# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended October 3, 2009

Commission file number: 1-5256

# V. F. CORPORATION

(Exact name of registrant as specified in its charter)

Pennsylvania

(State or other jurisdiction of incorporation or organization)

23-1180120 (I.R.S. employer identification number)

**105 Corporate Center Boulevard** Greensboro, North Carolina 27408

(Address of principal executive offices)

(336) 424-6000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. YES 🗹 NO 🗆

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES 🗹 NO 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (check one): Large accelerated filer ☑ Accelerated filer □ Non-accelerated filer □ Smaller reporting company □

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES 🗆 NO 🗹

On October 31, 2009, there were 110,989,503 shares of the registrant's Common Stock outstanding.

# INDEX

Part I — Financial Information	Page No.
Item 1 – Financial Statements (Unaudited)	
Consolidated Statements of Income: Three and nine months ended September 2009 and September 2008	3
Consolidated Balance Sheets: September 2009, December 2008 and September 2008	4
Consolidated Statements of Cash Flows: Nine months ended September 2009 and September 2008	5
Consolidated Statements of Stockholders' Equity Year ended December 2008 and nine months ended September 2009	6
Notes to Consolidated Financial Statements	7
Item 2 – Management's Discussion and Analysis of Financial Condition and Results of Operations	22
Item 3 – Quantitative and Qualitative Disclosures about Market Risk	34
Item 4 – Controls and Procedures	34
Part II — Other Information	
<u>Item 1 – Legal Proceeding</u>	35
<u>Item 1A – Risk Factors</u>	35
Item 2 – Unregistered Sales of Equity Securities and Use of Proceeds	35
<u>Item 6 – Exhibits</u>	35
<u>Signatures</u> <u>EX-31.1</u> EX-31.2	36
<u>EX-32.1</u> EX-32.2	
EX-101 INSTANCE DOCUMENT EX-101 SCHEMA DOCUMENT	
EX-101 CALCULATION LINKBASE DOCUMENT EX-101 LABELS LINKBASE DOCUMENT	
EX-101 DEFINITION LINKBASE DOCUMENT EX-101 DEFINITION LINKBASE DOCUMENT	

# Part I — Financial Information

# Item 1 — <u>Financial Statements (Unaudited)</u>

# **VF CORPORATION**

# Consolidated Statements of Income (Unaudited) (In thousands, except per share amounts)

	Three Months Ended September			Nine Months Ended September		otember		
		2009		2008		2009		2008
Net Sales	¢	2,075,510	\$	2,185,825	¢	5,249,619	\$	5,669,50
Royalty Income	\$	/ /	\$	, ,	\$	/ /	Э	5,069,30. 60,942
Royany income		18,296		20,802		55,298		00,94
Total Revenues		2,093,806		2,206,627		5,304,917		5,730,450
Costs and Operating Expenses								
Cost of goods sold		1,165,843		1,227,577		2,996,176		3,184,470
Marketing, administrative and general expenses		610,072		627,839		1,709,664		1,786,788
		1,775,915		1,855,416		4,705,840	_	4,971,258
Operating Income		317,891		351,211		599,077		759,192
Other Income (Expense) Interest income		420		1,435		1,750		4,696
Interest income		(21,325)		(24,310)		(65,159)		(69,516
Miscellaneous, net		505		(1,677)		3,148		1,138
Miscendicous, net		(20,400)		(24,552)		(60,261)		(63,682
Income Before Income Taxes		297,491		326,659		538,816		695,510
Income Taxes	. <u></u>	79,430		92,608		145,343		208,495
Net Income		218,061		234,051		393,473		487,015
Net (Income) Loss Attributable to Noncontrolling Interests in Subsidiaries		(141)	_	(176)		913		(130
Net Income Attributable to VF Corporation	\$	217,920	\$	233,875	\$	394,386	\$	486,885
Earnings Per Share Attributable to VF Corporation								
Basic	\$	1.97	\$	2.14	\$	3.57	\$	4.46
Diluted		1.94		2.10		3.54		4.37
Weighted Average Shares Outstanding								
Basic		110,881		109,106		110,372		109,062
Diluted		112,145		111,258		111,471		111,379
Cash Dividends Per Common Share	\$	0.59	\$	0.58	\$	1.77	\$	1.74
See notes to consolidated financial statements								

See notes to consolidated financial statements.

#### Consolidated Balance Sheets (Unaudited) (In thousands, except share amounts)

	September 2009	December 2008	September 2008
ASSETS			
Current Assets			
Cash and equivalents	\$ 379,148	\$ 381,844	\$ 225,957
Accounts receivable, less allowance for doubtful accounts of:			
Sept. 2009 — \$61,930; Dec. 2008 — \$48,163, Sept. 2008 — \$59,403	1,102,878	851,282	1,313,919
Inventories:			
Finished products	976,175	931,122	1,118,878
Work in process	71,778	87,543	90,878
Materials and supplies	123,198	133,230	132,086
	1,171,151	1,151,895	1,341,842
Other current assets	275,556	267,989	222,669
Total current assets	2,928,733	2,653,010	3,104,387
Property, Plant and Equipment	1,586,713	1,557,634	1,582,337
Less accumulated depreciation	956,633	914,907	920,760
	630,080	642,727	661,577
Intangible Assets	1,566,640	1,366,222	1,390,402
Goodwill	1,472,150	1,313,798	1,323,808
Other Assets	308,563	458,111	504,091
	\$ 6,906,166	\$ 6,433,868	\$ 6,984,265

# LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities			
Short-term borrowings	\$ 252,175	\$ 53,580	\$ 413,469
Current portion of long-term debt	203,147	3,322	3,427
Accounts payable	362,010	435,381	418,712
Accrued liabilities	537,725	519,899	577,716
Total current liabilities	1,355,057	1,012,182	1,413,324
Long-term Debt	939,143	1,141,546	1,142,170
Other Liabilities	754,398	722,895	565,928

# **Commitments and Contingencies**

Stockholders' Equity

Common stock, stated value \$1; shares authorized, 300,000,000; shares outstanding: Sept. 2009 — 110,813,811; Dec. 2008 — 109,847,563; Sept. 2008 — 109,827,052	110,814	109,848	109,827
Additional paid-in capital	1,842,147	1,749,464	1,747,775
Accumulated other comprehensive income (loss)	(201,708)	(276,294)	78,268
Retained earnings	2,105,758	1,972,874	1,925,132
Noncontrolling interests in subsidiaries	557	1,353	1,841
Total stockholders' equity	3,857,568	3,557,245	3,862,843
	\$6,906,166	\$ 6,433,868	\$6,984,265

See notes to consolidated financial statements.

# Consolidated Statements of Cash Flows (Unaudited) (In thousands)

		Ended Sept	
	2009		2008
perating Activities			
Net income	\$ 393,473	\$	487,0
Adjustments to reconcile net income to cash provided by operating activities of continuing operations: Depreciation	78.616		77.48
Amortization of intangible assets	29,953		29,78
Other amortization			29,78
	12,346		/
Stock-based compensation	26,998		33,82
Pension funding over expense	(35,420)		(7
Other, net	80,601		11,0
Changes in operating assets and liabilities, net of acquisitions:	(225.200)		(2.(2.7
Accounts receivable	(237,209)		(363,7
Inventories	(1,945)		(193,4
Other current assets	(1,635)		10,92
Accounts payable	(79,225)		(93,9
Accrued compensation	17,128		(24,2
Accrued income taxes	3,598		36,37
Accrued liabilities	3,594		52,5
Other assets and liabilities	(26,999)		(12,92
Cash provided by operating activities of continuing operations	263,874		59,80
Cash used by discontinued operations			(1,00
Cash provided by operating activities	263,874		58,80
nvesting Activities			
Capital expenditures	(57,746)		(88,3
Business acquisitions, net of cash acquired	(207,219)		(93,3
Software purchases	(9,349)		(7,34
Sale of property, plant and equipment	6,050		5,8
Other, net	(1,875)		1,0
Cash used by investing activities	(270,139)		(182,17
inancing Activities			
Increase in short-term borrowings	196,799		281,34
Payments on long-term debt	(2,582)		(2,94
Purchase of Common Stock	(52,988)		(149,72
Cash dividends paid	(195,550)		(190,34
*			· · · ·
Proceeds from issuance of Common Stock, net	47,418		63,45
Tax benefits of stock option exercises	4,648		22,24
Other, net			(3
Cash provided (used) by financing activities	(2,255)		23,7
ffect of Foreign Currency Rate Changes on Cash	5,824		3,7
et Change in Cash and Equivalents	(2,696)		(95,9
Cash and Equivalents — Beginning of Year	381,844		321,8
Cash and Equivalents — End of Period	\$ 379,148	۴	225,9

See notes to consolidated financial statements.

# Consolidated Statements of Stockholders' Equity (Unaudited) (In thousands)

	VF Corporation Stockholders				
	Common Stock	Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Non- controlling Interests
Balance, December 2007	\$ 109,798	\$ 1,619,320	\$ 61,495	\$ 1,786,216	\$ 1,726
Net income		_	_	602,748	99
Cash dividends on Common Stock		_	_	(255,235)	(750)
Purchase of treasury stock	(2,000)		—	(147,729)	—
Stock compensation plans, net	2,050	130,144	_	(13,126)	_
Foreign currency translation		—	(103,968)	_	278
Defined benefit pension plans	—		(227,016)	—	—
Derivative financial instruments	—		1,729	—	—
Marketable securities			(8,534)		
Balance, December 2008	109,848	1,749,464	(276,294)	1,972,874	1,353
Net income (loss)		—	_	394,386	(913)
Cash dividends on Common Stock			_	(195,550)	
Purchase of treasury stock	(750)	_	_	(52,238)	_
Stock compensation plans, net	1,716	92,683	_	(13,714)	_
Foreign currency translation		_	52,663	_	117
Defined benefit pension plans		_	29,870	_	_
Derivative financial instruments		_	(9,657)	_	_
Marketable securities			1,710		
Balance, September 2009	<u>\$ 110,814</u>	\$ 1,842,147	<u>\$ (201,708)</u>	\$ 2,105,758	\$ 557

See notes to consolidated financial statements.

#### Notes to Consolidated Financial Statements (Unaudited)

### Note A - Basis of Presentation

VF Corporation (and its subsidiaries, collectively known as "VF") operates and reports using a 52/53 week fiscal year ending on the Saturday closest to December 31 of each year. For presentation purposes herein, all references to periods ended September 2009, December 2008 and September 2008 relate to the fiscal periods ended on October 3, 2009, January 3, 2009 and September 27, 2008, respectively.

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X and do not include all of the information and notes required by generally accepted accounting principles ("GAAP") in the United States of America for complete financial statements. Similarly, the December 2008 consolidated balance sheet was derived from audited financial statements but does not include all disclosures required by GAAP. In the opinion of management, the accompanying unaudited consolidated financial statements contain all normal and recurring adjustments necessary to make a fair statement of the consolidated financial position, results of operations and cash flows of VF for the interim periods presented. Operating results for the three and nine months ended September 2009 are not necessarily indicative of results that may be expected for any other interim period or for the year ending January 2, 2010. For further information, refer to the consolidated financial statements and notes included in VF's Annual Report on Form 10-K for the year ended December 2008 ("2008 Form 10-K").

Certain prior year amounts, none of which are material, have been reclassified to conform with the 2009 presentation.

#### Note B - Changes in Accounting Policies

In June 2009, the Financial Accounting Standards Board ("FASB") issued the *FASB Accounting Standards Codification*<sup>TM</sup> (the "ASC") as the source of authoritative U.S. GAAP recognized by the FASB to be applied to nongovernmental entities. The ASC also recognizes rules and interpretive releases of the Securities and Exchange Commission ("SEC") as authoritative GAAP for SEC registrants. The ASC, which became effective in the third quarter of 2009, supersedes all existing non-SEC accounting and reporting standards but does not change U.S. GAAP. Accordingly, references to standards issued prior to the codification have been replaced with a description of the applicable accounting guidance.

During the first quarter of 2009, VF adopted the FASB's new accounting guidance on business combinations. The new guidance revises how business combinations are accounted for, both at the acquisition date and in subsequent periods. The new guidance changes the accounting model for a business acquisition from a cost allocation standard to recognition of the fair value of the assets and liabilities of the acquired business, regardless of whether a 100% or a lesser controlling interest is acquired.

During the first quarter of 2009, VF adopted the FASB's new accounting guidance on noncontrolling interests in consolidated financial statements. The new guidance requires information about the entity as a whole, with separate information relating to the parent or controlling owners and to the noncontrolling (minority) interests, and provides guidance on the accounting for transactions between an entity and noncontrolling interests. Upon adoption of the new guidance, the FASB requires retroactive treatment for

the presentation and disclosure requirements, with all other requirements to be applied prospectively. Accordingly, for VF's previously issued financial statements:

- Noncontrolling interests in subsidiaries were reclassified from Other Liabilities to a separate component of Stockholders' Equity.
- Consolidated net income was adjusted to separately present net income attributable to noncontrolling interests.
- Consolidated comprehensive income was adjusted to separately present comprehensive income attributable to noncontrolling interests.

During the first quarter of 2009, VF adopted new accounting guidance issued by the FASB for derivative instruments and hedging activities. The new guidance requires expanded disclosures related to (i) how and why an entity uses derivative instruments, (ii) how derivative instruments and related hedged items are accounted for and (iii) how derivative instruments and related hedged items affect an entity's financial position, operating results and cash flows. See Note N.

During the first quarter of 2009, VF adopted the FASB's new accounting guidance for fair value measurements. The new guidance requires quarterly disclosures (rather than just annually) of the fair value of financial assets and liabilities. See Note M.

During the first quarter of 2009, VF adopted the FASB's new accounting guidance on the determination of the useful life of intangible assets. The new guidance amends the factors to be considered in developing renewal or extension assumptions used to determine the useful life of an identified intangible asset and requires expanded disclosures related to the determination of intangible asset useful lives. See Note E.

During the second quarter of 2009, VF adopted the FASB's new guidance on subsequent events which establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. See Note P.

#### Note C - Acquisition

On March 11, 2009, VF completed the acquisition of Mo Industries Holdings, Inc. ("Mo Industries"), owner of the *Splendid*<sup>D</sup> and *Ella Moss*<sup>D</sup> brands of premium sportswear marketed to upscale department and specialty stores. This transaction resulted in VF acquiring the remaining two-thirds equity of Mo Industries for a purchase price of \$160.8 million (consisting of \$156.1 million of cash and \$4.7 million of notes) and payment of \$52.3 million of debt. In June 2008, VF had acquired one-third of the outstanding equity of Mo Industries for \$77.4 million. The agreement included put/call rights to acquire the remaining equity during the first half of 2009 at a price based on the acquired company's earnings. The initial investment was recorded in Other Assets and was accounted for using the equity method of accounting. The carrying value of the investment was \$80.5 million at the time of the March 2009 acquisition, consisting of the initial cost of the investment, plus the equity in net income of the investment to the date of acquisition. In accordance with authoritative guidance, VF recognized a gain in the first quarter of \$0.3 million from remeasuring its one-third interest in Mo Industries to fair value. The gain was included in Miscellaneous Income in VF's Consolidated Statement of Income. Mo Industries is being reported as part of the Contemporary Brands Coalition.

The following table summarizes the amounts of tangible and intangible assets acquired and liabilities assumed (including the fair value of the prior one-third equity investment) that were recognized at the date of acquisition:

In thousands	
	¢ 5044
Cash and equivalents	\$ 5,244
Other tangible assets	18,234
Intangible assets — indefinite-lived	98,900
Intangible assets — amortizable	115,700
Goodwill	142,361
Total assets acquired	380,439
Current liabilities	7,384
Other liabilities, primarily deferred income taxes	79,038
Total liabilities assumed	86,422
Net assets acquired	294,017
Fair value of VF's prior equity investment	80,854
Purchase of two-thirds equity interest	\$ 213,163

Acquired intangible assets consisted of trademarks and customer relationships. Management believes the Splendido and Ella Mosso trademarks have indefinite lives. Customer relationship intangible assets are being amortized using an accelerated method over their 18 year useful life. Factors that contributed to the recognition of Goodwill included (i) expected growth rates and profitability of the acquired business, (ii) the ability to expand the brands within their markets and to new markets, (iii) an experienced workforce, (iv) VF's strategies for growth in sales, income and cash flows and (v) expected synergies with existing VF business units. None of the Goodwill is expected to be deductible for income tax purposes.

Amounts of Mo Industries' revenues and pretax earnings included in VF's Consolidated Statements of Income for the third quarter were \$20.0 million and \$4.2 million and since the date of acquisition were \$41.7 million and \$8.5 million, respectively. Pro forma operating results for periods prior to the acquisition date are not provided because the acquisition was not material to VF's results of operations. Acquisition expenses included in VF's results of operations were not significant.

#### Note D - Sale of Accounts Receivable

During September 2009, VF entered into an agreement to sell selected trade accounts receivable, on a revolving basis, to a financial institution. This agreement covers the sale of up to \$105.0 million of accounts receivable on a nonrecourse basis. After the sale, VF continues to service and collect these accounts receivable on behalf of the financial institution but does not retain any other interests in the receivables. Net proceeds of this accounts receivable sale program are recognized in the Statement of Consolidated Cash Flows as part of the change in accounts receivable in cash from operations. By the end of September, VF sold \$57.6 million of accounts receivable at their stated value, and accordingly accounts receivable in the September 2009 Consolidated Balance Sheet was reduced by that amount. The funding fee charged by the financial institution for this program, which was not significant for the period ended September 2009, is recorded in Miscellaneous Expense. Proceeds from this transaction were contributed to our defined benefit pension plan to improve its funded status; see Note G.

# Note E – Intangible Assets

			September 2009		December 2008
	Weighted Average	Gross Carrying	Accumulated	Net Carrying	Net Carrying
Dollars in thousands	Life *	Amount	Amortization	Amount	Amount
Amortizable intangible assets:					
Customer relationships	19 years	\$ 444,210	\$ 74,577	\$ 369,633	\$ 272,086
License agreements	24 years	180,263	40,725	139,538	145,389
Trademarks and other	7 years	17,868	10,470	7,398	9,240
	-				
Amortizable intangible assets, net				516,569	426,715
Indefinite-lived intangible assets:					
Trademarks				1,050,071	939,507
Intangible assets, net				\$ 1,566,640	\$ 1,366,222

\* Amortization of customer relationships – accelerated methods; license agreements – accelerated and straight-line methods; trademarks and other – accelerated and straight-line methods.

The fair value of identified intangible assets is based on expected cash flows at the respective acquisition dates. These expected cash flows consider the stated terms of the rights or contracts acquired and expected renewal periods, if applicable. The number of renewal periods considered is based on management's experience in renewing or extending similar arrangements, regardless of whether the acquired arrangements have explicit renewal or extension provisions. Trademark intangible assets represent individual acquired trademarks, some of which are registered in more than 100 countries. Because of the significant number of trademarks, renewal of those rights is an ongoing process, with individual trademark renewals ranging from 7 to 14 years and averaging 10 years. License intangible assets relate to numerous licensing contracts, with VF as either the licensor or licensee. Individual license renewals range from 3 to 5 years, with an average of 4 years. Costs incurred to renew or extend the lives of recognized intangible assets are not significant and are expensed as incurred.

Amortization expense of intangible assets for the third quarter and nine months of 2009 was \$10.7 million and \$30.0 million, respectively. Estimated amortization expense for the remainder of 2009 is \$10.9 million and for the years 2010 through 2013 is \$39.3 million, \$36.5 million, \$34.4 million and \$32.9 million, respectively.

# Note F – Goodwill

In thousands	Outdoor and Action Sports	Jeanswear	Imagewear	Sportswear	Contemporary Brands	Total
Balance, December 2008	\$ 554,710	\$ 235,818	\$ 56,703	\$ 215,767	\$ 250,800	\$1,313,798
2009 acquisition	_	_	_	_	142,361	142,361
Adjustments to purchase price allocation	_	—	—	—	(3,454)	(3,454)
Adjustment to contingent consideration	(189)	_	_	_	_	(189)
Currency translation	12,965	3,879	—	—	2,790	19,634
Balance, September 2009	\$ 567,486	\$ 239,697	\$ 56,703	\$ 215,767	\$ 392,497	\$ 1,472,150

### Note G - Pension Plans

VF's net periodic pension cost contained the following components:

		Three Months Ended September		Ionths eptember
In thousands	2009	2008	2009	2008
Service cost – benefits earned during the year	\$ 3,726	\$ 4,162	\$ 11,178	\$ 12,486
Interest cost on projected benefit obligations	17,950	17,276	53,850	51,828
Expected return on plan assets	(13,379)	(20,840)	(40,137)	(62,520)
Settlement loss	_	3,242		3,242
Amortization of:				
Actuarial losses	15,131	254	45,393	1,180
Prior service costs	1,067	673	3,201	2,019
Net periodic pension cost	\$ 24,495	\$ 4,767	\$ 73,485	\$ 8,235
Prior service costs	1,067	673	3,201	2,019

In September 2009, VF made a \$100.0 million contribution to improve the funded status of its qualified pension plan. Also during the first nine months of 2009, VF made contributions totaling \$8.9 million to pay benefits under VF's Supplemental Executive Retirement Plan ("SERP"). VF currently anticipates making an additional \$0.9 million of contributions to pay benefits under the SERP during the remainder of 2009.

#### Note H – Business Segment Information

For internal management and reporting purposes, VF's businesses are grouped principally by product categories, and by brands within those product categories. These groupings of businesses are referred to as "coalitions." These coalitions are the basis for VF's five reportable segments. Financial information for

VF's reportable segments is as follows:

	Three Months Ended September		Nine Months Ended September		
In thousands	2009	2008	2009	2008	
Coalition revenues:					
Outdoor and Action Sports	\$ 904,625	\$ 906,608	\$ 2,021,095	\$ 2,066,351	
Jeanswear	664,801	743,180	1,877,605	2,101,635	
Imagewear	221,246	260,099	643,203	748,384	
Sportswear	149,050	143,672	356,935	398,256	
Contemporary Brands	124,009	120,550	328,611	329,991	
Other	30,075	32,518	77,468	85,833	
Total coalition revenues	<u>\$2,093,806</u>	\$2,206,627	\$ 5,304,917	\$ 5,730,450	
Coalition profit:					
Outdoor and Action Sports	\$ 209,051	\$ 188,621	\$ 364,310	\$ 352,762	
Jeanswear	110,782	122,868	266,699	323,499	
Imagewear	19,521	40,757	61,476	104,529	
Sportswear	23,576	15,491	35,003	32,078	
Contemporary Brands	7,503	12,695	23,946	40,011	
Other	912	(994)	283	(3,008)	
Total coalition profit	371,345	379,438	751,717	849,871	
Corporate and other expenses	(52,949)	(29,904)	(149,492)	(89,541)	
Interest, net	(20,905)	(22,875)	(63,409)	(64,820)	
Income before income taxes	<u>\$ 297,491</u>	\$ 326,659	\$ 538,816	\$ 695,510	

Operating results of the John Varvatos business unit for 2008 have been reclassified from the Sportswear Coalition to the Contemporary Brands Coalition consistent with a change in internal management beginning in 2009.

Defined benefit pension plans in the United States are centrally managed. Coalition Profit includes only the current year service cost component of pension cost. Other components of pension cost totaling \$20.8 million for the three months ended September 2009 and \$62.3 million for the nine months ended September 2009, primarily representing amortization of deferred actuarial losses, are recorded in Corporate and Other Expenses. These components of pension cost recorded in Corporate and Other were not significant in the prior year.

# Note I — Capital and Comprehensive Income (Loss)

Common stock outstanding is net of shares held in treasury, and in substance retired. There were 13,162,657 treasury shares at September 2009, 12,198,054 at December 2008 and 12,198,054 at September 2008. The excess of the cost of treasury shares acquired over the \$1 per share stated value of Common Stock is deducted from Retained Earnings. In addition, 256,221 shares of VF Common Stock at September 2009, 261,092 shares at December 2008, and 242,964 shares at September 2008 were held in connection with deferred compensation plans. These shares held for deferred compensation plans are treated for financial



reporting purposes as treasury shares at a cost of \$11.5 million, \$10.8 million and \$9.6 million at each of the respective dates.

There are 25,000,000 authorized shares of Preferred Stock, \$1 par value, of which none are outstanding.

Other comprehensive income consists of changes in assets and liabilities that are not included in Net Income under GAAP but are instead reported within a separate component of Stockholders' Equity. VF's comprehensive income was as follows:

		Months eptember	Nine Months Ended September		
In thousands	2009	2008	2009	2008	
Net income	\$ 218,061	\$ 234,051	\$ 393,473	\$ 487,015	
Other comprehensive income:					
Foreign currency translation					
Amount arising during the period	53,258	(99,412)	68,481	(4,923)	
Less income tax effect	(10,452)	22,427	(15,818)	(1,955)	
Reclassification to net income during the period				(1,522)	
Less income tax effect			_	533	
Defined benefit pension plans					
Amortization of deferred actuarial loss	15,131	254	45,393	1,180	
Amortization of prior service cost	1.067	673	3,201	2,019	
Settlement charge	_	3,242	_	3,242	
Adjustment of funded status			_	25,950	
Less income tax effect	(6,242)	(1,599)	(18,724)	(12,418)	
Unrealized gains (losses) on derivative financial instruments	(*,= :=)	(-,-,-,)	(,)	(,,)	
Amount arising during the period	(13,583)	10,272	(14,859)	982	
Less income tax effect	5,233	(3,939)	5,725	(376)	
Reclassification to net income during the period	4,997	3,270	(850)	17,733	
Less income tax effect	(1,924)	(1,253)	327	(6,799)	
Unrealized gains (losses) on marketable securities	(-,)	(-,)		(3,122)	
Amount arising during the period	478	(2,120)	1,710	(6,873)	
Other comprehensive income	47,963	(68,185)	74,586	16,773	
		(00,100)	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	10,775	
Comprehensive income	266,024	165,866	468,059	503,788	
Comprehensive income attributable to noncontrolling interests	(216)	(261)	796	(265)	
Comprehensive income attributable to VF Corporation	\$ 265,808	\$ 165,605	\$ 468,855	\$ 503,523	
	13				

Accumulated Other Comprehensive Income (Loss) for 2009 is summarized as follows:

	Foreign	Defined	Derivative		
	Currency	Benefit	Financial	Marketable	
In thousands	Translation	Pension Plans	Instruments	Securities	Total
Balance, December 2008	\$ 22,203	\$ (290,991)	\$ (6,690)	\$ (816)	\$ (276,294)
Other comprehensive income (loss)	52,663	29,870	(9,657)	1,710	74,586
Balance, September 2009	\$ 74,866	\$ (261,121)	\$ (16,347)	\$ 894	\$ (201,708)

#### Note J - Stock-based Compensation

During the first nine months of 2009, VF granted options for 1,358,045 shares of Common Stock at a weighted average exercise price of \$53.67, equal to the fair market value of VF Common Stock on the date of grant. The options vest in equal annual installments over a three year period. The fair value of these options was estimated using a lattice valuation model for employee groups having similar exercise behaviors, with the following assumptions: expected volatility ranging from 48% to 33%, with a weighted average of 38%; expected term of 4.9 to 7.4 years; expected dividend yield of 3.5%; and risk-free interest rate ranging from 0.5% at six months to 2.9% at 10 years. The resulting weighted average fair value of these options at the date of grant was \$15.39 per option.

Also during the first nine months of 2009, VF granted 378,908 performance-based restricted stock units. Participants are eligible to receive shares of VF Common Stock at the end of a three year performance period. The actual number of shares that will be earned, if any, will be based on VF's performance over that period. The weighted average grant date fair value of the restricted stock units was \$57.42 per unit. In addition, VF granted 10,000 restricted stock units at a fair value of \$57.38 per share. These units will vest in 2014, assuming continuation of employment by the grantees to that date.

### Note K – Income Taxes

The effective income tax rate was 27.0% for the first nine months of 2009, compared with 30.0% in the comparable period of 2008. The lower rate in 2009 was due to a higher percentage of income and, in some cases, reduced tax rates outside the United States. The effective tax rate for the full year 2008 was 28.9%, which included the favorable impact from expiration of statutes of limitations in locations where tax contingencies were recorded in prior years, tax audit settlements and updated assessments of previously accrued amounts.

VF files a consolidated U.S. federal income tax return, as well as separate and combined income tax returns in numerous state and foreign jurisdictions. In the United States, tax years 2004 to 2006 are under examination by the Internal Revenue Service. Tax years 1998 to 2002 are under examination by the State of North Carolina, which has indicated its intent to examine tax years 2003 to 2005. Tax years 2003 to 2005 are under examination by the State of California commenced an examination of tax years 2006 and 2007. VF is also currently subject to examination by various other taxing authorities. Management believes that some of these audits and negotiations will conclude during the next 12 months.

The amount of unrecognized tax benefits increased by \$4.2 million during the third quarter and nine month periods of 2009 primarily related to tax positions taken in prior years' tax returns. During the next 12 months, management believes that it is reasonably possible that the amount of unrecognized tax benefits may decrease by approximately \$18 million due to settlements of audits and expiration of statutes of limitations in locations where tax contingencies had been recorded for open tax years, which includes \$12 million that would reduce income tax expense.

#### Note L – Earnings Per Share

	Three M Ended Se		Nine M Ended Se	
In thousands, except per share amount	2009	2008	2009	2008
Earnings per share – basic:				
Net income attributable to VF Corporation common stockholders	<u>\$ 217,920</u>	\$ 233,875	\$ 394,386	\$ 486,885
Weighted average Common Stock outstanding	110,881	109,106	110,372	109,062
Earnings per share attributable to VF Corporation common stockholders	\$ 1.97	\$ 2.14	\$ 3.57	\$ 4.46
Earnings per share – diluted:				
Net income attributable to VF Corporation common stockholders	<u>\$ 217,920</u>	\$ 233,875	\$ 394,386	<u>\$ 486,885</u>
Weighted average Common Stock outstanding	110,881	109,106	110,372	109,062
Stock options and other dilutive securities	1,264	2,152	1,099	2,317
Weighted average Common Stock and dilutive securities outstanding	112,145	111,258	111,471	111,379
Earnings per share attributable to VF Corporation common stockholders	\$ 1.94	\$ 2.10	\$ 3.54	\$ 4.37

Outstanding options to purchase 2.7 million shares and 4.6 million shares of Common Stock for the three and nine months ended September 2009, respectively, and outstanding options to purchase 1.4 million shares for the three and nine months ended September 2008, were excluded from the computations of diluted earnings per share because the effect of their inclusion would have been antidilutive. In addition, 0.6 million restricted stock units for the three months and nine months ended September 2009 and 0.5 million restricted stock units for the comparable periods of the prior year were excluded from the computation of diluted earnings per share because they are subject to performance-based vesting conditions that had not been achieved by the end of those periods.

#### Note M - Fair Value Measurements

Fair value is defined in the accounting standards as the price that would be received from the sale of an asset or paid to transfer a liability (i.e., an exit price) in the principal or most advantageous market in an orderly transaction between market participants. In determining fair value, the accounting standards establish a three-level hierarchy that distinguishes between (i) market data obtained or developed from independent sources (i.e., observable data inputs) and (ii) a reporting entity's own data and assumptions that market participants would use in pricing an asset or liability (i.e., unobservable data inputs). Financial assets and financial liabilities measured and reported at fair value are classified in one of the following categories, in order of priority of observability and objectivity of pricing inputs:

- Level 1 Fair value based on quoted prices in active markets for identical assets or liabilities.
- Level 2 Fair value based on significant directly observable data (other than Level 1 quoted prices) or significant indirectly observable data through corroboration with
  observable market data. Inputs would normally be (i) quoted prices in active markets for similar assets or liabilities, (ii) quoted prices in inactive markets for identical or
  similar assets or liabilities or (iii) information derived from or corroborated by observable market data.
- Level 3 Fair value based on prices or valuation techniques that require significant unobservable data inputs. Inputs would normally be a reporting entity's own data and judgments about assumptions that market participants would use in pricing the asset or liability.

The following table summarizes financial assets and financial liabilities measured and recorded at fair value on a recurring basis at the dates indicated:

		Fair Value Measurement Using:				
		Quoted Prices	Significant	61		
In thousands	Total Fair Value	in Active Markets for Identical Assets (Level 1)	Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
September 2009						
Financial assets:						
Cash equivalents	\$208,408	\$ 208,408	\$ —	\$ —		
Derivative instruments	6,554		6,554	_		
Investment securities	174,089	134,435	39,654	—		
Financial liabilities:						
Derivative instruments	25,574	—	25,574	—		
Deferred compensation	193,276	—	193,276	—		
December 2008						
Financial assets:						
Cash equivalents	\$156,900	\$ 156,900	\$ —	\$ —		
Derivative instruments	13,529		13,529	_		
Investment securities	157,651	114,778	42,873	—		
Financial liabilities:						
Derivative instruments	38,474		38,474			
Deferred compensation	176,394		176,394			
Detened compensation	176,394		170,394			
	16					

For the above financial assets and financial liabilities measured at fair value, cash equivalents represent funds held in institutional money market funds and time deposits at commercial banks. Derivative instruments represent unrealized gains or losses on foreign currency forward exchange contracts, which are the differences between (i) the functional currency to be received or paid at the contracts' settlement date and (ii) the functional currency value of the foreign currency to be sold or purchased at the current forward exchange rate. Investment securities, consisting primarily of mutual funds (classified as Level 1) and a separately managed fixed income fund (classified as Level 2), are purchased to offset a substantial portion of participant-directed investment selections representing underlying liabilities to participants in VF's deferred compensation plans. Liabilities under deferred compensation plans are recorded at amounts payable to participants, based on the fair value of participant-directed investment selections.

The carrying value of other financial assets and financial liabilities is their cost, which may differ from fair value. At September 2009 and December 2008, the carrying value of VF's cash held as demand deposits, accounts receivable, life insurance contracts, short-term borrowings, accounts payable and accrued liabilities approximated their fair value. At September 2009 and December 2008, the carrying value of VF's long-term debt, including the current portion, was \$1,142.3 million and \$1,144.9 million, respectively, compared with fair value of \$1,208.4 million and \$1,027.4 million at those dates. Fair value for long-term debt was estimated based on quoted market prices or values of comparable borrowings.

#### Note N - Derivative Financial Instruments and Hedging Activities

VF is exposed to risks in its ongoing business operations. Some of these risks are managed by using derivative financial instruments. Derivative financial instruments are contracts whose value is based on, or "derived" from, changes in the value of an underlying currency exchange rate, interest rate or other financial asset or index.

VF conducts business in many foreign countries and therefore is subject to movements in foreign currency exchange rates. Exchange rate fluctuations can have a significant effect on the translated U.S. dollar value of operating results and net assets denominated in foreign currencies. VF does not attempt to manage translation risk but does use derivative contracts to manage the exchange rate risk of specified cash flows or transactions denominated in various foreign currencies. VF manages exchange rate risk on a consolidated basis, which allows exposures to be netted. Use of derivative financial instruments allows VF to reduce the overall exposure to risks in its cash flows and earnings, since gains and losses in the value of the derivative contracts offset losses and gains in the value of the underlying hedged exposures. In addition, in prior years VF had used derivatives in limited instances to hedge interest rate risk.

Accounting for derivative instruments – All derivative instruments are recognized as either assets or liabilities at their fair value. The accounting for changes in the fair value (i.e., gains and losses) of derivative instruments depends on whether a derivative has been designated and qualifies as part of a hedging relationship and on the type of hedging relationship. The criteria used to determine if a derivative instrument qualifies for hedge accounting treatment are (i) whether an appropriate hedging instrument has been identified and designated to reduce a specific exposure and (ii) whether there is a high correlation between changes in the fair value of the hedging instrument and the identified exposure. A qualifying derivative is designated for accounting purposes, based on the nature of the hedging relationship, as a fair value hedge, cash flow hedge or a hedge of a net investment in a foreign business. VF's hedging practices and related accounting policies are described in separate sections below. VF considers its foreign businesses to be long-term investments and, accordingly, does not hedge those net investments. VF does not use derivative instruments for trading or speculative purposes. Hedging cash flows are classified in the statements of cash flows in the same category as the items being hedged.

VF formally documents hedging instruments and hedging relationships at the inception of each contract. Further, VF assesses, both at the inception of a contract and on an ongoing basis, whether the hedging instruments are effective in offsetting the risk of the hedged transactions. Occasionally, a portion of a derivative instrument will be considered ineffective in hedging the originally identified exposure due to a decline in amount or a change in timing of the hedged exposure. In those cases, hedge accounting treatment is discontinued for the ineffective portion of that hedging instrument.

The counterparties to the derivative contracts consist of financial institutions having A-rated investment grade credit ratings. To manage its credit risk, VF continually monitors the credit risks of its counterparties, limits its exposure in the aggregate and to any single counterparty, and adjusts its hedging positions as appropriate. The impact of VF's credit risk and the credit risk of its counterparties, as well as the ability of each party to fulfill its obligations under the contracts, is considered in determining the fair value of the foreign currency forward contracts. Credit risk has not had a significant effect on the fair value of VF's derivative contracts. VF does not have any credit risk-related contingent features or collateral requirements with its derivative contracts.

Summary of derivative instruments – All of VF's derivative instruments meet the criteria for hedge accounting at the inception of the hedging relationship. However, derivative instruments that are cash flow hedges of forecasted cash receipts are dedesignated as hedges near the end of their term. Accordingly, those instruments do not qualify for hedge accounting after the date of dedesignation. Total notional amounts of outstanding derivative contracts at September 2009 and December 2008 were \$889 million and \$628 million, respectively, consisting of contracts hedging primarily exposures to the euro, British pound, Mexican peso and Canadian dollar. Derivative contracts, consisting of forward exchange contracts, have maturities ranging from one month to 18 months. Amounts of outstanding derivatives in the following table are presented on an individual contract basis:

	Fair Value o with Unrea			of Derivatives lized Losses
In thousands	September 2009	December 2008	September 2009	December 2008
Foreign exchange contracts designated as hedging instruments	\$ 6,038	\$ 13,529	\$ 27,303	\$ 38,474
Foreign exchange contracts not designated as hedging instruments	2,309		64	
Total derivatives	\$ 8,347	\$ 13,529	\$ 27,367	\$ 38,474

The amounts above have been aggregated by counterparty for presentation in our Consolidated Balance Sheets and classified as current or noncurrent based on the derivatives' maturity dates, as follows:

In thousands	September 2009	December 2008
Other current assets	\$ 6,322	\$ 1,089
Other assets (noncurrent)	232	_
Accrued current liabilities	24,591	26,034
Other liabilities (noncurrent)	983	—

VF's fair value hedge strategies and accounting policies – VF has a hedging program to reduce the risk that the future cash flows for firm commitments will be negatively impacted by changes in foreign



currency exchange rates. VF enters into derivative contracts to hedge intercompany loans between the United States and a foreign subsidiary or between two foreign subsidiaries having different functional currencies.

For a derivative instrument that is designated and qualifies as a fair value hedge (i.e., hedging the exposure to changes in the fair value of an asset or liability attributable to a particular risk), changes in the fair value of the derivative are recognized in earnings as an offset, on the same line, to the earnings impact of the underlying hedged item.

Following is a summary of the effects of fair value hedging relationships included in VF's Consolidated Statements of Income:

In thousands

Fair Value Hedging	Location of Gain (Loss) on Derivatives Recognized	Derivatives in Income	0	Hedged Items In Fair Value Hedge	Location of Gain (Loss) Recognized on Related	Gain (Loss) Hedged Item in Income Ended Sept	s Recognized for Periods
Relationships	in Income	Three Months	Nine Months	Relationships	Hedged Items	Three Months	Nine Months
Foreign	Miscellaneous			Advances -	Miscellaneous		
exchange	Income	\$ (5.5 CA)	<b>**</b>	intercompany	Income	<b>\$5.45</b> C	¢(2,2,42)
	(Expense)	\$(5,564)	\$2,540		(Expense)	\$5,456	\$(3,343)

*VF*'s cash flow hedge strategies and accounting policies – VF has a hedging program to reduce the variability of forecasted cash flows denominated in foreign currencies. VF uses derivative contracts to hedge a portion of the exchange risk for its forecasted inventory purchases and production costs and for its forecasted cash receipts arising from sales of inventory. In addition, VF hedges the receipt in the United States of forecasted intercompany royalties from its foreign subsidiaries.

For a derivative instrument that is designated and qualifies as a cash flow hedge (i.e., hedging the exposure to variability in expected cash flows attributable to a particular risk), periodic changes in the fair value of the effective portion of the derivative are reported as a component of other comprehensive income ("OCI") and deferred in accumulated other comprehensive income (loss) in the balance sheet. The deferred derivative gain or loss is reclassified into earnings as an offset, on the same line, to the earnings impact of the underlying hedged transaction (e.g., in cost of goods sold when the hedged inventories are sold, or in net sales when the hedged item relates to cash receipts from forecasted sales). As discussed in the following section, cash flow hedges of forecasted cash receipts are dedesignated as hedges when the sale is recorded, and hedge accounting is not applied after that date.

Following is a summary of the effects of cash flow hedging relationships included in VF's Consolidated Statements of Income:

In thousands

Cash Flow Recognized in OCI for				Location of Gain (Loss) Reclassified		Gain (Loss) from Accu OCI into In	mulated	1	
Hedging	Th	Periods Ended S	eptember	2009	from Accumulated	Period		eptember 2	
Relationships Foreign exchange	\$	ree Months (13,583)	\$	ne Months (14,859)	OCI into Income Net sales	\$	e Months 2,322	\$	2,245
0 0				× ´ ´	Cost of goods sold		(6,208)		(1,215)
					Royalty revenues – intercompany		(1,010)		(267)
Interest rate					Interest expense		29		87
Total	\$	(13,583)	\$	(14,859)		\$	(4,867)	\$	850

Amounts recognized in earnings in the three and nine months ended September 2009 for the ineffective portion of cash flow hedging relationships were not significant.

At September 2009, Accumulated Other Comprehensive Income (Loss) included \$26.8 million of net deferred pretax losses for foreign exchange contracts that are expected to be reclassified to earnings during the next 12 months. Actual amounts to be reclassified to earnings will depend on exchange rates when currently outstanding derivative contracts are settled.

In addition, in 2003 VF entered into an interest rate swap derivative contract to hedge the interest rate risk for issuance of long-term debt due in 2033. The contract was terminated concurrent with the issuance of the debt, with the realized gain deferred in Accumulated Other Comprehensive Income (Loss). The remaining pretax gain of \$2.8 million at September 2009, deferred in Accumulated Other Comprehensive Income (Loss), will be reclassified into earnings over the remaining term of the debt.

Derivative contracts not designated as hedges — As noted in the preceding section, cash flow hedges of forecasted cash receipts are dedesignated as hedges when the forecasted sale is recognized, and accordingly, hedge accounting is not applied after the date of dedesignation. These derivatives remain outstanding and serve as an economic hedge of foreign currency exposures related to the ultimate collection of the trade receivables. During this period that hedge accounting is not applied, changes in the fair value of the derivative contracts are recognized directly in earnings. For the three and nine months ended September 2009, VF recorded net losses of \$1.4 million and \$1.5 million, respectively, in Miscellaneous Income (Expense) for derivatives not designated as hedging instruments, effectively offsetting the net remeasurement gains on the related accounts receivable.

# Note O – Recently Issued Accounting Standards

In March 2009, the FASB issued new accounting guidance on employers' disclosures for postretirement benefit plan assets. The new guidance expands disclosure requirements to provide information about an employer's defined benefit pension plans, including the major categories and fair values of plan assets, investment policies and strategies, and significant concentrations of credit risk. This new guidance, effective for VF's 2009 fiscal year, is not expected to have a significant effect on VF's consolidated financial statements.

In June 2009, the FASB issued new accounting guidance on the accounting for transfers of financial assets. This amends the accounting guidance for determining whether a transfer of financial assets is a sale or a secured borrowing and expands the related disclosure requirements. The guidance, effective for VF's 2010 fiscal year, is not expected to have a significant effect on VF's consolidated financial statements.

Other new pronouncements issued but not effective until after September 2009 are not expected to have a significant effect on VF's consolidated financial position, results of operations or disclosures.

# Note P - Subsequent Events

VF's Board of Directors declared a quarterly cash dividend of \$0.60 per share, payable on December 18, 2009 to shareholders of record on December 8, 2009.

Management has evaluated subsequent events through November 10, 2009, the date of issuance of the financial statements.

## Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

### Overview

#### Impact of the Current Global Economic Environment

Our third quarter and nine month performance was negatively impacted by the deep global recessionary environment and its impact on consumer spending. While there were improvements in consumer spending in the third quarter and other signs of stability, we expect difficult economic conditions to continue throughout 2009.

#### Highlights of the Third Quarter of 2009

- Although global volatility and challenging economic conditions have affected our businesses, available data indicates that each of our largest brands Wrangler<sup>â</sup>, The North Face<sup>â</sup>, Lee<sup>â</sup> and Vans<sup>â</sup>, which combined account for over 60% of our total annual revenues gained market share in most markets driven by new product innovation. See the "Information by Business Segment" section below.
- Revenues decreased 5% from the prior year quarter to \$2,093.8 million, with 2% of the decrease resulting from the effects of foreign currency translation.
- Our business in Asia continues to grow rapidly, with revenues up 32% in the quarter.
- Our direct-to-consumer business grew 6% in the quarter, driven by higher sales and new store openings for our *Vans*<sup>â</sup>, *The North Face*<sup>â</sup>, *7 for All Mankind*<sup>â</sup> and *Napapijri*<sup>â</sup> brands. At September 2009, we had 733 VF-operated retail stores.
- Earnings per share declined to \$1.94 from \$2.10 in the prior year quarter, with higher pension expense and foreign currency translation negatively impacting third quarter 2009 earnings by \$0.17 per share. The third quarter of 2008 also included a net benefit of \$0.07 from unusual items, primarily one-time tax benefits partially offset by restructuring charges. (All per share amounts are presented on a diluted basis.)
- Our balance sheet remains strong with a debt to total capital ratio of 26.6% and a net debt to total capital ratio of 20.8%. VF has over \$1.1 billion of available liquidity
  under committed bank credit lines and no long-term debt payments due until late 2010.
- Inventories at September 2009 declined 13% from the prior year quarter, reflecting our aggressive management of inventory levels in a difficult economic environment.
- In October 2009, the Board of Directors declared a quarterly cash dividend of \$0.60 per share, an increase of \$0.01 per share.
- We repurchased 750,000 shares of our Common Stock in the third quarter, utilizing our operating cash flow, and plan to repurchase an additional 750,000 shares in the fourth quarter.

# Analysis of Results of Operations

#### **Consolidated Statements of Income**

The following table presents a summary of the changes in our Total Revenues from 2008:

(In millions)	Third Quarter 2009 Compared with 2008	Nine Months 2009 Compared with 2008
Total revenues - 2008	\$ 2,207	\$ 5,730
Impact of foreign currency translation	(50)	(183)
Organic growth	(86)	(300)
Acquisition in prior year (to anniversary date)	3	16
Acquisition in current year	20	42
Total revenues - 2009	\$ 2.094	\$ 5.305

The decrease in Total Revenues in the third quarter and first nine months of 2009 was due to challenging global economic conditions, resulting in unit volume declines, and volatility in foreign currency exchange rates that negatively impacted comparisons with both prior year periods – see the "Information by Business Segment" section below. The acquisition in the current year was Mo Industries Holdings, Inc. ("Mo Industries"), acquired in March 2009. See Note C to the Consolidated Financial Statements.

During the third quarter and first nine months of 2009, approximately 33% and 31%, respectively, of Total Revenues were in international markets. Accordingly, our reported results are subject to both the translation and the transactional impact of changes in foreign currency exchange rates from period-to-period. Foreign currency *translation* effects result from translating a foreign entity's financial statements from its functional currency into U.S. dollars, VF's reporting currency. In translating foreign currencies into the U.S. dollar, a stronger U.S. dollar in relation to the functional currencies where VF conducts its international business (primarily the European euro countries) negatively impacted revenue comparisons by \$50 million in the third quarter of 2009 and \$183 million in the first nine months of 2009, compared with the 2008 periods. The weighted average translation rate for the euro was \$1.38 per euro for the first nine months of 2009, compared with \$1.50 during the first nine months of 2008. If the U.S. dollar remains at the exchange rate at the end of the third quarter (\$1.46 per euro), reported revenues for the fourth quarter of 2009 will be positively impacted compared with 2008.

Foreign currency *transaction* effects result from the change in exchange rates on transactions denominated in currencies other than the functional currency of a foreign subsidiary. These impacts are operational in nature, impacting profit margins as well as U.S. dollars eventually reported. In our case, the most significant transaction impact arises within our European businesses and specifically from buying inventories in euros and selling them in non-euro denominated currencies such as the local currency in the United Kingdom, Eastern Europe, Russia and Turkey. Historically, euro and non-euro currencies of these European businesses have moved mostly in tandem, and accordingly the impact of currency rate movements within these businesses had been minimal. However, the volatile currency environment in late 2008 and the first quarter of 2009 resulted in inconsistent relationships between euro and non-euro currencies, thus resulting in a considerable impact on profits and profit margins in these foreign businesses. Over time, these inconsistencies are expected to stabilize or will be compensated for through adjustments of selling prices or changes in product sourcing strategies. However, when these currency rate movements are as extreme as they were in late 2008 and early 2009, it is not practical to fully offset their impact in a short period.

The following table presents the percentage relationship to Total Revenues for components of our Consolidated Statements of Income:

		Three Months Ended September		ths ember	
	2009	2008	2009	2008	
Gross margin (total revenues less cost of goods sold)	44.3%	44.4%	43.5%	44.4%	
Marketing, administrative and general expenses	29.1	28.5	32.2	31.2	
Operating income	15.2%	15.9%	11.3%	13.2%	

The gross margin percentage in the third quarter of 2009 remained consistent with the 2008 quarter. The gross margin percentage declined 0.9% in the first nine months of 2009 compared with the comparable period in 2008. This decline reflected the negative impact from transaction effects of foreign currency movements discussed above, especially earlier in the period, and the challenging retail environment that resulted in higher discounting and, accordingly, lower gross margin rates.

Marketing, Administrative and General Expenses as a percentage of Total Revenues increased 0.6% in the third quarter of 2009. The third quarter of 2009 ratio included an increase of 0.9% from the higher expense of our defined benefit pension plans and 0.3% from the growth of our direct-to-consumer business, which has higher expense ratios than our wholesale business. Marketing, Administrative and General Expenses as a percentage of Total Revenues increased 1.0% in the first nine months of 2009 over the comparable period in the prior year. The increase in the 2009 period included an impact of 1.2% from higher pension expense and 0.5% due to growth in our direct-to-consumer business. The increases from pension and direct-to-consumer noted above for both the third quarter and first nine months of 2009 were partially offset by the benefit of cost reduction actions taken in late 2008.

Interest income decreased \$1.0 million in the third quarter of 2009 and \$2.9 million in the first nine months of 2009 from the comparable periods in 2008 due primarily to lower interest rates. Interest expense decreased \$3.0 million in the third quarter of 2009 and \$4.4 million in the first nine months of 2009 from the comparable periods in 2008 due primarily to lower short-term interest rates. Average interest-bearing debt outstanding totaled \$1,410 million for the first nine months of 2009 and \$1,450 million for the comparable period of 2008. The weighted average interest rate on total outstanding debt was 6.0% for the first nine months of 2009 and 6.2% for the comparable period of 2008.

The effective income tax rate was 26.7% for the third quarter of 2009 and 27.0% for the first nine months of 2009, compared with 28.3% in the third quarter of 2008 and 30.0% for the first nine months of 2008. The lower rates in the 2009 periods were due primarily to a higher percentage of income in international jurisdictions, where effective tax rates are substantially lower. Income tax rates for the third quarter and nine month periods are based on the expected annual rate, adjusted for discrete events arising during the period.

Net Income Attributable to VF Corporation for the third quarter of 2009 decreased to \$217.9 million, compared with \$233.9 million in the 2008 quarter. Earnings Per Share Attributable to VF Corporation decreased to \$1.94 per share from \$2.10 per share. Net Income Attributable to VF Corporation for the first nine months of 2009 decreased to \$394.4 million, compared with \$486.9 million in the first nine months of

2008. Earnings per share for the first nine months of 2009 decreased to \$3.54 per share from \$4.37 per share. The third quarter and first nine months of 2009 were negatively impacted by (i) \$0.11 and \$0.36, respectively, due to the higher pension expense of our defined benefit pension plans and (ii) \$0.06 and \$0.19, respectively, from the impact of translating foreign currencies into a stronger U.S. dollar. The third quarter and first nine months of 2008 included a net benefit of \$0.07 from unusual items, primarily onetime tax benefits partially offset by restructuring charges.

# Information by Business Segment

VF's businesses are grouped into product categories, and by brands within those product categories, for management and internal financial reporting purposes. These groupings of businesses within VF are referred to as "coalitions." These coalitions are the basis for VF's five reportable business segments.

See Note G to the Consolidated Financial Statements for a summary of our results of operations by coalition, along with a reconciliation of Coalition Profit to Income Before Income Taxes. Operating results of the John Varvatos business unit for 2008 have been reclassified from the Sportswear Coalition to the Contemporary Brands Coalition consistent with the change in internal management beginning in 2009.

The following tables present a summary of the changes in our Total Revenues by coalition for the third quarter and first nine months of 2009:

						Third	Quarter					
		loor and					-		Conte	mporary		
(In millions)	Actio	on Sports	Jea	nswear	Ima	gewear	Spo	rtswear	Bi	ands	0	ther
Total revenues - 2008	\$	907	\$	743	\$	260	\$	144	\$	121	\$	32
Impact of foreign currency translation		(26)		(23)						(1)		
Organic growth		24		(58)		(39)		5		(16)		(2)
Acquisition in prior year (to anniversary				, í		<u> </u>				, í		
date)				3				_				_
Acquisition in current year								_		20	_	_
					-				-			
Total revenues - 2009	\$	905	\$	665	\$	221	\$	149	\$	124	\$	30
						Nine	Months					
	Out	door and							Conte	mporary		
(In millions)	Actio	on Sports	Jea	nswear	Ima	gewear	Spo	rtswear	Bi	ands	0	ther
Total revenues - 2008	\$	2,066	\$	2,102	\$	748	\$	398	\$	330	\$	86
Impact of foreign currency translation		(93)		(85)				_		(5)		_
Organic growth		48		(155)		(105)		(41)		(38)		(9)

Acquisition in prior year (to anniversary date)	—	16				_
Acquisition in current year	—	_	_	_	42	
Total revenues - 2009	\$ 2,021	\$ 1,878	\$ 643	\$ 357	\$ 329	<u>\$77</u>

25

The following tables present a summary of the changes in our Coalition Profit by coalition for the third quarter and first nine months of 2009:

	Third Quarter											
(In millions)	Outdoor and Action Sports		Jeanswear		Imagewear		Sportswear		Contemporary Brands		Other	
Coalition profit - 2008	\$	189	\$	123	\$	41	\$	15	\$	13	\$	(2)
Impact of foreign currency translation		(6)		(3)		_		_				_
Other		26		(9)		(21)		9		(5)		1
Coalition profit - 2009	<u>\$</u>	209	\$	111	<u>\$</u>	<u>20</u> Nine 1	<u>\$</u> Months	24	<u>\$</u>	8	<u>\$</u>	<u>(1</u> )
	Outd	loor and							Conte	nporary		
(In millions)	Actio	n Sports	Jea	nswear	Ima	gewear	Spor	tswear		ands	Ot	ther
Coalition profit - 2008	\$	353	\$	323	\$	105	\$	32	\$	40	\$	(3)
Impact of foreign currency translation		(18)		(6)				—		(2)		
Other		29		(50)		(44)		3		(14)		4

Note that the constant currency references below for Coalition Revenues are addressed by the "Non-GAAP Financial Information" section later in Item 2.

#### **Outdoor and Action Sports:**

Reported revenues in our Outdoor and Action Sports businesses for the third quarter of 2009 were flat with the 2008 quarter. Revenues on a constant currency basis for the 2009 quarter increased by 3% over the third quarter of 2008. Reported global revenues of the two largest brands in this Coalition, *The North Face*<sup>â</sup> and *Vans*<sup>â</sup>, increased by 7% and 3%, respectively, during the quarter. In addition, Coalition Revenues in Asia grew significantly in the 2009 quarter, increasing by more than 50%. These increases were offset by revenue declines in other businesses in the Outdoor and Action Sports Coalition and the impact of foreign currency translation. However, the Coalition's direct-to-consumer revenues increased 17% in the third quarter of 2009 over the prior year period, with double-digit growth in our *The North Face*<sup>â</sup>, *Vans*<sup>â</sup> and *Napajijr*<sup>i</sup><sup>â</sup> brand retail businesses. Coalition direct-to-consumer revenues represented 17% of total Coalition Revenues. In the 2009 quarter, we continued to open new retail stores and expand our e-commerce business within this Coalition. Wholesale revenues of this Coalition dropped 3% in the 2009 quarter compared with the third quarter of 2008.

Revenues in our Outdoor and Actions Sports businesses increased 2% in the first nine months of 2009 on a constant currency basis compared with the first nine months of 2008, while reported revenues declined 2%. Global revenues increased for both *The North Face*<sup>â</sup> and *Vans*<sup>â</sup> brands, with each brand growing revenues both domestically and internationally. In addition, Coalition Revenues increased 50% in Asia in the first nine months of 2009. These increases were offset by revenue declines in other businesses in the Outdoor and Action Sports Coalition and the impact of foreign currency translation. Direct-to-consumer revenues of this

Coalition increased 16% in the first nine months of 2009 compared with 2008, offset by a 6% decline in wholesale revenues.

Operating margins increased to a record 23.1% in the third quarter of 2009 from 20.8% in the prior year period. The increase in the 2009 quarter resulted from lower selling, general and administrative spending and improved gross margin rates. These increases were partially offset by continuing investments to expand our direct-to-consumer business.

Operating margins increased to 18.0% in the first nine months of 2009 from 17.1% in the first nine months of 2008. This increase resulted from the same factors driving the higher operating margins for the 2009 quarter discussed above.

#### Jeanswear:

Jeanswear Coalition revenues declined 7% in the 2009 quarter on a constant currency basis. On a reported basis, Coalition Revenues declined 11%. Revenue comparisons improved significantly in the third quarter versus the second quarter of 2009, when reported revenues declined 16% from the prior year period. Domestic jeanswear revenues were 6% lower in the 2009 quarter due primarily to a reduction in noncore *Riders*<sup>â</sup> brand plus size and seasonal programs and a loss of volume from customers who filed for bankruptcy in 2008. Despite these reductions, we believe that we are gaining share in our *Wrangler*<sup>â</sup> men's, *Lee*<sup>â</sup> men's and women's, and core *Riders*<sup>â</sup> women's businesses driven by the success of new product innovations. In international markets, jeanswear revenues declined 19%, with approximately one-half of the decline due to the effect of foreign currency translation and the remainder due to recessionary conditions, especially in Eastern Europe, and the decision earlier this year to exit our mass market jeans business in Europe. These declines were partially offset by a 17% increase in jeanswear revenues in Asia.

Revenues in our jeanswear businesses decreased 7% in the first nine months of 2009 on a constant currency basis compared with the first nine months of 2008, while reported revenues declined 11%. Domestic revenues were down 5% in the first nine months of 2009 from the prior year period due to the difficult retail environment and other factors discussed above. International jeanswear revenues decreased 21% in the nine month period, with the foreign currency translation impact contributing over one-half of the decline and the remainder primarily due to recessionary conditions in Europe. Jeanswear revenues in Asia increased 14% in the first nine months of 2009 over the prior year period.

Operating margins increased from 16.5% in the third quarter of 2008 to 16.7% in the current quarter. The 2008 quarter included actions taken to improve our cost structure that negatively impacted operating margins by 0.3%. Gross margin rates improved for our domestic jeanswear businesses in the third quarter of 2009, but declined in our international jeanswear businesses due to a change in the mix of products sold.

Operating margins decreased from 15.4% in the first nine months of 2008 to 14.2% in the first nine months of 2009. The decline was due to (i) foreign currency transaction effects in our European businesses, primarily in the first quarter of 2009, and (ii) higher distressed inventory provisions in our European businesses, partially offset by the benefits of the cost reduction actions taken in the prior year.

#### Imagewear:

Coalition Revenues declined 15% in the third quarter of 2009, with comparable declines in both our occupational apparel businesses and licensed sports businesses. Due to rising unemployment, uniform demand in all sectors except health care and government has declined significantly. The increase in unemployment has been most pronounced in the manufacturing and petrochemical sectors, which are serviced by our industrial and protective apparel businesses. Revenue declines in our licensed sports businesses were driven by lower attendance at sporting events as well as the overall weak retail environment, which has particularly impacted discretionary spending for products like team sports apparel. Coalition

Revenues declined 14% in the first nine months of 2009, compared with the first nine months of 2008 due to the unemployment and retail environment factors mentioned above.

Operating margins declined from 15.7% in the third quarter of 2008 to 8.8% in the current quarter and from 14.0% in the first nine months of 2008 to 9.6% for the first nine months of 2009. Operating margin declines in our licensed sports businesses were due to the economic factors negatively impacting product pricing and revenue declines without comparable expense reduction. In addition, operating margins declined in both 2009 periods due to revenue decreases in our industrial and protective businesses, which historically have had higher profitability than the Coalition average.

#### Sportswear:

Revenues in our Sportswear Coalition, which includes our *Nautica*<sup>â</sup> brand and *Kipling*<sup>â</sup> brand in North America, increased 4% in the 2009 quarter. The 2009 quarter benefited from a slight shift in *Nautica*<sup>â</sup> brand wholesale shipments from the fourth quarter to the third quarter. Sportswear Coalition Revenues declined 10% in the first nine months of 2009 compared with the comparable period in the prior year. This decrease reflected the continuation of very challenging department and outlet store trends, especially affecting *Nautica*<sup>â</sup> brand revenues.

Operating margins increased from 10.8% in the third quarter of 2008 to 15.8% in the current quarter and from 8.1% in the first nine months of 2008 to 9.8% for the first nine months of 2009. These increases resulted from aggressive cost and inventory reduction actions. The shift in wholesale shipments discussed above also contributed favorably to our operating margin for the third quarter of 2009.

#### **Contemporary Brands:**

Revenues of our Contemporary Brands Coalition, which consists of the 7 For All Mankind<sup>®</sup>, lucy<sup>®</sup>, John Varvatos<sup>®</sup>, Splendid<sup>®</sup> and Ella Moss<sup>®</sup> brands rose 3% in the third quarter of 2009 (or 4% on a constant currency basis) due to the acquisition of the Splendid<sup>®</sup> and Ella Moss<sup>®</sup> brands, which contributed \$20.0 million to revenues in the quarter. Conditions in U.S. upper tier department and specialty stores continue to be particularly challenging. Also, revenues were negatively impacted by higher than anticipated inventory reductions by our retail customers. The 7 for All Mankind<sup>®</sup> global brand revenues declined 12% in the quarter. U.S. wholesale declines, including a planned reduction in off-price channel business, were partially offset by double-digit percentage growth in our direct-to-consumer and Asia businesses. We continued to expand the brand's reach with 13 domestic retail store openings in the first nine months of 2009. Coalition Revenues for the first nine months of 2009 were flat compared with the prior year period. The acquisition of the Splendid<sup>®</sup> brand sculated Mass<sup>®</sup> brands contributed \$41.7 million to revenues in the first nine months of 2009, which was offset primarily by the decline in 7 for All Mankind<sup>®</sup> brand revenues mentioned above.

Operating margins declined from 10.5% in the third quarter of 2008 to 6.0% in the current quarter and from 12.1% in the first nine months of 2008 to 7.3% for the first nine months of 2009. Operating margins in both 2009 periods were negatively impacted by volume declines in the *7 For All Mankind*<sup>®</sup> wholesale business, increased retail investments across the Coalition and higher operating losses in our *lucy*<sup>®</sup> and *John Varvatos*<sup>®</sup> businesses. In addition, the 2008 periods for the Coalition included a charge related to a value-added tax and duty matter that negatively impacted operating margins by 6.2% in the third quarter of 2008 and 2.2% for the first nine months of 2008.

#### Other:

The Other business segment includes the VF Outlet business unit, which sells a broad selection of excess quantities of VF products and other branded products. Revenues and profits of VF products are reported as part of the operating results of the applicable coalitions, while revenues and profits of non-VF products sold in these outlet stores are reported in this business segment.

#### **Reconciliation of Coalition Profit to Income Before Income Taxes:**

There are two types of costs necessary to reconcile total Coalition Profit, as discussed in the preceding paragraphs, to consolidated Income Before Income Taxes. These costs are (i) Corporate and Other Expenses, discussed below, and (ii) Interest, Net, which was discussed in the previous "Consolidated Statements of Income" section.

Corporate and Other Expenses consists of corporate headquarters' costs that are not allocated to the coalitions and other expenses related to but not allocated to the coalitions for internal management reporting. These expenses include defined benefit pension plan cost other than service cost, development costs for management information systems, costs of maintaining and enforcing certain VF trademarks and miscellaneous consolidating adjustments.

The increase in Corporate and Other Expenses in 2009 resulted from higher defined benefit pension plan costs. Pension plans in the United States are centrally managed. Coalition Profit in the business units includes only the current year service cost component of pension cost. Other components of pension cost totaling \$20.8 million for the September 2009 quarter and \$62.3 million for the first nine months of 2009, primarily representing amortization of deferred actuarial losses, were recorded in Corporate and Other Expenses; such costs were not significant in prior years.

#### Analysis of Financial Condition

#### **Balance Sheets**

Accounts Receivable at September 2009 were 16% lower than the September 2008 balance due to (i) a 7% decline in wholesale revenues in the third quarter of 2009 compared with the prior year period, (ii) the sale of selected accounts receivable discussed in the "Liquidity and Cash Flows" section below and (iii) a slight improvement in days' sales outstanding. Accounts Receivable were higher at September 2009 than at the end of 2008 due to seasonal sales and collection patterns.

Inventories at September 2009 declined 13% compared with the September 2008 balance, reflecting our aggressive management of inventory levels during the economic downturn.

Other Current Assets at September 2009 and December 2008 increased over September 2008 due to income tax prepayments.

Property, Plant and Equipment was lower at September 2009 than at December 2008 and September 2008, resulting from depreciation expense in excess of capital spending.

Total Intangible Assets and Goodwill at September 2009 increased over December 2008 and September 2008 due to the Mo Industries acquisition in March 2009, partially offset by the amortization of intangible assets.

Other Assets decreased at September 2009 from September 2008 due to (i) the completion of the acquisition of Mo Industries in March 2009, resulting in the elimination of the \$80.5 million equity investment in one-third of its stock, (ii) the decline in value of investment securities held for VF's deferred compensation plans and (iii) the elimination of a pension asset that represented the overfunded status of our qualified defined benefit pension plan at September 2008 (based on the December 2007 valuation). Other Assets decreased at September 2009 from December 2008 due to (i) the elimination of the \$80.5 million investment in Mo Industries noted above and (ii) a reduction in deferred income tax assets.

Short-term Borrowings at September 2009 consisted of \$200.0 million of domestic commercial paper borrowings and \$52.2 million of primarily international borrowings. Short-term borrowings fluctuate throughout the year in relation to working capital requirements and other investing and financing activities. See the "Liquidity and Cash Flows" section below for a discussion of these items. Due to seasonal working capital flows and financing requirements, there is typically a higher need for external borrowings at the end of the third quarter than at our fiscal year-end.

Total Long-term Debt at September 2009, December 2008 and September 2008 was comparable. At September 2009, \$200.0 million of notes, due October 1, 2010, were reclassified to Current Portion of Long-term Debt.

Accounts Payable at September 2009 decreased from December 2008 and September 2008 due primarily to the lower inventory levels discussed above. In addition, the Accounts Payable balance at December 2008 was higher than September 2009 due to the timing of inventory purchases and payments to vendors at the end of 2008.

Accrued Liabilities were lower at September 2009 than September 2008 due to lower accrued income taxes.

Other Liabilities increased at September 2009 and December 2008 over September 2008 due to recognition of the underfunded status of our defined benefit pension plans at the end of 2008, partially offset by a reduction in deferred income taxes and lower deferred compensation liabilities. The reduction in Other Liabilities from December 2008 to September 2009 reflected a \$100.0 million contribution to our underfunded defined benefit pension plan in the third quarter of 2009, offset by an increase in deferred income taxes.

#### Liquidity and Cash Flows

The financial condition of VF is reflected in the following:

(Dollars in millions) Working capital	September 2009 \$1,573.7	December 2008 \$1,640.8	September 2008 \$1,691.1
Current ratio	2.2 to 1	2.6 to 1	2.2 to 1
Debt to total capital ratio	26.6%	25.2%	28.8%

For the ratio of debt to total capital, debt is defined as short-term and long-term borrowings, and total capital is defined as debt plus stockholders' equity. Our ratio of net debt to total capital, with net debt defined as debt less cash and equivalents, was 20.8% at September 2009.

On an annual basis, VF's primary source of liquidity is its cash flow from operations. Cash from operations is primarily dependent on the level of net income and changes in investments in investments in investments and other working capital components. Our cash flow from operations is typically low in the first half of the year as we build working capital to service our operations in the second half of the year. Cash from operations is substantially higher in the fourth quarter of the year as we collect accounts receivable arising from our higher seasonal wholesale sales in the third quarter. In addition, cash flows from our direct-to-consumer businesses are significantly higher in the fourth quarter of the year.

For the nine months ended September 2009, cash flow from operations was \$263.9 million, compared with \$59.8 million in the comparable 2008 period. Cash flow for the first nine months of 2009 included a \$100.0 million contribution to our defined benefit pension plan. The reduction of net income for the 2009 period and the effect of this pension contribution were more than offset by lower uses of cash from changes in working capital. Specifically, more aggressive management of inventory levels resulted in reduced spending on inventories in the 2009 period. In addition, \$57.6 million of cash was received in September in connection with the sale of a portion of our trade accounts receivable (as explained below).

During September 2009, VF entered into an agreement to sell selected trade accounts receivable, on a revolving basis, to a financial institution. This agreement covers the sale of up to \$105.0 million of accounts receivable on a nonrecourse basis. Net proceeds of this accounts receivable sale program are recognized in the Statement of Consolidated Cash Flows as part of the accounts receivable component of cash from operations. By the end of September, VF sold \$57.6 million of accounts receivable at their stated value, and accordingly, accounts receivable in the September 2009 Consolidated Balance Sheet was reduced by that amount. Proceeds from this transaction were contributed to our defined benefit pension plan to improve its funded status.

We rely on our cash flow from operations to finance our ongoing operations. In addition, VF has liquidity from its available cash balances and debt capacity, supported by its strong credit rating. At the end of September 2009, \$785.2 million was available for borrowing under VF's \$1.0 billion senior unsecured committed domestic revolving bank credit facility. There was \$200.0 million of commercial paper outstanding and \$14.8 million of standby letters of credit issued under this agreement. We have not drawn down any funds on this facility. Also at the end of September 2009,  $\varepsilon$ 250 million (U.S. dollar equivalent of \$364.9 million) was available for borrowing under VF's senior unsecured committed international revolving bank credit facility.

The investing activities in the first nine months of 2009 included the acquisition of the remaining two-thirds interest in Mo Industries. The other significant investing activity in the first nine months of 2009 was capital spending, primarily related to the opening of new retail stores. We expect that capital spending could reach \$110 million for the full year of 2009, which will be funded by operating cash flows.

In October 2007, Standard & Poor's Ratings Services affirmed its 'A minus' corporate credit rating, 'A-2' commercial paper rating and 'stable' outlook for VF. In August 2007, Moody's Investors Service affirmed VF's long-term debt rating of 'A3', commercial paper rating of 'Prime-2' and 'stable' outlook. Existing long-term debt agreements do not contain acceleration of maturity clauses based solely on changes in credit ratings. However, for the \$600.0 million of senior notes issued in 2007, if there were a change in control of VF and, as a result of the change in control, the notes were rated below investment grade by recognized rating agencies, then VF would be obligated to repurchase the notes at 101% of the aggregate principal amount of notes repurchased, plus any accrued and unpaid interest.

During the nine months ended September 2009, VF repurchased 750,000 of its own shares in open market transactions at a cost of \$53.0 million (average price of \$70.65 per share). During the nine months of 2008, VF repurchased 2.0 million shares in open market transactions at a cost of \$149.7 million (average price of \$74.86 per share). The remaining authorization for share repurchase approved by the Board of Directors is 2.4 million shares as of the end of September 2009. We currently intend to repurchase an additional 750,000 shares during the fourth quarter. We will continue to evaluate future share repurchases considering funding required for business acquisitions, our Common Stock price and levels of stock option exercises.

Management's Discussion and Analysis in our 2008 Form 10-K provided a table summarizing VF's contractual obligations and commercial commitments at the end of 2008 that would require the use of funds.

Since the filing of our 2008 Form 10-K, there have been no material changes, except as noted below, relating to VF's contractual obligations and commercial commitments that will require the use of funds:

- Inventory purchase obligations representing binding commitments to purchase finished goods, raw materials and sewing labor in the ordinary course of business increased by approximately \$35 million at the end of September 2009 due to the seasonality of our businesses.
- Minimum royalty and other commitments decreased by approximately \$60 million at the end of September 2009 due to payments made under the agreements.

Management believes that VF's cash balances and funds provided by operations, as well as unused committed bank credit lines, additional borrowing capacity and access to equity markets, taken as a whole, provide (i) adequate liquidity to meet all of its current and long-term obligations when due, (ii) adequate liquidity to fund capital expenditures and to maintain our dividend payout policy and (iii) flexibility to meet investment opportunities that may arise.

VF does not participate in transactions with unconsolidated entities or financial partnerships established to facilitate off-balance sheet arrangements or other limited purposes.

#### **Critical Accounting Policies and Estimates**

We have chosen accounting policies that we believe are appropriate to accurately and fairly report VF's operating results and financial position in conformity with generally accepted accounting principles ("GAAP") in the United States. We apply these accounting policies in a consistent manner. Our significant accounting policies are summarized in Note A to the Consolidated Financial Statements included in our 2008 Form 10-K.

The application of these accounting policies requires that we make estimates and assumptions about future events and apply judgments that affect the reported amounts of assets, liabilities, revenues, expenses, contingent assets and liabilities, and related disclosures. These estimates, assumptions and judgments are based on historical experience, current trends and other factors believed to be reasonable under the circumstances. We evaluate these estimates and assumptions and may retain outside consultants to assist in our evaluation. If actual results ultimately differ from previous estimates, the revisions are included in results of operations in the period in which the actual amounts become known.

The accounting policies that involve the most significant estimates, assumptions and management judgments used in preparation of our consolidated financial statements, or are the most sensitive to change from outside factors, are discussed in Management's Discussion and Analysis in our 2008 Form 10-K. There have been no material changes in these policies, except for those mentioned in Note B to the Consolidated Financial Statements.

### **Non-GAAP Financial Information**

VF is a global company that reports financial information in U.S. dollars in accordance with GAAP. Foreign currency exchange rate fluctuations affect the amounts reported by VF from translating our foreign revenues and expenses into U.S. dollars. These exchange rate fluctuations can have a significant effect on reported operating results and, accordingly, can affect the comparability of reported results. The translation effects of the changes in foreign currency exchange rates from the comparable period of the prior year are presented as reconciling items in the tables and discussion in the preceding "Analysis of Results of Operations" section.

To better explain our operating results, we use constant currency information, which excludes the effects of changes in foreign currency translation rates, to provide a framework to assess how our businesses

performed relative to prior periods. Accordingly, we have provided supplemental constant currency financial information, which is a non-GAAP financial measure, in the "Analysis of Results of Operations" section. Constant currency information represents the current year reported operating results after adjustment to eliminate the translation effects of changes in exchange rates. To calculate Coalition Revenues and Coalition Profits on a constant currency basis, operating results for the current year period for entities reporting in currencies other than the U.S. dollar are translated into U.S. dollars at the average exchange rates in effect during the comparable period of the prior year (rather than the actual exchange rates in effect during the current year period).

We believe the following supplemental constant currency financial information is useful to investors to facilitate comparisons of operating results and better identify trends in our businesses:

	Three Months Ended September 2009				Nine Months Ended September 2009							
	As	Impact of Foreign As Currency			Constant		As		Impact of Foreign Currency		Constant	
(In millions)	Reporte	d	Exchange		Currency		Reported		Exchange		Currency	
Coalition Revenues			U				•					
Outdoor and Action Sports	\$ 9	05 \$	6 (26)	\$	931	\$	2,021	\$	(93)	\$	2,114	
Jeanswear	6	65	(23)		688		1,878		(85)		1,963	
Imagewear	2	21	<u> </u>		221		643				643	
Sportswear	1	49			149		357				357	
Contemporary Brands	1	24	(1)		125		329		(5)		334	
Other		30	<u> </u>		30		77				77	
Total coalition revenues	<u>\$ 2,0</u>	<u>94</u>	<u>(50)</u>	\$	2,144	<u>\$</u>	5,305	\$	(183)	\$	5,488	
Coalition Profit												
Outdoor and Action Sports		09 \$		\$	215	\$	364	\$	(18)	\$	382	
Jeanswear		11	(3)		114		267		(6)		273	
Imagewear		20	_		20		61		—		61	
Sportswear		24	—		24		35		—		35	
Contemporary Brands		8	_		8		24		(2)		26	
Other		(1)			(1)		1				1	
Total coalition profit	3	71	(9)		380		752		(26)		778	
Corporate and Other Expenses	(	53)			(53)		(149)				(149)	
Interest, net	(	<u>21</u> )			(21)		(63)				(63)	
Income Before Income Taxes	<u>\$ 2</u>	<u>97 </u> \$	<u>(9)</u>	\$	306	\$	539	\$	(26)	\$	566	

(Above amounts may not add due to rounding.)

These constant currency performance measures should be viewed in addition to, and not in lieu of or superior to, our operating performance measures calculated in accordance with GAAP. Also, the constant currency information presented may not be comparable to similarly titled measures reported by other companies.

### **Cautionary Statement on Forward-Looking Statements**

From time to time, we may make oral or written statements, including statements in this Quarterly Report that constitute "forward-looking statements" within the meaning of the federal securities laws. These include



statements concerning plans, objectives, projections and expectations relating to VF's operations or economic performance, and assumptions related thereto. Forward-looking statements are made based on our expectations and beliefs concerning future events impacting VF and therefore involve a number of risks and uncertainties. We caution that forward-looking statements are not guarantees and actual results could differ materially from those expressed or implied in the forward-looking statements.

Potential risks and uncertainties that could cause the actual results of operations or financial condition of VF to differ materially from those expressed or implied by forwardlooking statements in this Quarterly Report on Form 10-Q include the overall level of consumer spending on apparel; disruption and volatility in the global capital and credit markets; general economic conditions and other factors affecting consumer confidence; VF's reliance on a small number of large customers; the financial strength of VF's customers; changing fashion trends and consumer demand; increasing pressure on margins; VF's ability to implement its growth strategy; VF's ability to grow its international and direct-to-consumer businesses; VF's ability to successfully integrate and grow acquisitions; VF's ability to maintain the strength and security of its information technology systems; stability of VF's manufacturing facilities and foreign suppliers; continued use by VF's suppliers of ethical business practices; VF's ability to accurately forecast demand for products; continuity of members of VF's management; VF's ability to protect trademarks and other intellectual property rights; maintenance by VF's licensees and distributors of the value of VF's brands; fluctuations in the price, availability and quality of raw materials and contracted products; foreign currency fluctuations; and legal, regulatory, political and economic risks in international markets. More information on potential factors that could affect VF's financial results is included from time to time in VF's public reports filed with the Securities and Exchange Commission, including VF's Annual Report on Form 10-K.

#### Item 3 - Quantitative and Qualitative Disclosures about Market Risk

There have been no significant changes in VF's market risk exposures from what was disclosed in Item 7A in our 2008 Form 10-K.

#### Item 4 - Controls and Procedures

Disclosure controls and procedures:

Under the supervision of our Chief Executive Officer and Chief Financial Officer, a Disclosure Committee comprising various members of management has evaluated the effectiveness of the disclosure controls and procedures at VF and its subsidiaries as of the end of the period covered by this Quarterly Report (the "Evaluation Date"). Based on this evaluation, our Chief Executive Officer and Chief Financial Officer have concluded as of the Evaluation Date that such controls and procedures were effective.

### Changes in internal control over financial reporting:

There have been no changes during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, VF's internal control over financial reporting.

	1

### Part II – Other Information

#### Item 1 – Legal Proceeding

On September 22, 2009, the U.S. Environmental Protection Agency filed a lawsuit against VF Outdoor, Inc. alleging violations of the Federal Insecticide, Fungicide and Rodenticide Act resulting from the alleged sale of unregistered pesticides in shoes. The lawsuit was filed with the Regional Hearing Clerk of the U.S. Environmental Protection Agency, Region IX. The relief sought is payment of a fine of approximately \$1 million.

# Item 1A – <u>Risk Factors</u>

There have been no material changes to our risk factors from those disclosed in our 2008 Form 10-K.

#### Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds

(c) Issuer purchases of equity securities:

	Total Number of Shares	Weighed Average Price Paid	Total Number of Shares Purchased as Part of Publicly Announced Plans	Maximum Number of Shares that May Yet be Purchased Under the Plan or
Fiscal Period	Purchased	per Share	or Programs	Programs (1)
July 5 - Aug. 1, 2009	5,000	\$ 59.07	5,000	3,190,100
Aug. 2 - Aug. 29, 2009	102,800	68.72	102,800	3,087,300
Aug. 30 - Oct. 3, 2009	661,380	70.97	661,380	2,425,920
Total	769,180		769,180	

(1) During the quarter, 750,000 shares of Common Stock were purchased under open market transactions. We will continue to evaluate future share purchases – considerations will include funding required for business acquisitions, our Common Stock price and levels of stock option exercises. In addition, VF purchased 19,180 shares of Common Stock in connection with VF's deferred compensation plans.

#### Item 6 - Exhibits

- 31.1 Certification of the principal executive officer, Eric C. Wiseman, pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of the principal financial officer, Robert K. Shearer, pursuant to 15 U.S.C. Section 10A, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of the principal executive officer, Eric C. Wiseman, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002



- 32.2 Certification of the principal financial officer, Robert K. Shearer, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101.INS XBRL Instance Document\*
- 101.SCH XBRL Taxonomy Extension Schema Document\*
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document\*
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document\*
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document\*
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document\*
- \* Furnished, not filed.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

V.F. CORPORATION (Registrant)

By: /s/ Robert K. Shearer Robert K. Shearer Senior Vice President and Chief Financial Officer (Chief Financial Officer)

Date: November 10, 2009

By: <u>/s/ Bradley W. Batten</u> Bradley W. Batten Vice President - Controller (Chief Accounting Officer)

#### CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER PURSUANT TO 15 U.S.C. SECTION 10A, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Eric C. Wiseman, certify that:

1. I have reviewed this quarterly report on Form 10-Q of V.F. Corporation;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 10, 2009

/s/ Eric C. Wiseman Eric C. Wiseman President and Chief Executive Officer (Principal Executive Officer)

#### CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER PURSUANT TO 15 U.S.C. SECTION 10A, AS ADOPTED PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

I, Robert K. Shearer, certify that:

1. I have reviewed this quarterly report on Form 10-Q of V.F. Corporation;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors:

- (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

November 10, 2009

/s/ Robert K. Shearer Robert K. Shearer Senior Vice President and Chief Financial Officer (Principal Financial Officer)

#### CERTIFICATION OF CHIEF EXECUTIVE OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of V.F. Corporation (the "Company") on Form 10-Q for the period ending October 3, 2009 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Eric C. Wiseman, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

November 10, 2009

/s/ Eric C. Wiseman Eric C. Wiseman President and Chief Executive Officer

#### CERTIFICATION OF CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of V.F. Corporation (the "Company") on Form 10-Q for the period ending October 3, 2009 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Robert K. Shearer, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to the best of my knowledge:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

November 10, 2009

/s/ Robert K. Shearer Robert K. Shearer Senior Vice President and Chief Financial Officer