABLE>
NOTE F - CAPITAL

At April 3, 1999, there were $300,000,000$ authorized shares of Common Stock, no par value - stated capital $\$ 1$ per share. At April 3, 1999, there were
$119,408,296$ shares outstanding, excluding 17,808,713 treasury shares. At January 2, 1999 and April 4, 1998, there were $119,466,101$ and 121,607,566 shares outstanding, excluding $17,367,269$ and $14,397,870$ treasury shares, respectively. For financial accounting purposes, treasury shares presented above include

There are 25,000,000 authorized shares of Preferred Stock, $\$ 1$ par value. Of these shares, 2,000,000 were designated as Series A, of which none have been issued, and $2,105,263$ shares were designated and issued as $6.75 \%$ Series $B$ Preferred Stock, of which 1,734,893 shares were outstanding at April 3, 1999, 1,760,119 at January 2, 1999 and 1,805,868 at April 4, 1998.

## 8

VF CORPORATION
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS

Consolidated sales increased 2\% for the quarter ended April 3, 1999, compared with the comparable period of 1998.

Sales in the Company's "growth" category - - jeanswear, domestic intimate apparel, workwear and daypacks, where investments are focused to achieve sales increases - - advanced by $\$ 58$ million or $6 \%$, including acquisitions. Domestic jeanswear sales advanced $3 \%$ in the quarter, primarily from Wrangler branded products in the discount channel of distribution. Domestic intimate apparel sales advanced 7\%, with continuing growth in the Vassarette brand and in private label. International jeans and workwear sales advanced in 1999, due primarily to businesses acquired since the end of the 1998 quarter. Sales in the Company's "maintenance" category - - knitwear, international intimates, playwear and swimwear businesses, where efforts are focused on increased profitability - declined by $\$ 26$ million or $9 \%$ in 1999 due primarily to the discontinuation of the Company's licensed mass market playwear business.

Gross margins were $34.4 \%$ of sales in the quarter, compared with $34.2 \%$ in the 1998 period. Margins continue to improve in most businesses due to the continuing shift to lower cost sourcing, lower raw material costs and improved operating efficiencies.

Marketing, administrative and general expenses declined to $22.9 \%$ of sales during the quarter, compared with $23.4 \%$ in 1998. The Company is benefiting from coalition consolidation savings, while higher spending in information systems was offset by lower advertising spending.

Other operating expense consists of goodwill amortization expense, offset by net royalty income. Royalty income declined in 1999 from the conversion of certain formerly licensed businesses to owned operations.

Net interest expense increased in 1999 due to higher short-term borrowings in 1999.

The effective income tax rate for the three months of 1999 was $38.5 \%$, based on the expected rate for the year, compared with $40.0 \%$ in the 1998 quarter. The expected rate for 1999 is consistent with the rate for the full year 1998.

FINANCIAL CONDITION AND LIQUIDITY
The financial condition of the Company is reflected in the following:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline - & \[
\begin{gathered}
\text { APRIL } 3 \\
1999
\end{gathered}
\] & JANUARY
\[
1999
\] & \[
\begin{gathered}
\text { APRIL } 4 \\
1998
\end{gathered}
\] \\
\hline & \multicolumn{3}{|c|}{(Dollars in millions)} \\
\hline <S> & <C> & <C> & <C> \\
\hline Working capital & \$ 786.0 & \$ 815.1 & \$ 764.9 \\
\hline Current ratio & 1.6 to 1 & 1.8 to 1 & 1.7 to 1 \\
\hline Debt to total capital & \(32.2 \%\) & 27.1\% & \(28.6 \%\) \\
\hline
\end{tabular}
</TABLE>
Accounts receivable balances at the end of the first quarter of 1999 include those of businesses acquired. Excluding these acquisitions, receivables are comparable to the prior year level and are higher than at the end of 1998 due to seasonal sales patterns.

Inventories at the end of the first quarter of 1999 include those of businesses acquired. Excluding these acquisitions, inventories are slightly higher than at the end of 1998 due to seasonal sales patterns and also 4\% higher than at the end of the first quarter of 1998.

Intangible assets increased during 1999 due to four business acquisitions during
the first quarter.
The increase in short-term borrowings relates to higher seasonal working capital requirements and to the 1999 business acquisitions.

During the first quarter of 1999 , the Company repurchased 429,000 shares of its Common Stock in open market transactions for a total cost of $\$ 20.1$ million. Under its current authorization from the Board of Directors, the Company may repurchase up to an additional 1.5 million common shares.

YEAR 2000 READINESS STATEMENT
The Year 2000 issue relates to computer systems that will not properly recognize date-sensitive information when the year changes to 2000. A Year 2000 issue that is not properly addressed could result in a system failure or miscalculations.
While the Company's products are not directly affected by the Year 2000 problem, its computer systems and equipment, as well as the systems and equipment of its vendors, service providers and customers, may be affected.

Senior management of the Company has established a task force to address Year 2000 issues and regularly reviews its progress with the Board of Directors. The task force activities relate to four broad business categories: (1)
infrastructure; (2) applications software; (3) processors embedded in machinery and equipment used in the Company's manufacturing, distribution and administrative operations; and (4) significant third party vendors, service providers and customers. Actions common to evaluation of Year 2000 issues in each of these business categories include:

* Inventorying all date-sensitive systems and equipment
* Assessing compliance and assigning priorities to items identified as not being compliant
* Repairing or replacing items identified as not being compliant
* Testing converted systems and equipment

Infrastructure: This category relates to mainframe, personal computer and network hardware, as well as operating system software. Approximately 85\% of the actions required for this category have been completed at April 3, 1999.
Substantially all hardware and related operating systems are expected to be fully compliant by the end of the second quarter of 1999. The testing phase is ongoing as hardware or system software is remediated, upgraded or replaced and is scheduled to be substantially complete by the end of the second quarter.

Applications software: This refers to computer software programs, whether internally developed or purchased from outside parties. Approximately $90 \%$ of such software systems are compliant at April 3, 1999. Substantially all of the remaining software is expected to be fully compliant by the end of the second quarter of 1999; the balance is expected to be fully compliant by the end of the third quarter of 1999. The testing phase is scheduled to be completed for all critical applications during the third quarter of 1999.

Processors: The Company has completed the inventory of all processors embedded in the Company's critical manufacturing, distribution and administrative equipment. The compliance assessment is expected to be completed during the second quarter of 1999. The hardware or software is remediated, upgraded or replaced as Year 2000 issues are noted. The testing phase is ongoing and is scheduled to be substantially completed during the second quarter of 1999.

## 10

Third Parties: The Company has initiated formal communications with all of its significant vendors, service providers and customers to determine the extent to which the Company is vulnerable to those third parties' failure to remediate their own Year 2000 issues. The communication and evaluation process is ongoing and includes visits with certain critical third parties through the third quarter of 1999.

In addition, contingency plans to mitigate the possible disruption of business operations are being developed as the testing phase and third party assessments are completed. Contingency plans will be substantially completed during the third quarter of 1999 and will continue to be evaluated and modified as additional information becomes available.

The Company expects substantially all of its critical systems to be compliant by the middle of 1999, with remaining systems compliant by the end of the third quarter. However, it is possible that all Year 2000 problems may not be identified or corrected or that third parties with which the Company has significant relationships will not resolve all of their Year 2000 issues. With the investigation and remediation of Year 2000 issues as scheduled, the Company expects to reduce significantly the level of uncertainty about the Year 2000 problem and, in particular, about the Year 2000 compliance and readiness of its material third party relationships. Also, since the Company conducts business with numerous vendors, has numerous manufacturing and distribution facilities
around the world and has a broad customer base, the Company believes that the possibility of significant interruptions of normal operations should be reduced. Nevertheless, if there were serious systems failures by the Company or its third party relationships, they could have a material adverse effect on the company's financial position or results of operations.

The estimated total cost of resolving the Year 2000 issues, including internal personnel and outside vendors and consultants, is approximately $\$ 27$ million over the period 1997 through 1999, of which $\$ 23$ million has been spent through April 3, 1999. These costs are being expensed as incurred.

## CAUTIONARY STATEMENT ON FORWARD-LOOKING STATEMENTS

Certain statements included herein are "forward-looking statements" within the meaning of the federal securities laws. This includes any statements concerning plans and objectives of management relating to the Company's operations or economic performance, and assumptions related thereto. In addition, the Company and its representatives may from time to time make other oral or written statements that are also forward-looking statements.

These forward-looking statements are made based on management's expectations and beliefs concerning future events impacting the Company and therefore involve a number of risks and uncertainties. Management cautions that forward-looking statements are not guarantees and that actual results could differ materially from those expressed or implied in the forward-looking statements.

Important factors that could cause the actual results of operations or financial condition of the Company to differ include, but are not necessarily limited to, the overall level of consumer spending for apparel; changes in trends in the segments of the market in which the Company competes; the financial strength of the retail industry; actions of competitors that may impact the Company's business; the Company's ability, and the ability of its suppliers and customers, to adequately address the Year 2000 computer issue; and the impact of unforeseen economic changes in the markets where the Company competes, such as changes in interest rates, currency exchange rates, inflation rates, recession, and other external economic and political factors over which the Company has no control.

PART II - OTHER INFORMATION
Item 4 - Submission of Matters to a Vote of Security Holders
At the Annual Meeting of Shareholders of the Company held on April 20, 1999, the following three nominees to the Board of Directors were elected to serve until the 2002 Annual Meeting:

```
<TABLE>
```

<CAPTION>

| Votes For | Votes Withheld |
| :---: | :---: |
| -------- | ------------- |
| <C> | <C> |
| $104,016,922$ | 744,680 |
| $104,028,577$ | 733,025 |
| $103,751,517$ | $1,010,085$ |

Ursula F. Fairbairn
104,016,922
733,025
Barbara S. Feigin
103,751,517
1,010,085
Mackey J. McDonald
-
The proposal to reapprove certain material terms of the Company's Executive Incentive Compensation Plan was approved by the shareholders. The vote was $101,289,915$ for, $2,847,355$ against, and 624,332 abstaining. Also, the proposal to amend and reapprove the 1996 Stock Compensation Plan was approved by the shareholders. The vote was 97,159,649 for, 6,895,867 against, and 706,086 abstaining.

Item 6 - Exhibits and Reports on Form 8-K
(a) Exhibit 27 - Financial data schedule as of April 3, 1999
(b) Reports on Form 8-K - There were no reports on Form 8-K filed for the three months ended April 3, 1999.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Robert K. Shearer
Vice President - Finance
(Chief Financial Officer)

Date: May 7, 1999

By: /s/ Timothy R. Wheeler
---------------------
Timothy R. Wheeler
Vice President - Controller (Chief Accounting Officer)

```
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This schedule contains summary financial information extracted from financial
statements included in Form 10-Q for April 3, 1999 and is qualified in its
entirety by reference to such financial statements.
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